

MBA CAREERS 2014



Wharton
UNIVERSITY of PENNSYLVANIA

EMPLOYMENT SUMMARY

	CLASS OF 2015 INTERNSHIPS		CLASS OF 2014 FULL-TIME	
	NUMBER	PERCENTAGE	NUMBER	PERCENTAGE
Total Number of Students	851	100%	815	100%
Students Seeking Employment	743	87.3	610	74.8
Reporting Job Offers	736	99.1	599	98.2
Reporting Job Acceptances	730	98.2	586	96.1
Students Not Seeking Employment	60	8	150	18.4
Company-Sponsored (Returning to Company)	10		76	
Self-Employed/Starting Own Business	36		55	
Postponed Job Search/Continuing Education	8		16	
Personal Reasons	6		3	
Students Not Responding to Survey	48	6.4	55	6.7

Information is as of September 30, 2014 and is collected and reported according to MBA Career Services and Employer Alliance Standards,

COMPENSATION BY INDUSTRY

	CLASS OF 2015 INTERNSHIPS (MONTHLY)		CLASS OF 2014 FULL-TIME (ANNUAL)	
	PERCENT ACCEPTS	MEDIAN SALARY	PERCENT ACCEPTS	MEDIAN SALARY
ALL INDUSTRIES		\$8,000		\$125,000
Consulting	17.8%	\$11,000	25.9%	\$135,000
Consumer Products & Retail	9.3	6,500	7.5	100,000
Consumer Products	1.1	6,185	1.7	100,000
Food, Beverage & Tobacco	3.8	6,480	2.1	101,000
Retail	4.4	6,666	2.7	100,000
Energy & Utilities	2.6	8,200	1.7	120,000
Financial Services	38.2	8,333	35.5	120,000
Diversified Financial Services	2.1	7,400	0.9	—
Hedge Funds/Other Investments	6.2	10,000	3.4	140,000
Investment Banking/Brokerage	14.9	8,333	14.2	100,000
Investment Management	6.3	8,400	6.7	125,000
Private Equity/Buyouts/Other	5.9	6,128	8.5	140,000
Venture Capital	2.1	4,800	1.7	145,000
Health Care	6.9	7,000	5.8	120,000
Health Care Services	1.5	7,000	1.7	125,000
Medical Devices	0.8	—	—	—
Pharmaceuticals/Biotechnology	3.8	7,100	2.1	111,000
Manufacturing	1.0	—	1.9	125,000
Media & Entertainment	5.5	6,000	2.4	120,000
Media	2.9	5,600	2.1	121,000
Professional Services	0.7	—	—	—
Real Estate	3.0	5,000	2.2	115,000
Social Impact	4.5	4,000	1.9	95,000
Technology Industries	15.8	8,000	13.7	115,000
Computer Software	3.3	7,000	1.7	120,000
Internet Services	10.3	8,000	10.4	115,000

Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA Career Services and Employer Alliance Standards, compensation is not listed for categories reported by less than 1% of students seeking employment.



More statistics ↗

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COMPENSATION BY FUNCTION

	CLASS OF 2015 INTERNSHIPS (MONTHLY)		CLASS OF 2014 FULL-TIME (ANNUAL)	
	PERCENT ACCEPTS	MEDIAN SALARY	PERCENT ACCEPTS	MEDIAN SALARY
ALL FUNCTIONS		\$8,000		\$125,000
Business Development	9%	\$6,750	5.0%	\$120,000
Consulting/Strategy	25.9	10,000	31.6	135,000
Control/Accounting	—	—	—	—
Corporate Finance (Analysis/Treasury)	3.4	6,925	2.9	107,500
Entrepreneurial Management	1.1	2,500	0.7	—
General/Project Management	5.5	8,000	6.1	115,000
HR Management	0.1	—	—	—
Investment Banking	12.5	8,333	10.6	100,000
Investment/Portfolio Management	13.0	8,333	9.6	125,000
Legal Services	0.7	—	1.7	160,000
Management Information Systems/IT	0.3	—	—	—
Operations/Production Management	3.0	8,000	3.4	115,000
Private Equity	8.1	5,400	12.0	140,000
Product/Brand Marketing	10.1	6,600	6.3	104,000
Product Development/Structuring	1.8	8,000	3.4	118,500
Real Estate	2.2	4,900	2.2	115,000
Research	1.6	8,162	0.5	—
Restructuring	—	—	0.2	—
Risk Management	—	—	0.2	—
Sales	0.6	—	0.9	—
Sales & Trading	0.7	—	0.5	—
Other Function Not Listed	5.6	6,500	2.2	120,000

