WHARTON was the first collegiate business school in 1881, and that spirit of innovation still drives us today. Our professors are leading scholars who are committed to pushing the boundaries of business knowledge through their research and teaching. We are at the forefront of global business education, providing the broadest range of degree programs and educational resources for more than a million executives and students in 189 countries. Through our engagement with leading companies and policy-makers, we bridge the gap between research and practice and influence public policy around the world.
While the past year represented one of the most challenging job markets for our students in decades, Wharton students still achieved significant success in making their career aspirations a reality. The Wharton MBA Career Report reflects the diversity of talent at Wharton and celebrates the incredible support we received from employers and alumni who continue to value the capabilities, skills and experience of our students.

MBA Career Management addressed changing student and employer needs by increasing the number of staff, renewing our focus on job skills and expanding our emphasis on school-wide corporate outreach.

I want to express our gratitude to our Top Hirers as well as all the new employers who recruited Wharton MBAs this past year. We are especially appreciative of the support from the companies listed on page 18, who created opportunities for our students through one of our targeted recruiting programs.

As we navigate these uncertain times, we feel fortunate to have such strong employer and alumni relationships, and look forward to continuing our partnership with you.

Sincerely,

Michelle A. Antonio
Director, Wharton MBA Career Management
Recruiting Wharton Students & Alumni

Wharton MBA Career Management’s comprehensive recruiting resources allow you to connect with current students in Philadelphia and San Francisco or MBA alumni across the globe. Our services range from in-person events to virtual interviews and online resume books. We look forward to working with you to develop a strategy for identifying full-time, summer, and advanced-level Wharton MBA talent. More details and contact information can be found on our website at http://employer.wharton.upenn.edu.

Recruit Wharton Talent

POST A JOB The Wharton MBA Job Board is a free online job board that allows employers to access our 1,650+ current MBA students and the thousands of alumni who register for our services. To add your opportunity to the MBA Job Board, please visit our website to register in CareerPath and post your positions.

ACCESS ONLINE RESUMES The Wharton Online Resume Books consist of the 2nd Year Resume Book, the 1st Year Resume Book, the Alumni Resume Book and the MBA Executive Resume Book. These fully searchable books are filled with talented and qualified Wharton candidates who are actively seeking employment in a variety of industries. To assist you in targeting qualified candidates, the resumes are indexed by location, industry experience/preference, function experience/preference, and keywords, among other fields.
We are pleased with the variety of ways employers interact with Wharton MBA students.

<table>
<thead>
<tr>
<th>2008-2009 number of companies...</th>
<th>participating in MBA Career Management facilitated event =</th>
<th>posting a job on the MBA Job Board =</th>
<th>conducting interviews on campus =</th>
<th>purchasing Wharton online resume books =</th>
</tr>
</thead>
<tbody>
<tr>
<td>227</td>
<td>1,623</td>
<td>243</td>
<td>199</td>
<td></td>
</tr>
</tbody>
</table>

Develop a Campus Presence

SECOND-YEAR NETWORKING EXPOS Second-Year Networking Expos are open forums that provide employers with maximum exposure to second-year students. Because second-year students have had ample time to do industry research, and are consequently more targeted in their job searches, the format of the Networking Expos focuses on direct student-employer interaction rather than broad informational presentations.

EMPLOYER INFORMATION SESSIONS An Employer Information Session (EIS) is an educational presentation that allows a company to share information about opportunities for MBAs as well as possible career paths. Companies who are targeting both first- and second-year students can hold a Combined EIS (a presentation for first- and second-year students), or alternatively, can participate in a Second-Year Networking Expo and hold a first-year only EIS.

INTERVIEWS Interviewing on or near campus provides a great way to maximize your organization's exposure to Wharton talent. It is an efficient method to assess multiple students' skills and interests. Interviews can be held on or off campus at a location of the employer’s choice. There are no fees associated with reserving on-campus interviewing space or conducting on-campus interviews.

Meet Wharton Students at Your Location

WHARTON CAREER TREK PROGRAM Career Treks are student-managed visits to companies in various U.S. and international cities for the purposes of education and networking. The goal of the Wharton Career Trek Program is to provide students access to companies or divisions which may not recruit on campus, while building industry knowledge and fostering a stronger job search network. This program also allows companies the opportunity to access Wharton talent and build a stronger relationship with the Wharton School.

VIDEO CONFERENCING We have the capability to facilitate video interviewing via ISDN and IP connections in Philadelphia and San Francisco if you are not able to make the trip to campus.
THE WHARTON MBA student body includes more than **1,650 full-time MBA students** and **400 MBA for Executive students** at our Philadelphia and San Francisco campuses. Our faculty includes more than **250 of the world’s leading experts** in **11 academic disciplines** and many subspecialties. This critical mass of talented, engaged scholars creates a unique MBA program, distinguished by the most rigorous core curriculum of any business school. In addition to solid foundational knowledge, Wharton MBA students gain mastery in particular business disciplines through the school’s **18 major areas of study**. Hands-on experience in both leadership and teamwork experience cultivates the students’ own professional approach and rounds out the academic program.
“Community service has always been an important part of what I do. In the first year, I was the community service representative for our cohort. I wanted to be on a non-profit board to participate in the community at a higher level, rather than just as a volunteer. I want to guide the direction of the organization I’ll be working on. I also believe people in business should be involved in the community.”
Class of 2009

