

Employment Summary	CLASS OF 2020 INTERNSHIPS		CLASS OF 2019 FULL-TIME	
1 7	NUMBER	PERCENTAGE	NUMBER	PERCENTAGE
TOTAL NUMBER OF STUDENTS	867		863	
Students Seeking Employment	798	92%	664	76.9%
Reporting Job Offers	798	100	654	98.5
Reporting Job Acceptances	798	100	621	93.5
Students Not Seeking Employment	60	6.9	152	17.6
Company-Sponsored (Returning to Company)	5		102	
Self-Employed/Starting Own Business	30		35	
Postponed Job Search/Continuing Education	_		14	
Personal Reasons/Other	25		1	
Students Not Responding to Survey	9	1.0	47	5.4

Information is as of September 17, 2019 and is collected and reported according to MBA Career Services and Employer Alliance standards.

© Compensation by Industry		CLASS OF 2020 INTERNSHIPS (MONTHLY)		CLASS OF 2019 FULL-TIME (ANNUAL)	
	PERCENT ACCEPTS	MEDIAN SALARY	PERCENT ACCEPTS	MEDIAN SALARY	
ALL INDUSTRIES		\$10,400		\$150,000	
Consulting	15.6%	\$13,500	25.1%	\$165,000	
Consumer Products	4.7	7,008	3.4	117,500	
Food/Beverage	1.9	8,625	2.1	121,000	
Other/Diversified Products	2.6	6,000	1.3	112,500	
Energy	0.9	_	0.3	_	
Financial Services	35.9	10,400	35.8	150,000	
Hedge Funds/Other Investments	2.7	10,000	2.4	150,000	
Insurance & Diversified Services	1.3	9,458	1.8	125,000	
Investment Banking/Brokerage	10.2	12,500	11.8	150,000	
Investment Management	5.5	11,160	4.6	142,500	
Private Equity/Buyouts/Other	10.2	8,000	11.0	167,500	
Venture Capital	6.0	6,066	4.2	150,000	
FinTech	1.9	5,458	1.0	_	
Future Mobility	1.1	6,933	1.8	127,000	
Health Care	7.0	7,858	4.3	137,500	
Pharmaceuticals/Biotechnology	2.7	7,799	1.3	135,000	
Services	1.8	7,799	1.6	132,500	
Legal & Professional Services	1.8	15,833	1.9	190,000	
Manufacturing	1.8	7,500	2.4	125,000	
Media, Entertainment & Sports	1.4	6,586	1.0	_	
Real Estate	3.6	7,500	3.2	127,500	
Retail	4.6	6,586	3.0	120,000	
Social Impact	3.3	5,708	1.4	115,000	
Technology	16.2	8,400	14.9	135,000	
Travel & Hospitality	0.4	_	0.5	_	

Median base salary for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance standards, compensation is not listed for categories reported by less than 1% of students seeking employment.

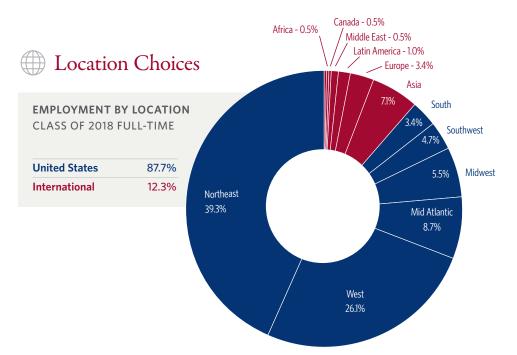


Compensation by Function	CLASS OF 2020 INTERNSHIPS (MONTHLY)		CLASS OF 2019 FULL-TIME (ANNUAL)	
	PERCENT ACCEPTS	MEDIAN SALARY	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS		\$10,400		\$150,000
Analytics/Data Science	1.5%	\$7,740	1.4%	140,000
Business Development	6.8	7,999	3.7	136,000
Consulting/Strategy	27.2	12,000	32.2	152,500
Corporate Finance (Analysis/Treasury)	1.8	9,329	1.6	130,000
Entrepreneurial Management	1.9	5,650	1.0	_
General/Project Mgmt/Mgmt Development	3.2	7,800	5.6	125,000
Human Capital	0.2	_	0.3	_
Investment Banking	9.0	12,500	11.0	150,000
Investment Mgmt/Portfolio Mgmt	8.6	10,000	9.2	150,000
Legal Services	1.5	15,838	1.8	190,000
Operations/Production Mgmt/Supply Chain	3.5	8,000	3.1	130,000
Private Equity	12.7	8,000	13.4	165,000
Product/Brand Marketing	5.0	7,400	3.9	124,200
Product Management	6.6	9,208	6.4	139,000
Real Estate	3.1	7,498	2.7	130,000
Research	1.4	10,375	0.5	_
Restructuring	0.4	_	0.3	_
Risk Management	0.1	_	0.2	_
Sales	0.6	_	0.5	_
Other	4.1	8,000	1.6	146,000

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Demographics	CLASS OF 2020		CLASS OF 2019	
6 1	NUMBER	PERCENTAGE	NUMBER	PERCENTAGE
TOTAL ENROLLED	862		862	
Male	487	56%	481	56%
Female	375	44	381	44
U.S. Students of Color	274	32	282	33
International	281	33	285	33
Countries Represented	61		52	
Median Work Experience	5 years		5 years	

Demographics are based on matriculated student data reported by MBA Admissions.



MEDIAN SALARY

United States	
Mid-Atlantic	\$150,000
Midwest	146,000
Northeast	150,000
South	152,500
Southwest	161,000
West	145,000
International	
Asia	\$122,300
Europe	120,000
Latin America	94,000

Employers

The following employers hired two or more members of the Class of 2019:

AB BERNSTEIN ACCENTURE STRATEGY ACTIVISION BLIZZARD AMAZON ANHEUSER-BUSCH INBEV BAIN & COMPANY BANK OF AMERICA MERRILL LYNCH **BARCLAYS BC PARTNERS** BECHTEL ENTERPRISES BLACKSTONE GROUP, LP BOSTON CONSULTING GROUP BOX BRIGHT HEALTH CARGILL, INC. CELGENE CITADEL CITI CLAYTON DUBILIER & RICE COOLEY, LLP **CREDIT SUISSE** CRESSEY & COMPANY, LP DAVITA DELOITTE CONSULTING, LLP

DUPONT ELECTRONIC ARTS, INC. EVERCORE PARTNERS FACEBOOK FIDELITY INVESTMENTS FLATIRON HEALTH GENERAL MILLS, INC. **GOLDMAN SACHS & COMPANY** GOOGLE H.I.G. CAPITAL IFC- INTERNATIONAL FINANCE CORPORATION J.P. MORGAN JOHNSON & JOHNSON KIRKLAND & ELLIS, LLP KOHLBERG KRAVIS ROBERTS (KKR) & COMPANY L.E.K. CONSULTING MCKINSEY & COMPANY MICROSOFT MOELIS & COMPANY MORGAN STANLEY OLIVER WYMAN

PROCTER & GAMBLE PRUDENTIAL PZENA INVESTMENT MANAGEMENT STRATEGY& (PART OF PWC NETWORK) THE KRAFT HEINZ COMPANY TISHMAN SPEYER VESTAR CAPITAL PARTNERS WALMART E-COMMERCE WARBURG PINCUS, LLC WAYFAIR WELLS FARGO SECURITIES WILLIAM BLAIR & COMPANY, LLC

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