



MBA Careers 2017



Wharton
UNIVERSITY *of* PENNSYLVANIA



Employment Summary

	CLASS OF 2018 INTERNSHIPS		CLASS OF 2017 FULL-TIME	
	NUMBER	PERCENTAGE	NUMBER	PERCENTAGE
TOTAL NUMBER OF STUDENTS	847		819	
Students Seeking Employment	756	89.3%	648	79.1%
Reporting Job Offers	756	100	629	97.1
Reporting Job Acceptances	756	100	600	92.6
Students Not Seeking Employment	45	5.3	129	15.8
Company-Sponsored (Returning to Company)	7		66	
Self-Employed/Starting Own Business	20		39	
Postponed Job Search/Continuing Education	—		23	
Personal Reasons/Other	18		1	
Students Not Responding to Survey	46	5.4	42	5.1

Information is as of September 12, 2017 and is collected and reported according to MBA Career Services and Employer Alliance Standards.



Compensation by Industry

	CLASS OF 2018 INTERNSHIPS (MONTHLY)		CLASS OF 2017 FULL-TIME (ANNUAL)	
	PERCENT ACCEPTS	MEDIAN SALARY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES		\$8,124		\$130,000
Consulting	15.6%	\$12,250	28.3%	\$147,500
Consumer Products & Retail	10.0	6,942	6.3	120,000
Other/Diversified Products	1.1	5,794	1.0	106,000
Food, Beverage & Tobacco	3.8	7,269	2.5	120,000
Retail	5.1	6,067	2.8	125,000
Energy & Utilities	1.0	3,750	1.0	140,000
Financial Services	37.7	10,417	32.7	130,000
Diversified Financial Services	2.7	9,517	2.2	120,000
Hedge Funds/Other Investments	3.7	10,409	2.8	150,000
Investment Banking/Brokerage	11.6	10,417	12.7	125,000
Investment Management	5.7	10,000	5.3	135,000
Private Equity/Buyouts/Other	8.3	8,333	8.2	150,000
Venture Capital	2.8	5,500	1.2	125,000
Health Care	6.7	7,800	5.8	125,000
Health Care Services	3.1	7,400	2.5	125,000
Pharmaceuticals/Biotechnology	2.4	7,800	1.5	122,500
Manufacturing	3.7	7,566	2.7	130,000
Media & Entertainment	4.1	6,034	1.3	131,250
Media	3.1	6,950	1.2	132,500
Professional Services	1.2	15,000	1.3	180,000
Real Estate	2.4	6,034	3.0	125,000
Social Impact	5.3	4,167	1.5	108,000
Technology Industries	14.9	8,000	16.0	125,000
Computer Software	4.0	7,500	3.5	125,000
Internet Services	8.9	8,000	10.3	123,000

Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance Standards, compensation is not listed for categories reported by less than 1% of students seeking employment. Some sub-industries have been excluded for brevity.



Compensation by Function

	CLASS OF 2018 INTERNSHIPS (MONTHLY)		CLASS OF 2017 FULL-TIME (ANNUAL)	
	PERCENT ACCEPTS	MEDIAN SALARY	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS		\$8,124		\$130,000
Analytics/Data Science	2.1%	\$7,200	0.8%	—
Business Development	6.9	7,800	5.5	\$125,000
Consulting/Strategy	25.4	10,075	32.2	147,000
Corporate Finance (Analysis/Treasury)	1.9	5,947	2.3	118,000
Entrepreneurial Management	0.7	3,517	0.7	—
General/Project Management	5.1	7,284	6.7	121,500
HR Management	0.3	3,500	0.3	—
Investment Banking	10.3	10,417	11.2	125,000
Investment/Portfolio Management	10.5	10,409	7.7	135,000
Legal Services	0.7	15,000	1.5	172,500
Operations/Production Management	4.6	7,500	4.5	130,000
Private Equity	11.0	7,000	9.7	150,000
Product/Brand Marketing	6.2	7,200	4.0	120,000
Product Development/Structuring	5.4	7,800	3.7	125,000
Real Estate	2.7	6,034	3.2	125,000
Research	1.4	8,000	0.8	—
Risk Management	0.1	4,333	—	—
Sales	0.4	7,999	0.7	—
Sales & Trading	—	—	0.7	—
Other Function Not Listed	4.3	6,490	2.8	120,000

