### Employment Summary

<table>
<thead>
<tr>
<th>Total Number of Students</th>
<th>CLASS OF 2016 INTERNSHIPS</th>
<th>CLASS OF 2015 FULL-TIME</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>NUMBER</td>
<td>PERCENTAGE</td>
</tr>
<tr>
<td>Total Number of Students</td>
<td>873</td>
<td>100%</td>
</tr>
<tr>
<td>Students Seeking Employment</td>
<td>794</td>
<td>90.1%</td>
</tr>
<tr>
<td>Reporting Job Offers</td>
<td>794</td>
<td>100%</td>
</tr>
<tr>
<td>Reporting Job Acceptances</td>
<td>793</td>
<td>99.9%</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>43</td>
<td>4.9%</td>
</tr>
<tr>
<td>Company-Sponsored (Returning to Company)</td>
<td>8</td>
<td></td>
</tr>
<tr>
<td>Self-Employed/Starting Own Business</td>
<td>25</td>
<td></td>
</tr>
<tr>
<td>Postponed Job Search/Continuing Education</td>
<td>4</td>
<td></td>
</tr>
<tr>
<td>Personal Reasons</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td>Students Not Responding to Survey</td>
<td>36</td>
<td>4.1%</td>
</tr>
</tbody>
</table>

Information is as of September 18, 2015 and is collected and reported according to MBA Career Services and Employer Alliance Standards.

### Compensation by Industry

<table>
<thead>
<tr>
<th>ALL INDUSTRIES</th>
<th>CLASS OF 2016 INTERNSHIPS</th>
<th>CLASS OF 2015 FULL-TIME</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(MONTHLY)</td>
<td>PERCENT ACCEPTS</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>ALL INDUSTRIES</td>
<td></td>
<td>16%</td>
</tr>
<tr>
<td>Consulting</td>
<td>16%</td>
<td>$11,245</td>
</tr>
<tr>
<td>Consumer Products &amp; Retail</td>
<td>11.1%</td>
<td>$5,450</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>2.4%</td>
<td>$5,852</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>2.8%</td>
<td>$7,100</td>
</tr>
<tr>
<td>Retail</td>
<td>5.9%</td>
<td>$4,616</td>
</tr>
<tr>
<td>Energy &amp; Utilities</td>
<td>1.4%</td>
<td>$5,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>37.8%</td>
<td>$10,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>2.4%</td>
<td>$7,346</td>
</tr>
<tr>
<td>Hedge Funds/Other Investments</td>
<td>4.4%</td>
<td>$8,333</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>16.1%</td>
<td>$10,416</td>
</tr>
<tr>
<td>Investment Management</td>
<td>5.3%</td>
<td>$10,000</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>6.9%</td>
<td>$7,250</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>2.4%</td>
<td>$4,750</td>
</tr>
<tr>
<td>Health Care</td>
<td>6.1%</td>
<td>$6,800</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>2.9%</td>
<td>$6,250</td>
</tr>
<tr>
<td>Providers/Insurers</td>
<td>0.8%</td>
<td>$—</td>
</tr>
<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>2.3%</td>
<td>$7,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>2.1%</td>
<td>$6,400</td>
</tr>
<tr>
<td>Media &amp; Entertainment</td>
<td>5.6%</td>
<td>$5,000</td>
</tr>
<tr>
<td>Media</td>
<td>2.9%</td>
<td>$5,520</td>
</tr>
<tr>
<td>Professional Services</td>
<td>1.4%</td>
<td>$12,083</td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.3%</td>
<td>$4,000</td>
</tr>
<tr>
<td>Social Impact</td>
<td>4.4%</td>
<td>$3,000</td>
</tr>
<tr>
<td>Technology Industries</td>
<td>15.4%</td>
<td>$8,000</td>
</tr>
<tr>
<td>Computer Software</td>
<td>3.3%</td>
<td>$8,000</td>
</tr>
<tr>
<td>Internet Services</td>
<td>10.3%</td>
<td>$8,000</td>
</tr>
</tbody>
</table>

Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance Standards, compensation is not listed for categories reported by less than 1% of students seeking employment.
## COMPENSATION BY FUNCTION