Demographics*

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Enrolled</td>
<td>796</td>
<td>100%</td>
</tr>
<tr>
<td>Male</td>
<td></td>
<td>63%</td>
</tr>
<tr>
<td>Female</td>
<td></td>
<td>37%</td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td></td>
<td>28%</td>
</tr>
<tr>
<td>International</td>
<td></td>
<td>45%</td>
</tr>
<tr>
<td>U.S. Permanent Residents</td>
<td></td>
<td>6%</td>
</tr>
<tr>
<td>Countries Represented</td>
<td>74</td>
<td></td>
</tr>
<tr>
<td>Average Work Experience</td>
<td>6 years</td>
<td></td>
</tr>
</tbody>
</table>

Employment **

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Number of Graduates</td>
<td>765</td>
<td>100%</td>
</tr>
<tr>
<td>Students Seeking Employment</td>
<td>660</td>
<td>86%</td>
</tr>
<tr>
<td>Reporting Job Offers</td>
<td>550</td>
<td>83%</td>
</tr>
<tr>
<td>Reporting Job Acceptances</td>
<td>530</td>
<td>80%</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>78</td>
<td></td>
</tr>
<tr>
<td>Continuing Education</td>
<td>6</td>
<td></td>
</tr>
<tr>
<td>Company-Sponsored (Returning to Company)</td>
<td>39</td>
<td></td>
</tr>
<tr>
<td>Self-Employed/Starting Own Business</td>
<td>26</td>
<td></td>
</tr>
<tr>
<td>Postponed Job Search</td>
<td>3</td>
<td></td>
</tr>
<tr>
<td>Personal Reasons</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>Students Not Responding to Survey</td>
<td>27</td>
<td>4%</td>
</tr>
</tbody>
</table>

Undergraduate Major

- Humanities/Social Science: 37%
- Engineering/Math/Science: 32%
- Business: 26%
- Other: 5%

Length of Pre-Wharton Work Experience

- 0-2 Years: 2%
- 3-4 Years: 26%
- 5-6 Years: 35%
- 7-8 Years: 21%
- 9+ Years: 16%

Predominant Previous Industry Experience

- Consulting: 15%
- Consumer Products: 2%
- Government/Military: 5%
- Health Care/Biotech: 6%
- Investment Banking: 7%
- Investment Management: 4%
- Media and Entertainment: 4%
- Non-Profit: 5%
- Private Equity/Venture Capital: 7%
- Real Estate: 3%
- Retail: 1%
- Technology: 10%
- Other: 19%
- Other Financial Services: 10%

* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2009)
** Total student population for this report includes those intending to graduate between July 1, 2008 and June 30, 2009
Wharton students accept positions across a variety of industries in both large and small companies with an increasing number of students also starting their own companies.

<table>
<thead>
<tr>
<th>Industry Choices</th>
<th>NUMBER</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>141</td>
<td>26.6%</td>
</tr>
<tr>
<td>Consumer Products and Retail</td>
<td>30</td>
<td>5.7</td>
</tr>
<tr>
<td>Advertising &amp; Public Relations</td>
<td>2</td>
<td>0.4</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>9</td>
<td>1.7</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>10</td>
<td>1.9</td>
</tr>
<tr>
<td>International Trade</td>
<td>1</td>
<td>0.2</td>
</tr>
<tr>
<td>Retail</td>
<td>8</td>
<td>1.5</td>
</tr>
<tr>
<td>Energy</td>
<td>6</td>
<td>1.1</td>
</tr>
<tr>
<td>Financial Services</td>
<td>225</td>
<td>42.5</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>29</td>
<td>5.5</td>
</tr>
<tr>
<td>Hedge Funds/Other Investments</td>
<td>19</td>
<td>3.6</td>
</tr>
<tr>
<td>Insurance</td>
<td>7</td>
<td>1.3</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>93</td>
<td>17.5</td>
</tr>
<tr>
<td>Investment Management</td>
<td>32</td>
<td>6.0</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>37</td>
<td>7.0</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>8</td>
<td>1.5</td>
</tr>
<tr>
<td>Health Care</td>
<td>40</td>
<td>7.5</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>7</td>
<td>1.3</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>12</td>
<td>2.3</td>
</tr>
<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>18</td>
<td>3.4</td>
</tr>
<tr>
<td>Providers/Insurers</td>
<td>3</td>
<td>0.6</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>8</td>
<td>1.5</td>
</tr>
<tr>
<td>Aerospace &amp; Defense</td>
<td>1</td>
<td>0.2</td>
</tr>
<tr>
<td>Automotive &amp; Transp. Equip.</td>
<td>2</td>
<td>0.4</td>
</tr>
<tr>
<td>Diversified Manufacturing</td>
<td>4</td>
<td>0.8</td>
</tr>
<tr>
<td>Transportation</td>
<td>1</td>
<td>0.2</td>
</tr>
<tr>
<td>Media and Entertainment</td>
<td>7</td>
<td>1.3</td>
</tr>
<tr>
<td>Media</td>
<td>6</td>
<td>1.1</td>
</tr>
<tr>
<td>Travel &amp; Hospitality</td>
<td>1</td>
<td>0.2</td>
</tr>
<tr>
<td>Public Interest</td>
<td>13</td>
<td>2.5</td>
</tr>
<tr>
<td>Development Finance/International Development</td>
<td>2</td>
<td>0.4</td>
</tr>
<tr>
<td>Education</td>
<td>4</td>
<td>0.8</td>
</tr>
<tr>
<td>Government/Military</td>
<td>3</td>
<td>0.6</td>
</tr>
<tr>
<td>Public Interest/Non-Profit</td>
<td>4</td>
<td>0.8</td>
</tr>
<tr>
<td>Real Estate</td>
<td>16</td>
<td>3.0</td>
</tr>
<tr>
<td>Technology Industries</td>
<td>44</td>
<td>8.3</td>
</tr>
<tr>
<td>Computer Hardware</td>
<td>2</td>
<td>0.4</td>
</tr>
<tr>
<td>Computer Software &amp; Services</td>
<td>14</td>
<td>2.6</td>
</tr>
<tr>
<td>Electronics &amp; Misc Technology</td>
<td>3</td>
<td>0.6</td>
</tr>
<tr>
<td>Internet Services</td>
<td>18</td>
<td>3.4</td>
</tr>
<tr>
<td>Telecommunications/Wireless</td>
<td>7</td>
<td>1.3</td>
</tr>
<tr>
<td>Total</td>
<td>530</td>
<td>100%</td>
</tr>
</tbody>
</table>

