## Employment Summary

<table>
<thead>
<tr>
<th>Category</th>
<th>Total Number of Students</th>
<th>Percentage</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Number of Students</strong></td>
<td>851</td>
<td>100%</td>
<td>815</td>
<td>100%</td>
</tr>
<tr>
<td><strong>Students Seeking Employment</strong></td>
<td>743</td>
<td>87.3</td>
<td>610</td>
<td>74.8</td>
</tr>
<tr>
<td><strong>Reporting Job Offers</strong></td>
<td>736</td>
<td>99.1</td>
<td>599</td>
<td>98.2</td>
</tr>
<tr>
<td><strong>Reporting Job Acceptances</strong></td>
<td>730</td>
<td>98.2</td>
<td>586</td>
<td>96.1</td>
</tr>
<tr>
<td><strong>Students Not Seeking Employment</strong></td>
<td>60</td>
<td>8</td>
<td>150</td>
<td>18.4</td>
</tr>
<tr>
<td><strong>Company-Sponsored (Returning to Company)</strong></td>
<td>10</td>
<td></td>
<td>76</td>
<td></td>
</tr>
<tr>
<td><strong>Self-Employed/Starting Own Business</strong></td>
<td>36</td>
<td></td>
<td>55</td>
<td></td>
</tr>
<tr>
<td><strong>Postponed Job Search/Continuing Education</strong></td>
<td>8</td>
<td></td>
<td>16</td>
<td></td>
</tr>
<tr>
<td><strong>Personal Reasons</strong></td>
<td>6</td>
<td></td>
<td>3</td>
<td></td>
</tr>
<tr>
<td><strong>Students Not Responding to Survey</strong></td>
<td>48</td>
<td>6.4</td>
<td>55</td>
<td>6.7</td>
</tr>
</tbody>
</table>

Information is as of September 30, 2014 and is collected and reported according to MBA Career Services and Employer Alliance Standards.

## Compensation by Industry

### Class of 2015 Internships

<table>
<thead>
<tr>
<th>Industry</th>
<th>PERCENT ACCEPTS</th>
<th>MEDIAN SALARY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>All Industries</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Consulting</td>
<td>17.8%</td>
<td>$11,000</td>
</tr>
<tr>
<td>Consumer Products &amp; Retail</td>
<td>9.3</td>
<td>$6,500</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>3.8</td>
<td>$6,480</td>
</tr>
<tr>
<td>Retail</td>
<td>4.4</td>
<td>$6,666</td>
</tr>
<tr>
<td>Energy &amp; Utilities</td>
<td>2.6</td>
<td>$8,200</td>
</tr>
<tr>
<td>Financial Services</td>
<td>38.2</td>
<td>$8,333</td>
</tr>
<tr>
<td>Hedge Funds/Other Investments</td>
<td>6.2</td>
<td>$10,000</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>14.9</td>
<td>$8,333</td>
</tr>
<tr>
<td>Investment Management</td>
<td>6.3</td>
<td>$8,400</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>5.9</td>
<td>$6,128</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>2.1</td>
<td>$4,800</td>
</tr>
<tr>
<td>Health Care</td>
<td>6.9</td>
<td>$7,000</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>1.5</td>
<td>$7,000</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>0.8</td>
<td></td>
</tr>
<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>3.8</td>
<td>$7,100</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1.0</td>
<td></td>
</tr>
<tr>
<td>Media</td>
<td>5.5</td>
<td>$6,000</td>
</tr>
<tr>
<td>Professional Services</td>
<td>0.7</td>
<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>3.0</td>
<td>$5,000</td>
</tr>
<tr>
<td>Social Impact</td>
<td>4.5</td>
<td>$4,000</td>
</tr>
<tr>
<td>Technology Industries</td>
<td>15.8</td>
<td>$8,000</td>
</tr>
<tr>
<td>Computer Software</td>
<td>3.3</td>
<td>$7,000</td>
</tr>
<tr>
<td>Internet Services</td>
<td>10.3</td>
<td>$8,000</td>
</tr>
</tbody>
</table>