<table>
<thead>
<tr>
<th>ALL FUNCTIONS</th>
<th>CLASS OF 2016 INTERNSHIPS</th>
<th>CLASS OF 2015 FULL-TIME</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(MONTHLY)</td>
<td>(ANNUAL)</td>
</tr>
<tr>
<td></td>
<td>PERCENT ACCEPTS</td>
<td>MEDIAN SALARY</td>
</tr>
<tr>
<td>Analytics/Data Science</td>
<td>2.0%</td>
<td>$5,000</td>
</tr>
<tr>
<td>Business Development</td>
<td>9.3</td>
<td>5,850</td>
</tr>
<tr>
<td>Consulting/Strategy</td>
<td>24.1</td>
<td>10,390</td>
</tr>
<tr>
<td>Corporate Finance (Analysis/Treasury)</td>
<td>3.3</td>
<td>8,000</td>
</tr>
<tr>
<td>Entrepreneurial Management</td>
<td>1.4</td>
<td>6,500</td>
</tr>
<tr>
<td>General/Project Management</td>
<td>5.6</td>
<td>7,350</td>
</tr>
<tr>
<td>HR Management</td>
<td>0.1</td>
<td>—</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>13.2</td>
<td>10,416</td>
</tr>
<tr>
<td>Investment/Portfolio Management</td>
<td>10.5</td>
<td>8,750</td>
</tr>
<tr>
<td>Legal Services</td>
<td>0.9</td>
<td>—</td>
</tr>
<tr>
<td>Management Information Systems/IT</td>
<td>0.1</td>
<td>—</td>
</tr>
<tr>
<td>Operations/Production Management</td>
<td>4.3</td>
<td>6,700</td>
</tr>
<tr>
<td>Private Equity</td>
<td>10.3</td>
<td>7,000</td>
</tr>
<tr>
<td>Product/Brand Marketing</td>
<td>7.8</td>
<td>6,733</td>
</tr>
<tr>
<td>Product Development/Structuring</td>
<td>3.2</td>
<td>7,500</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2.4</td>
<td>5,000</td>
</tr>
<tr>
<td>Research</td>
<td>1.9</td>
<td>8,333</td>
</tr>
<tr>
<td>Risk Management</td>
<td>0.3</td>
<td>—</td>
</tr>
<tr>
<td>Sales</td>
<td>1.0</td>
<td>4,400</td>
</tr>
<tr>
<td>Sales &amp; Trading</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Other Function Not Listed</td>
<td>2.4</td>
<td>7,500</td>
</tr>
</tbody>
</table>

Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance Standards, compensation is not listed for categories reported by less than 1% of students seeking employment.
**DEMOGRAPHICS**

<table>
<thead>
<tr>
<th></th>
<th>CLASS OF 2016</th>
<th>CLASS OF 2015</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>NUMBER</td>
<td>PERCENTAGE</td>
</tr>
<tr>
<td>Total Enrolled</td>
<td>859</td>
<td>100%</td>
</tr>
<tr>
<td>Male</td>
<td>60</td>
<td>58</td>
</tr>
<tr>
<td>Female</td>
<td>40</td>
<td>42</td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td>30</td>
<td>30</td>
</tr>
<tr>
<td>International</td>
<td>31</td>
<td>35</td>
</tr>
<tr>
<td>Countries Represented</td>
<td>71</td>
<td>71</td>
</tr>
<tr>
<td>Median Work Experience</td>
<td>5 years</td>
<td>5 years</td>
</tr>
</tbody>
</table>

Demographics are based on matriculated student data reported by MBA Admissions.

**LOCATION CHOICES**

**EMPLOYMENT BY LOCATION CLASS OF 2015 FULL-TIME**

- **United States** 84.5%
- **International** 15.5%

**DEMOGRAPHICS**

- Male: 60 (58%)
- Female: 40 (42%)
- U.S. Students of Color: 30 (30%)
- International: 31 (35%)
- Countries Represented: 71 (71%)
- Median Work Experience: 5 years

**MEDIAN SALARY**

- **United States**
  - Mid-Atlantic: $120,000
  - Midwest: 140,000
  - Northeast: 125,000
  - South: 140,000
  - Southwest: 140,000
  - West: 125,000

- **International**
  - Asia: $113,333
  - Africa: —
  - Canada: —
  - Europe: 125,000
  - Latin America: 115,000
  - Middle East: 115,000

**EMLOYERS**

The following employers hired two or more members of the Class of 2015.

- AB Bernstein
- Accenture
- Alcoa
- Amazon
- AMG
- American Express Company
- Anheuser-Busch Inbev
- Apple
- Bain & Company
- Bank of America Merrill Lynch
- Bekingman Group
- Blackrock
- Blackstone Group
- Boston Consulting Group
- BRF
- Citadel Investment Group
- Citigroup
- Credit Suisse
- Davidson Kempner Capital Management
- Davis Polk & Wardwell
- Davita Healthcare Partners
- Deloitte Consulting
- Deutsche Bank
- Estee Lauder Companies
- Evercore Partners
- Fidelity Investments
- Franklkin Templeton Investments
- Genentech
- General Mills
- Goldman Sachs & Company
- Google
- H.I.G. Capital
- Highbridge Capital Management
- International Finance Corporation
- J.P. Morgan
- Johnson & Johnson
- Kraft Heinz Company
- Liberty Property Trust
- Lincoln International
- Mastercard Worldwide
- McKinsey & Company
- Medtronic
- Metalmark Capital
- Microsoft Corporation
- Moelis & Company
- Morgan Stanley
- Partnern Group
- Partners in Performance International
- Perella Weinberg Partners
- Pfizer
- Pimco
- Prudential
- Related Companies
- Strategy&
- T. Rowe Price Group
- Tellapart
- Tencent
- TPG Capital
- Uber
- Unilever PLC
- University of Pennsylvania Health System
- Vanguard Group
- Wells Fargo Securities
- ZS Associates