TREND

Number of Students Starting Their Own Business
**Compensation Summary**

<table>
<thead>
<tr>
<th></th>
<th># REPORTING</th>
<th>PERCENT</th>
<th>COMPENSATION RANGE</th>
<th>COMPENSATION MEDIAN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Base Salary</td>
<td>488</td>
<td>100%</td>
<td>$10,000 - 420,000</td>
<td>$110,000</td>
</tr>
<tr>
<td>Sign-On Bonus</td>
<td>360</td>
<td>73.8%</td>
<td>$2,500 - 70,000</td>
<td>20,000</td>
</tr>
<tr>
<td>Guaranteed Year-End</td>
<td>145</td>
<td>29.7%</td>
<td>$4,000 - 300,000</td>
<td>30,000</td>
</tr>
<tr>
<td>Relocation Expenses</td>
<td>271</td>
<td>55.5%</td>
<td>$1,000 - 60,000</td>
<td>10,000</td>
</tr>
<tr>
<td>Tuition Reimbursement</td>
<td>32</td>
<td>6.6%</td>
<td>$2,000 - 110,000</td>
<td>48,500</td>
</tr>
<tr>
<td>Loan Forgiveness</td>
<td>12</td>
<td>2.5%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Compensation</td>
<td>66</td>
<td>13.5%</td>
<td>$1,000 - 300,000</td>
<td>12,750</td>
</tr>
</tbody>
</table>

**Compensation by Industry**

<table>
<thead>
<tr>
<th>Industry</th>
<th>ANNUAL SALARY RANGE</th>
<th>SALARY MEDIAN</th>
<th>SIGN-ON BONUS PERCENT **</th>
<th>SIGN-ON BONUS MEDIAN</th>
<th>GUARANTEED YR-END BONUS MEDIAN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$50,000 - 180,000</td>
<td>$125,000</td>
<td>92%</td>
<td>$20,000</td>
<td>$22,000</td>
</tr>
<tr>
<td>Consumer Products and Retail</td>
<td>$63,000 - 130,000</td>
<td>$95,000</td>
<td>64%</td>
<td>$20,000</td>
<td>10,500</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>$77,000 - 120,000</td>
<td>$96,500</td>
<td>80%</td>
<td>$20,000</td>
<td>9,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>$90,000 - 97,000</td>
<td>$95,000</td>
<td>78%</td>
<td>$20,000</td>
<td>10,000</td>
</tr>
<tr>
<td>Retail</td>
<td>$90,000 - 130,000</td>
<td>$95,000</td>
<td>33%</td>
<td>$20,000</td>
<td></td>
</tr>
<tr>
<td>Energy &amp; Utilities</td>
<td>$85,000 - 126,000</td>
<td>$115,000</td>
<td>67%</td>
<td>$20,000</td>
<td>12,750</td>
</tr>
<tr>
<td>Financial Services</td>
<td>$50,000 - 420,000</td>
<td>$100,000</td>
<td>69%</td>
<td>$40,000</td>
<td>50,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>$58,000 - 150,000</td>
<td>$95,500</td>
<td>75%</td>
<td>$30,000</td>
<td>40,000</td>
</tr>
<tr>
<td>Hedge Funds/Other Investments</td>
<td>$50,000 - 420,000</td>
<td>$125,000</td>
<td>47%</td>
<td>$20,000</td>
<td>80,000</td>
</tr>
<tr>
<td>Insurance</td>
<td>$90,000 - 115,000</td>
<td>$100,000</td>
<td>83%</td>
<td>$10,000</td>
<td>42,500</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>$50,000 - 125,000</td>
<td>$95,000</td>
<td>89%</td>
<td>$40,000</td>
<td>40,000</td>
</tr>
<tr>
<td>Investment Management</td>
<td>$70,000 - 175,000</td>
<td>$100,000</td>
<td>73%</td>
<td>$35,000</td>
<td>32,000</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>$85,000 - 400,000</td>
<td>$150,000</td>
<td>26%</td>
<td>$35,000</td>
<td>105,000</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>$50,000 - 160,000</td>
<td>$122,500</td>
<td>38%</td>
<td>$10,000</td>
<td>30,000</td>
</tr>
<tr>
<td>Health Care</td>
<td>$40,000 - 140,000</td>
<td>$107,000</td>
<td>68%</td>
<td>$20,000</td>
<td>11,250</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>$97,000 - 140,000</td>
<td>$105,000</td>
<td>67%</td>
<td>$25,000</td>
<td>23,000</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>$40,000 - 120,000</td>
<td>$100,008</td>
<td>58%</td>
<td>$25,000</td>
<td>11,275</td>
</tr>
<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>$92,000 - 130,000</td>
<td>$110,000</td>
<td>81%</td>
<td>$15,000</td>
<td>10,770</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>$80,000 - 175,000</td>
<td>$125,000</td>
<td>71%</td>
<td>$10,000</td>
<td>50,000</td>
</tr>
<tr>
<td>Media and Entertainment</td>
<td>$80,000 - 120,000</td>
<td>$100,000</td>
<td>86%</td>
<td>$17,500</td>
<td>9,000</td>
</tr>
<tr>
<td>Public Interest</td>
<td>$10,000 - 181,874</td>
<td>$85,000</td>
<td>18%</td>
<td>$10,250</td>
<td>7,500</td>
</tr>
<tr>
<td>Real Estate</td>
<td>$70,000 - 150,000</td>
<td>$105,000</td>
<td>27%</td>
<td>$35,925</td>
<td>16,875</td>
</tr>
<tr>
<td>Technology Industries</td>
<td>$45,000 - 140,000</td>
<td>$110,000</td>
<td>82%</td>
<td>$25,000</td>
<td>17,500</td>
</tr>
<tr>
<td>Computer Software &amp; Services</td>
<td>$90,000 - 140,000</td>
<td>$108,000</td>
<td>82%</td>
<td>$50,000</td>
<td>11,200</td>
</tr>
<tr>
<td>Internet Services</td>
<td>$60,000 - 120,000</td>
<td>$110,000</td>
<td>69%</td>
<td>$25,000</td>
<td>20,000</td>
</tr>
<tr>
<td>Telecommunications/Wireless</td>
<td>$80,000 - 130,200</td>
<td>$110,000</td>
<td>100%</td>
<td>$20,000</td>
<td>21,000</td>
</tr>
</tbody>
</table>