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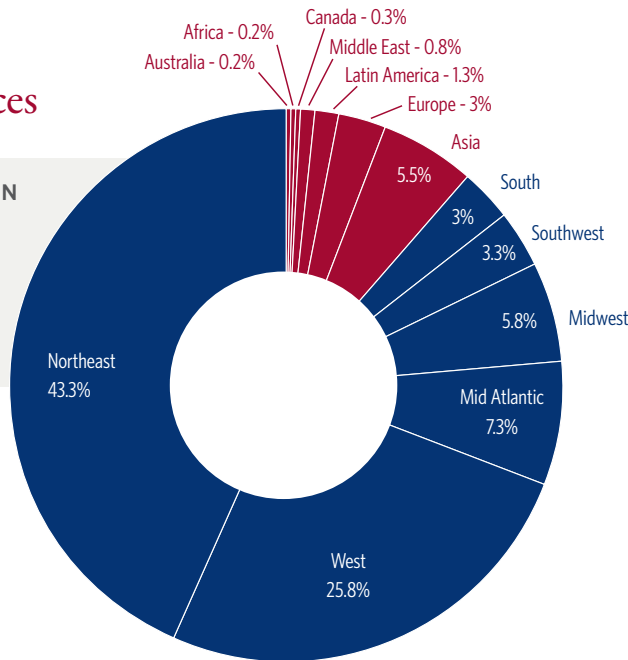
	CLASS OF 2018		CLASS OF 2017	
	NUMBER	PERCENTAGE	NUMBER	PERCENTAGE
TOTAL ENROLLED	852		861	
Male		55%		57%
Female		44		43
U.S. Students of Color		32		30
International		32		32
Countries Represented	71		73	
Median Work Experience	5 years		5 years	

Demographics are based on matriculated student data reported by MBA Admissions.



Location Choices

EMPLOYMENT BY LOCATION CLASS OF 2017 FULL-TIME	
United States	88.7%
International	11.3%



MEDIAN SALARY

United States

Mid-Atlantic	\$140,000
Midwest	122,500
Northeast	135,000
South	143,500
Southwest	152,000
West	130,000

International

Asia	\$122,000
Europe	105,227
Latin America	90,000



Employers

The following employers hired two or more members of the Class of 2017:

A.T. KEARNEY, INC.
AB BERNSTEIN
ACCENTURE
ADOBE SYSTEMS, INC.
ADVANTAGE CAPITAL PARTNERS
ALIBABA
ALIXPARTNERS
AMAZON
AMERICAN EXPRESS COMPANY
ANHEUSER-BUSCH INBEV
APPLE, INC.
BAIN & COMPANY
BANK OF AMERICA MERRILL LYNCH
BARCLAYS
BAYER CORPORATION
BLACKROCK, INC.
BOSTON CONSULTING GROUP
CAPITAL GROUP
CARGILL, INC.
CBRE
CITADEL - SURVEYOR
CITI
CREDIT SUISSE
DAVITA

DELOITTE CONSULTING, LLP
DEUTSCHE BANK
DOORDASH
EVERCORE PARTNERS
FIDELITY INVESTMENTS
FLATIRON HEALTH
FREEWHEEL
GENERAL MILLS, INC.
GIC PRIVATE LIMITED
GOLDMAN SACHS & COMPANY
GOOGLE, INC.
GREENHILL & CO, INC.
GREYSTAR REAL ESTATE PARTNERS
H.I.G. CAPITAL
HOULIHAN LOKEY
HSBC
IBM
INTERNATIONAL FINANCE CORPORATION
J.P. MORGAN
KRAFT HEINZ COMPANY
L.E.K. CONSULTING
LIBERTY MUTUAL GROUP
MCKINSEY & COMPANY

MEDTRONIC
MICROSOFT CORPORATION
MORGAN STANLEY
NUNA HEALTH
OAK STREET HEALTH
OLIVER WYMAN
PARTHENON-EY
PARTNERS GROUP
PEPSICO
PERELLA WEINBERG PARTNERS
RAINE GROUP
SAMSUNG GLOBAL STRATEGY GROUP
SAP
SIMON-KUCHER & PARTNERS
SQUARE
STRATEGY& (PART OF THE PWC NETWORK)
T. ROWE PRICE GROUP, INC.
UBER
VANGUARD GROUP
WALMART STORES, INC.

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