### Class of 2014 Full-Time

<table>
<thead>
<tr>
<th>Industry</th>
<th>PERCENT ACCEPTS</th>
<th>MEDIAN SALARY</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>25.9%</td>
<td>$135,000</td>
</tr>
<tr>
<td>Consumer Products &amp; Retail</td>
<td>7.5</td>
<td>$100,000</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>2.1</td>
<td>$101,000</td>
</tr>
<tr>
<td>Retail</td>
<td>2.7</td>
<td>$100,000</td>
</tr>
<tr>
<td>Energy &amp; Utilities</td>
<td>1.7</td>
<td>$120,000</td>
</tr>
<tr>
<td>Financial Services</td>
<td>35.5</td>
<td>$120,000</td>
</tr>
<tr>
<td>Hedge Funds/Other Investments</td>
<td>3.4</td>
<td>$140,000</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>14.2</td>
<td>$100,000</td>
</tr>
<tr>
<td>Investment Management</td>
<td>6.7</td>
<td>$125,000</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>8.5</td>
<td>$140,000</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>1.7</td>
<td>$145,000</td>
</tr>
<tr>
<td>Health Care</td>
<td>5.8</td>
<td>$120,000</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>1.7</td>
<td>$125,000</td>
</tr>
<tr>
<td>Medical Devices</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>2.1</td>
<td>$111,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1.9</td>
<td>$125,000</td>
</tr>
<tr>
<td>Media</td>
<td>2.4</td>
<td>$120,000</td>
</tr>
<tr>
<td>Professional Services</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>2.2</td>
<td>$115,000</td>
</tr>
<tr>
<td>Social Impact</td>
<td>1.9</td>
<td>$95,000</td>
</tr>
<tr>
<td>Technology Industries</td>
<td>13.7</td>
<td>$115,000</td>
</tr>
<tr>
<td>Computer Software</td>
<td>1.7</td>
<td>$120,000</td>
</tr>
<tr>
<td>Internet Services</td>
<td>10.4</td>
<td>$115,000</td>
</tr>
</tbody>
</table>

Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance Standards, compensation is not listed for categories reported by less than 1% of students seeking employment.
## COMPENSATION BY FUNCTION

<table>
<thead>
<tr>
<th>ALL FUNCTIONS</th>
<th>CLASS OF 2015 INTERNSHIPS</th>
<th>CLASS OF 2014 FULL-TIME</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(MONTHLY)</td>
<td>(ANNUAL)</td>
</tr>
<tr>
<td></td>
<td>PERCENT ACCEPTS</td>
<td>MEDIAN SALARY</td>
</tr>
<tr>
<td>Business Development</td>
<td>9%</td>
<td>$6,750</td>
</tr>
<tr>
<td>Consulting/Strategy</td>
<td>25.9%</td>
<td>$10,000</td>
</tr>
<tr>
<td>Control/Accounting</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Corporate Finance (Analysis/Treasury)</td>
<td>3.4%</td>
<td>$6,925</td>
</tr>
<tr>
<td>Entrepreneurial Management</td>
<td>1.1%</td>
<td>$2,500</td>
</tr>
<tr>
<td>General/Project Management</td>
<td>5.5%</td>
<td>$8,000</td>
</tr>
<tr>
<td>HR Management</td>
<td>0.1%</td>
<td>—</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>12.5%</td>
<td>$8,333</td>
</tr>
<tr>
<td>Investment/Portfolio Management</td>
<td>13.0%</td>
<td>$8,333</td>
</tr>
<tr>
<td>Legal Services</td>
<td>0.7%</td>
<td>—</td>
</tr>
<tr>
<td>Management Information Systems/IT</td>
<td>0.3%</td>
<td>—</td>
</tr>
<tr>
<td>Operations/Production Management</td>
<td>3.0%</td>
<td>$8,000</td>
</tr>
<tr>
<td>Private Equity</td>
<td>8.1%</td>
<td>$5,400</td>
</tr>
<tr>
<td>Product/Brand Marketing</td>
<td>10.1%</td>
<td>$6,600</td>
</tr>
<tr>
<td>Product Development/Structuring</td>
<td>1.8%</td>
<td>$8,000</td>
</tr>
<tr>
<td>Real Estate</td>
<td>2.2%</td>
<td>$4,900</td>
</tr>
<tr>
<td>Research</td>
<td>1.6%</td>
<td>$8,162</td>
</tr>
<tr>
<td>Restructuring</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Risk Management</td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td>Sales</td>
<td>0.6%</td>
<td>—</td>
</tr>
<tr>
<td>Sales &amp; Trading</td>
<td>0.7%</td>
<td>—</td>
</tr>
<tr>
<td>Other Function Not Listed</td>
<td>5.6%</td>
<td>$6,500</td>
</tr>
</tbody>
</table>

Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance Standards, compensation is not listed for categories reported by less than 1% of students seeking employment.
### DEMOGRAPHICS