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-Career Services Council (MBA-CSC) Standards, compensation is not listed for categories reported by less than 1% of the class.

** Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.
Kristen Campolattaro ’09

**Profile**

**Major** | STRATEGIC MANAGEMENT & MARKETING

**Current Employment** | SENIOR ASSOCIATE, DELLOITTE CONSULTING

**Work History** | MASTERCARD WORLDWIDE, GOLDMAN SACHS & CO., OGLILVY AND MATHER

**Previous Education** | HARVARD UNIVERSITY

**Hometown** | FAIRFIELD, NJ

“My undergrad background is liberal arts and I spent the bulk of my career in marketing. As I progressed in my career, however, I realized the marketers who were doing the best had both analytical and creative skills. Creativity is something you can’t teach, but the analytical side and quantitative part you can learn and hone. Wharton was the only school that had the reputation, the reach, and focus, and really delivered on the analytics.”

## Function Choices

<table>
<thead>
<tr>
<th>Function Choices</th>
<th>Number</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>29</td>
<td>5.5%</td>
</tr>
<tr>
<td>Consulting/Strategy</td>
<td>161</td>
<td>30.4</td>
</tr>
<tr>
<td>Corporate Finance/Mergers and Acquisitions</td>
<td>27</td>
<td>5.1</td>
</tr>
<tr>
<td>Entrepreneurial Management</td>
<td>5</td>
<td>0.9</td>
</tr>
<tr>
<td>General/Project Mgmt/Mgmt Development/Rotational Prog.</td>
<td>38</td>
<td>7.2</td>
</tr>
<tr>
<td>Human Resource Management</td>
<td>1</td>
<td>0.2</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>60</td>
<td>11.3</td>
</tr>
<tr>
<td>Investment Mgmt/Portfolio Mgmt</td>
<td>51</td>
<td>9.6</td>
</tr>
<tr>
<td>Management Information Systems/IT</td>
<td>2</td>
<td>0.4</td>
</tr>
<tr>
<td>Operations/Production Mgmt/Mgmt Development/Rotational Prog.</td>
<td>4</td>
<td>0.8</td>
</tr>
<tr>
<td>Private Equity</td>
<td>48</td>
<td>9.1</td>
</tr>
<tr>
<td>Product Development/Structuring</td>
<td>4</td>
<td>0.8</td>
</tr>
<tr>
<td>Product/Brand Marketing</td>
<td>37</td>
<td>7.0</td>
</tr>
<tr>
<td>Real Estate</td>
<td>13</td>
<td>2.5</td>
</tr>
<tr>
<td>Research</td>
<td>6</td>
<td>1.1</td>
</tr>
<tr>
<td>Restructuring</td>
<td>5</td>
<td>0.9</td>
</tr>
<tr>
<td>Sales</td>
<td>3</td>
<td>0.6</td>
</tr>
<tr>
<td>Trading</td>
<td>15</td>
<td>2.8</td>
</tr>
<tr>
<td>Other Function Not Listed</td>
<td>21</td>
<td>4.0</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td><strong>530</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