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DEMOGRAPHICS

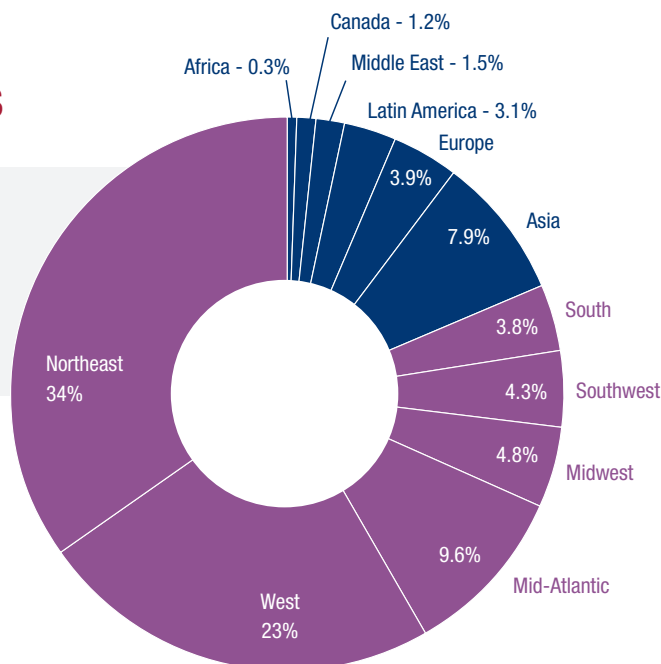
	CLASS OF 2015		CLASS OF 2014	
	NUMBER	PERCENTAGE	NUMBER	PERCENTAGE
Total Enrolled	837	100%	837	100%
Male		58		58
Female		42		42
U.S. Students of Color		30		28
International		35		37
Countries Represented	71		71	
Median Work Experience	5 years		5 years	

Demographics are based on matriculated student data reported by MBA Admissions.

LOCATION CHOICES

EMPLOYMENT BY LOCATION CLASS OF 2014 FULL-TIME

United States	80.6%
International	19.4%



MEDIAN SALARY

United States	
Mid-Atlantic	\$ 129,000
Midwest	135,000
Northeast	125,000
South	130,000
Southwest	130,000
West	120,000
International	
Asia	\$ 120,000
Africa	—
Canada	150,000
Europe	120,000
Latin America	115,000
Middle East	120,000

EMPLOYERS

The following employers hired two or more members of the Class of 2014.

AT KEARNEY, INC
ACCENTURE
AMAZON
AMERICAN EXPRESS COMPANY
APPLE, INC
BAIN & COMPANY
BANK OF AMERICA
MERRILL LYNCH
BARCLAYS
BLACKSTONE GROUP, LP
BOSTON CONSULTING GROUP
BREAKWATER INVESTMENT
MANAGEMENT, LLC
CANADA PENSION PLAN
INVESTMENT BOARD
CARLYLE GROUP
CISCO SYSTEMS, INC

CITI
CLOROX COMPANY
COMCAST CORPORATION
CORNERSTONE INVESTMENT
PARTNERS
CREDICORP CAPITAL
CREDIT SUISSE
DELOITTE CONSULTING, LLP
DELTA AIRLINES, INC
DEUTSCHE BANK
EBAY, INC
ERNST & YOUNG, LLP
ESTEE LAUDER COMPANIES
EVERCORE PARTNERS
FIDELITY INTERNATIONAL
FIDELITY INVESTMENTS
FTS INTERNATIONAL

GAP, INC
GENERAL ELECTRIC COMPANY
GENERAL MILLS, INC
GOLDMAN SACHS & COMPANY
GOOGLE, INC
HIG CAPITAL
HJ HEINZ COMPANY
HARBOURVEST PARTNERS
IBM
JP MORGAN
JOHNSON & JOHNSON
KAISER PERMANENTE
KKR & COMPANY
LEK CONSULTING
LAUREATE EDUCATION, INC
LAZARD, LLC
LINCOLN INTERNATIONAL

LVMH MOET HENNESSY
LOUIS VUITTON
MCKINSEY & COMPANY
MICROSOFT CORPORATION
MORGAN STANLEY
MORRISON & FOERSTER, LLP
MOUNT KELLETT
CAPITAL MANAGEMENT
OMNICOM GROUP, INC
PEPSICO
PERELLA WEINBERG PARTNERS
PICWELL
PIMCO
PWC
QUANTCAST CORPORATION
RELATED COMPANIES, LP
RIOT GAMES

RJMETRICS
ROCHE
SAMSUNG GLOBAL
STRATEGY GROUP
STRATEGY&
TISHMAN SPEYER, LP
UBER
UBS
UNILEVER, PLC
VENMO
VIACOM, INC
WATCHELL, LIPTON,
ROSEN & KATZ
THE WALT DISNEY COMPANY
ZYNGA

Wharton MBA Career Management

Graduate Division
The Wharton School
University of Pennsylvania
50 McNeil Building
3718 Locust Walk
Philadelphia, PA 19104-6209

phone: +1.215.898.4383
e-mail: mbarecruiting@wharton.upenn.edu



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