<table>
<thead>
<tr>
<th></th>
<th>CLASS OF 2015</th>
<th></th>
<th>CLASS OF 2014</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>NUMBER</td>
<td>PERCENTAGE</td>
<td>NUMBER</td>
<td>PERCENTAGE</td>
</tr>
<tr>
<td>Total Enrolled</td>
<td>837</td>
<td>100%</td>
<td>837</td>
<td>100%</td>
</tr>
<tr>
<td>Male</td>
<td>58</td>
<td></td>
<td>58</td>
<td></td>
</tr>
<tr>
<td>Female</td>
<td>42</td>
<td></td>
<td>42</td>
<td></td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td>30</td>
<td></td>
<td>28</td>
<td></td>
</tr>
<tr>
<td>International</td>
<td>35</td>
<td></td>
<td>37</td>
<td></td>
</tr>
<tr>
<td>Countries Represented</td>
<td>71</td>
<td></td>
<td>71</td>
<td></td>
</tr>
<tr>
<td>Median Work Experience</td>
<td>5 years</td>
<td></td>
<td>5 years</td>
<td></td>
</tr>
</tbody>
</table>

Demographics are based on matriculated student data reported by MBA Admissions.

### LOCATION CHOICES

**EMPLOYMENT BY LOCATION
CLASS OF 2014 FULL-TIME**

- **United States** 80.6%
- **International** 19.4%

**MEDIAN SALARY**

<table>
<thead>
<tr>
<th>Country</th>
<th>Median Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td></td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>$129,000</td>
</tr>
<tr>
<td>Midwest</td>
<td>$135,000</td>
</tr>
<tr>
<td>Northeast</td>
<td>$125,000</td>
</tr>
<tr>
<td>South</td>
<td>$130,000</td>
</tr>
<tr>
<td>Southwest</td>
<td>$130,000</td>
</tr>
<tr>
<td>West</td>
<td>$120,000</td>
</tr>
<tr>
<td>International</td>
<td></td>
</tr>
<tr>
<td>Asia</td>
<td>$120,000</td>
</tr>
<tr>
<td>Africa</td>
<td>—</td>
</tr>
<tr>
<td>Canada</td>
<td>$150,000</td>
</tr>
<tr>
<td>Europe</td>
<td>$120,000</td>
</tr>
<tr>
<td>Latin America</td>
<td>$115,000</td>
</tr>
<tr>
<td>Middle East</td>
<td>$120,000</td>
</tr>
</tbody>
</table>

### EMPLOYERS

The following employers hired two or more members of the Class of 2014.

- AT KEARNEY, INC
- ACCENTURE
- AMAZON
- AMERICAN EXPRESS COMPANY
- APPLE, INC
- BAIN & COMPANY
- BANK OF AMERICA
- MERRILL LYNCH
- BARCLAYS
- BLACKSTONE GROUP, LP
- BOSTON CONSULTING GROUP
- BREAKWATER INVESTMENT MANAGEMENT, LLC
- CANADA PENSION PLAN INVESTMENT BOARD
- CARLYLE GROUP
- CISCO SYSTEMS, INC
- CITI
- CLOROX COMPANY
- COMCAST CORPORATION
- CORNERSTONE INVESTMENT PARTNERS
- CREDICORP CAPITAL
- CREDIT SUISSE
- DELITTE CONSULTING, LLP
- DELTA AIRLINES, INC
- DEUTSCHE BANK
- EBAY, INC
- ERNST & YOUNG, LLP
- ESTEE LAUDER COMPANIES
- EVERCORE PARTNERS
- FIDELITY INTERNATIONAL
- FIDELITY INVESTMENTS
- FTS INTERNATIONAL
- GAP, INC
- GENERAL ELECTRIC COMPANY
- GENERAL MILLS, INC
- GOLDMAN SACHS & COMPANY
- GOOGLE, INC
- HIG CAPITAL
- HJ HEINZ COMPANY
- HARBOURVEST PARTNERS
- IBM
- JP MORGAN
- JOHNSON & JOHNSON
- KAISER PERMANENTE
- KKR & COMPANY
- LEX CONSULTING
- LAUREATE EDUCATION, INC
- LAZARD, LLC
- LINCOLN INTERNATIONAL
- LVMH MOET HENNESSY
- LOUIS VUITTON
- MCKINSEY & COMPANY
- MICROSOFT CORPORATION
- MORGAN STANLEY
- MORRISON & FOERSTER, LLP
- MOUNT KELLETT
- CAPITAL MANAGEMENT
- OMNICOM GROUP, INC
- PERSICO
- PERELLA WEINBERG PARTNERS
- PICWELL
- PIMCO
- PWC
- QUANTCAST CORPORATION
- RELATED COMPANIES, LP
- RIOT GAMES
- RJMETRICS
- ROCHE
- SAMSUNG GLOBAL STRATEGY GROUP
- STRATEGIA
- TISHMAN SPEYER, LP
- UBER
- UBS
- UNILEVER, PLC
- VENMO
- VIA.COM, INC
- WATCHELL, LIPTON, ROSEN & KATZ
- THE WALT DISNEY COMPANY
- ZYNGA

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