## Compensation by Function

<table>
<thead>
<tr>
<th>Function Choices</th>
<th>Annual Salary Range</th>
<th>Salary Median</th>
<th>Sign-on Bonus Percent*</th>
<th>Sign-on Bonus Median</th>
<th>Guaranteed YR-END Bonus Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>$40,000 - $160,000</td>
<td>$100,500</td>
<td>54%</td>
<td>$15,000</td>
<td>$25,650</td>
</tr>
<tr>
<td>Consulting/Strategy</td>
<td>$70,000 - $180,000</td>
<td>$125,000</td>
<td>90</td>
<td>$20,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>Corporate Finance/Mergers and Acquisitions</td>
<td>$85,000 - $175,000</td>
<td>$100,000</td>
<td>87</td>
<td>$20,000</td>
<td>$20,000</td>
</tr>
<tr>
<td>General/Project Mgmt/Mgmt Development/Rotational Prog.</td>
<td>$10,000 - $130,000</td>
<td>$100,000</td>
<td>69</td>
<td>$20,000</td>
<td>$18,250</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>$50,000 - $181,874</td>
<td>$95,000</td>
<td>88</td>
<td>$40,000</td>
<td>$39,000</td>
</tr>
<tr>
<td>Investment Mgmt/Portfolio Mgmt</td>
<td>$50,000 - $420,000</td>
<td>$112,500</td>
<td>73</td>
<td>$30,000</td>
<td>$47,500</td>
</tr>
<tr>
<td>Private Equity</td>
<td>$70,000 - $400,000</td>
<td>$125,000</td>
<td>29</td>
<td>$35,000</td>
<td>$100,000</td>
</tr>
<tr>
<td>Product/Brand Marketing</td>
<td>$77,000 - $150,000</td>
<td>$100,004</td>
<td>81</td>
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<td>$10,800</td>
</tr>
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<td>Real Estate</td>
<td>$70,000 - $125,000</td>
<td>$105,000</td>
<td>23</td>
<td>$31,850</td>
<td>$15,000</td>
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<td>Research</td>
<td>$63,000 - $150,000</td>
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<td>33</td>
<td>$21,250</td>
<td></td>
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<tr>
<td>Trading</td>
<td>$75,000 - $120,000</td>
<td>$95,000</td>
<td>79</td>
<td>$40,000</td>
<td>$40,000</td>
</tr>
<tr>
<td>Other Function Not Listed</td>
<td>$45,567 - $150,000</td>
<td>$95,000</td>
<td>60</td>
<td>$20,000</td>
<td>$29,500</td>
</tr>
</tbody>
</table>
Students accepted jobs across 32 countries, with almost 25% of accepted positions outside the U.S.
### Location Choices and Compensation*

<table>
<thead>
<tr>
<th>Location</th>
<th>Percent</th>
<th>Annual Salary Range</th>
<th>Salary Median</th>
<th>Sign-on Bonus Median</th>
<th>Guaranteed Yr-End Median</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNITED STATES OF AMERICA</strong></td>
<td>76.0%</td>
<td>$40,000 - 400,000</td>
<td>$110,000</td>
<td>$20,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Philadelphia</td>
<td>12.5</td>
<td>47,000 - 250,000</td>
<td>120,000</td>
<td>20,000</td>
<td>20,000</td>
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<td>Washington, D.C.</td>
<td>5.5</td>
<td>47,000 - 130,000</td>
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<td>20,000</td>
</tr>
<tr>
<td></td>
<td>1.9</td>
<td>75,000 - 181,874</td>
<td>125,000</td>
<td>20,000</td>
<td>20,000</td>
</tr>
<tr>
<td>Midwest</td>
<td>4.2</td>
<td>90,000 - 130,000</td>
<td>100,008</td>
<td>25,000</td>
<td>11,040</td>
</tr>
<tr>
<td>Chicago</td>
<td>1.1</td>
<td>100,000 - 130,000</td>
<td>125,000</td>
<td>27,500</td>
<td>20,000</td>
</tr>
<tr>
<td>Minneapolis/St. Paul</td>
<td>1.3</td>
<td>95,000 - 125,000</td>
<td>100,000</td>
<td>29,000</td>
<td>8,000</td>
</tr>
<tr>
<td>Northeast</td>
<td>37.5</td>
<td>50,000 - 400,000</td>
<td>100,000</td>
<td>25,000</td>
<td>40,000</td>
</tr>
<tr>
<td>Boston</td>
<td>2.5</td>
<td>90,000 - 150,000</td>
<td>125,000</td>
<td>20,000</td>
<td>40,000</td>
</tr>
<tr>
<td>New York City</td>
<td>29.6</td>
<td>58,000 - 400,000</td>
<td>100,000</td>
<td>35,000</td>
<td>45,000</td>
</tr>
<tr>
<td>South</td>
<td>3.2</td>
<td>45,567 - 135,000</td>
<td>121,000</td>
<td>20,000</td>
<td>38,000</td>
</tr>
<tr>
<td>Atlanta</td>
<td>1.7</td>
<td>100,000 - 125,000</td>
<td>129,000</td>
<td>20,000</td>
<td>40,000</td>
</tr>
<tr>
<td>Southwest</td>
<td>2.6</td>
<td>40,000 - 135,000</td>
<td>115,500</td>
<td>20,000</td>
<td>39,000</td>
</tr>
<tr>
<td>Dallas/Fort Worth</td>
<td>1.5</td>
<td>70,000 - 135,000</td>
<td>122,500</td>
<td>20,000</td>
<td>48,750</td>
</tr>
<tr>
<td>West</td>
<td>15.7</td>
<td>80,000 - 160,000</td>
<td>110,000</td>
<td>20,000</td>
<td>20,000</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>2.3</td>
<td>80,000 - 130,000</td>
<td>125,000</td>
<td>20,000</td>
<td>125,000</td>
</tr>
<tr>
<td>Seattle</td>
<td>1.5</td>
<td>95,000 - 125,000</td>
<td>110,000</td>
<td>22,500</td>
<td>15,000</td>
</tr>
<tr>
<td>San Francisco</td>
<td>3.8</td>
<td>90,000 - 140,000</td>
<td>112,500</td>
<td>20,000</td>
<td>30,000</td>
</tr>
<tr>
<td><strong>INTERNATIONAL</strong></td>
<td>24.0</td>
<td>10,000 - 420,000</td>
<td>109,550</td>
<td>25,000</td>
<td>30,000</td>
</tr>
<tr>
<td>Asia</td>
<td>10.4</td>
<td>10,000 - 400,000</td>
<td>100,000</td>
<td>25,000</td>
<td>30,000</td>
</tr>
<tr>
<td>China</td>
<td>3.2</td>
<td>10,000 - 125,000</td>
<td>100,000</td>
<td>40,000</td>
<td>30,000</td>
</tr>
<tr>
<td>Hong Kong</td>
<td>1.5</td>
<td>90,000 - 120,000</td>
<td>97,700</td>
<td>42,500</td>
<td>50,000</td>
</tr>
<tr>
<td>Singapore</td>
<td>1.7</td>
<td>95,855 - 135,000</td>
<td>100,000</td>
<td>20,000</td>
<td>135,000</td>
</tr>
<tr>
<td>South Korea</td>
<td>3.2</td>
<td>45,000 - 141,390</td>
<td>101,000</td>
<td>20,000</td>
<td>26,000</td>
</tr>
<tr>
<td>Seoul</td>
<td>3.2</td>
<td>45,000 - 141,390</td>
<td>101,000</td>
<td>20,000</td>
<td>26,000</td>
</tr>
<tr>
<td>Europe</td>
<td>8.1</td>
<td>70,000 - 420,000</td>
<td>110,000</td>
<td>30,925</td>
<td>24,500</td>
</tr>
<tr>
<td>Western Europe</td>
<td>8.1</td>
<td>70,000 - 420,000</td>
<td>110,000</td>
<td>30,925</td>
<td>24,500</td>
</tr>
<tr>
<td>United Kingdom</td>
<td>5.3</td>
<td>70,000 - 420,000</td>
<td>110,000</td>
<td>34,885</td>
<td>22,500</td>
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<tr>
<td>London</td>
<td>5.3</td>
<td>70,000 - 420,000</td>
<td>110,000</td>
<td>34,885</td>
<td>22,500</td>
</tr>
<tr>
<td>Latin America</td>
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<td>70,000 - 160,000</td>
<td>95,000</td>
<td>20,000</td>
<td>34,000</td>
</tr>
<tr>
<td>Brazil</td>
<td>1.5</td>
<td>73,000 - 120,000</td>
<td>110,000</td>
<td>20,000</td>
<td>59,000</td>
</tr>
<tr>
<td>Sao Paulo</td>
<td>1.5</td>
<td>73,000 - 120,000</td>
<td>110,000</td>
<td>20,000</td>
<td>59,000</td>
</tr>
<tr>
<td>Middle East</td>
<td>1.1</td>
<td>75,000 - 160,000</td>
<td>142,500</td>
<td>32,500</td>
<td>70,000</td>
</tr>
</tbody>
</table>

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.

---

This map is a graphical representation of where the majority of Wharton MBA students accepted employment.
Class of 2010

**Demographics**

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Enrolled</td>
<td>823</td>
<td>100%</td>
</tr>
<tr>
<td>Male</td>
<td></td>
<td>64%</td>
</tr>
<tr>
<td>Female</td>
<td></td>
<td>36%</td>
</tr>
<tr>
<td>U.S. Students of Color</td>
<td></td>
<td>26%</td>
</tr>
<tr>
<td>International</td>
<td></td>
<td>45%</td>
</tr>
<tr>
<td>U.S. Permanent Residents Countries Represented</td>
<td>72</td>
<td></td>
</tr>
<tr>
<td>Average Work Experience</td>
<td></td>
<td>6 years</td>
</tr>
</tbody>
</table>

**Employment**

<table>
<thead>
<tr>
<th>Category</th>
<th>Number</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Number of Students</td>
<td>818</td>
<td>100%</td>
</tr>
<tr>
<td>Students Seeking Employment</td>
<td>756</td>
<td>92%</td>
</tr>
<tr>
<td>Reporting Job Offers</td>
<td>739</td>
<td>98%</td>
</tr>
<tr>
<td>Reporting Job Acceptances</td>
<td>735</td>
<td>97%</td>
</tr>
<tr>
<td>Students Not Seeking Employment</td>
<td>48</td>
<td>6%</td>
</tr>
<tr>
<td>Continuing Education</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>Company-Sponsored (Returning to Company)</td>
<td>28</td>
<td></td>
</tr>
<tr>
<td>Self-Employed/Starting Own Business</td>
<td>13</td>
<td></td>
</tr>
<tr>
<td>Postponed Job Search</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Personal Reasons</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Students Not Responding to Survey</td>
<td>14</td>
<td>2%</td>
</tr>
</tbody>
</table>

**Undergraduate Major**

- Humanities/Social Science: 38%
- Engineering/Math/Science: 29%
- Business: 25%
- Other: 7%

**Predominant Previous Industry Experience**

- Consulting: 16%
- Consumer Products: 2%
- Government/Military: 6%
- Health Care/Biotech: 6%
- Investment Banking: 9%
- Investment Management: 4%
- Media and Entertainment: 5%
- Non-Profit: 5%
- Private Equity/Venture Capital: 11%
- Real Estate: 4%
- Retail: 3%
- Technology: 8%
- Other: 13%
- Other Financial Services: 9%

**Length of Pre-Wharton Work Experience**

- 0-2 Years: 2%
- 3-4 Years: 20%
- 5-6 Years: 38%
- 7-8 Years: 22%
- 9+ Years: 18%

* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2009)
** Total student population for this report includes those intending to graduate between July 1, 2009 and June 30, 2010

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### Industry Choices

<table>
<thead>
<tr>
<th>Industry Choices</th>
<th>NUMBER</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>119</td>
<td>15.4%</td>
</tr>
<tr>
<td>Consumer Products and Retail</td>
<td>51</td>
<td>6.6%</td>
</tr>
<tr>
<td>Consulting</td>
<td>4</td>
<td>0.5%</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>19</td>
<td>2.5%</td>
</tr>
<tr>
<td>Advertising &amp; Public Relations</td>
<td>16</td>
<td>2.1%</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>International Trade</td>
<td>11</td>
<td>1.4%</td>
</tr>
<tr>
<td>Energy</td>
<td>16</td>
<td>2.1%</td>
</tr>
<tr>
<td>Energy</td>
<td>14</td>
<td>1.8%</td>
</tr>
<tr>
<td>Utilities</td>
<td>2</td>
<td>0.3%</td>
</tr>
<tr>
<td>Financial Services</td>
<td>343</td>
<td>44.3%</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>27</td>
<td>3.5%</td>
</tr>
<tr>
<td>Hedge Funds/Other Investments</td>
<td>37</td>
<td>4.8%</td>
</tr>
<tr>
<td>Insurance</td>
<td>7</td>
<td>0.9%</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>138</td>
<td>17.8%</td>
</tr>
<tr>
<td>Investment Management</td>
<td>35</td>
<td>4.5%</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>72</td>
<td>9.3%</td>
</tr>
<tr>
<td>Venture Capital</td>
<td>27</td>
<td>3.5%</td>
</tr>
<tr>
<td>Health Care</td>
<td>63</td>
<td>8.1%</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>13</td>
<td>1.7%</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>13</td>
<td>1.7%</td>
</tr>
<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>34</td>
<td>4.4%</td>
</tr>
<tr>
<td>Providers/Insurers</td>
<td>3</td>
<td>0.4%</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>13</td>
<td>1.7%</td>
</tr>
<tr>
<td>Agribusiness</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Chemicals</td>
<td>4</td>
<td>0.5%</td>
</tr>
<tr>
<td>Diversified Manufacturing</td>
<td>6</td>
<td>0.8%</td>
</tr>
<tr>
<td>Mining, Materials &amp; Construction</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Transportation</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Media and Entertainment</td>
<td>33</td>
<td>4.3%</td>
</tr>
<tr>
<td>Travel &amp; Hospitality</td>
<td>7</td>
<td>0.9%</td>
</tr>
<tr>
<td>Media</td>
<td>24</td>
<td>3.1%</td>
</tr>
<tr>
<td>Sports</td>
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<td>0.3%</td>
</tr>
<tr>
<td>Professional Services</td>
<td>2</td>
<td>0.3%</td>
</tr>
<tr>
<td>Public Interest</td>
<td>42</td>
<td>5.4%</td>
</tr>
<tr>
<td>Development Finance/International Development</td>
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<td>0.9%</td>
</tr>
<tr>
<td>Education</td>
<td>5</td>
<td>0.6%</td>
</tr>
<tr>
<td>Government/Military</td>
<td>4</td>
<td>0.5%</td>
</tr>
<tr>
<td>Public Interest/Non-Profit</td>
<td>26</td>
<td>3.4%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>33</td>
<td>4.3%</td>
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<tr>
<td>Technology Industries</td>
<td>60</td>
<td>7.7%</td>
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<tr>
<td>Computer Hardware</td>
<td>8</td>
<td>1.0%</td>
</tr>
<tr>
<td>Computer Software &amp; Services</td>
<td>17</td>
<td>2.2%</td>
</tr>
<tr>
<td>Electronics &amp; Misc Technology</td>
<td>3</td>
<td>0.4%</td>
</tr>
<tr>
<td>Internet Services</td>
<td>22</td>
<td>2.8%</td>
</tr>
<tr>
<td>Telecommunications/Wireless</td>
<td>10</td>
<td>1.3%</td>
</tr>
<tr>
<td>Total:</td>
<td>775</td>
<td>100%</td>
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</table>
## Compensation Summary*

<table>
<thead>
<tr>
<th></th>
<th># Reporting</th>
<th>Percent</th>
<th>Monthly Compensation Range</th>
<th>Monthly Compensation Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Annual Base Salary</td>
<td>555</td>
<td>100%</td>
<td>$100 - 22,000</td>
<td>$7,200</td>
</tr>
<tr>
<td>Sign-On Bonus</td>
<td>41</td>
<td>7.4%</td>
<td>1,000 - 10,000</td>
<td>3,000</td>
</tr>
<tr>
<td>Guaranteed Year-End</td>
<td>5</td>
<td>0.9%</td>
<td>1,500 - 5,000</td>
<td>2,000</td>
</tr>
<tr>
<td>Relocation Expenses</td>
<td>143</td>
<td>25.8%</td>
<td>150 - 10,000</td>
<td>2,000</td>
</tr>
<tr>
<td>Tuition Reimbursement</td>
<td>3</td>
<td>0.5%</td>
<td>7,500 - 35,000</td>
<td>16,000</td>
</tr>
<tr>
<td>Loan Forgiveness</td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Compensation</td>
<td>27</td>
<td>9%</td>
<td>250 - 12,000</td>
<td>2,000</td>
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</tbody>
</table>

## Compensation by Industry*

<table>
<thead>
<tr>
<th>Industry</th>
<th>Monthly Salary Range</th>
<th>Salary Median</th>
<th>Sign-On Bonus Percent **</th>
<th>Sign-On Bonus Median</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$2,400 - 22,000</td>
<td>$10,000</td>
<td>8%</td>
<td>$2,500</td>
</tr>
<tr>
<td>Consumer Products and Retail</td>
<td>1,600 - 16,000</td>
<td>6,000</td>
<td>10</td>
<td>5,000</td>
</tr>
<tr>
<td>Consumer Products</td>
<td>2,500 - 16,000</td>
<td>6,000</td>
<td>6</td>
<td>5,000</td>
</tr>
<tr>
<td>Food, Beverage &amp; Tobacco</td>
<td>3,000 - 8,500</td>
<td>6,200</td>
<td>21</td>
<td>5,000</td>
</tr>
<tr>
<td>Retail</td>
<td>2,500 - 6,000</td>
<td>5,600</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Energy &amp; Utilities</td>
<td>1,550 - 8,200</td>
<td>5,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Energy</td>
<td>1,550 - 8,200</td>
<td>5,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial Services</td>
<td>250 - 19,500</td>
<td>7,900</td>
<td>7</td>
<td>5,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>250 - 8,500</td>
<td>7,000</td>
<td>25</td>
<td>5,000</td>
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<tr>
<td>Hedge Funds/Other Investments</td>
<td>400 - 10,000</td>
<td>6,000</td>
<td></td>
<td></td>
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<tr>
<td>Investment Banking/Brokerage</td>
<td>628 - 10,417</td>
<td>7,917</td>
<td>9</td>
<td>2,500</td>
</tr>
<tr>
<td>Investment Management</td>
<td>2,500 - 11,917</td>
<td>8,000</td>
<td>4</td>
<td>5,000</td>
</tr>
<tr>
<td>Private Equity/Buyouts/Other</td>
<td>500 - 19,500</td>
<td>6,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Venture Capital</td>
<td>1,500 - 8,000</td>
<td>3,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Health Care</td>
<td>1,500 - 9,600</td>
<td>6,303</td>
<td>17</td>
<td>3,000</td>
</tr>
<tr>
<td>Health Care Services</td>
<td>3,000 - 8,000</td>
<td>6,100</td>
<td>22</td>
<td>4,000</td>
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<tr>
<td>Medical Devices</td>
<td>6,600 - 9,600</td>
<td>7,200</td>
<td>15</td>
<td>2,500</td>
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<tr>
<td>Pharmaceuticals/Biotechnology</td>
<td>1,594 - 9,000</td>
<td>6,080</td>
<td>17</td>
<td>2,000</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>600 - 9,600</td>
<td>7,542</td>
<td>20</td>
<td>4,500</td>
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<tr>
<td>Media and Entertainment</td>
<td>1,200 - 11,000</td>
<td>5,250</td>
<td>6</td>
<td>2,000</td>
</tr>
<tr>
<td>Media</td>
<td>1,460 - 11,000</td>
<td>5,500</td>
<td>7</td>
<td>2,000</td>
</tr>
<tr>
<td>Public Interest</td>
<td>1,000 - 10,000</td>
<td>2,800</td>
<td></td>
<td></td>
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<tr>
<td>Public Interest/Non-Profit</td>
<td>1,000 - 10,000</td>
<td>2,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Real Estate</td>
<td>750 - 10,000</td>
<td>5,500</td>
<td>7</td>
<td>2,000</td>
</tr>
<tr>
<td>Technology Industries</td>
<td>874 - 11,000</td>
<td>5,600</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Computer Hardware</td>
<td>1,500 - 6,260</td>
<td>5,380</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Computer Software &amp; Services</td>
<td>874 - 7,875</td>
<td>5,250</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Internet Services</td>
<td>1,300 - 8,500</td>
<td>5,000</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Telecommunications/Wireless</td>
<td>3,000 - 11,000</td>
<td>6,040</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-Career Services Council (MBA-CSC) Standards, compensation is not listed for categories reported by less than 1% of the class.

** Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.
**Function Choices**

<table>
<thead>
<tr>
<th>Function Choices</th>
<th>NUMBER</th>
<th>PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>70</td>
<td>9.0%</td>
</tr>
<tr>
<td>Consulting/Strategy</td>
<td>182</td>
<td>23.5%</td>
</tr>
<tr>
<td>Control/Accounting</td>
<td>2</td>
<td>0.3%</td>
</tr>
<tr>
<td>Corporate Finance/Mergers and Acquisitions</td>
<td>30</td>
<td>3.9%</td>
</tr>
<tr>
<td>Entrepreneurial Management</td>
<td>11</td>
<td>1.4%</td>
</tr>
<tr>
<td>General/Project Mgmt/Mgmt Development/Rotational Prog.</td>
<td>22</td>
<td>2.8%</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>93</td>
<td>12.0%</td>
</tr>
<tr>
<td>Investment Mgmt/Portfolio Mgmt</td>
<td>78</td>
<td>10.1%</td>
</tr>
<tr>
<td>Legal Services</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Management Information Systems/IT</td>
<td>1</td>
<td>0.1%</td>
</tr>
<tr>
<td>Operations/Production Mgmt/Mgmt Development/Rotational Prog.</td>
<td>22</td>
<td>2.8%</td>
</tr>
<tr>
<td>Private Equity</td>
<td>97</td>
<td>12.5%</td>
</tr>
<tr>
<td>Product Development/Structuring</td>
<td>5</td>
<td>0.6%</td>
</tr>
<tr>
<td>Product/Brand Marketing</td>
<td>75</td>
<td>9.7%</td>
</tr>
<tr>
<td>Real Estate</td>
<td>26</td>
<td>3.4%</td>
</tr>
<tr>
<td>Research</td>
<td>17</td>
<td>2.2%</td>
</tr>
<tr>
<td>Restructuring</td>
<td>4</td>
<td>0.5%</td>
</tr>
<tr>
<td>Risk Management</td>
<td>3</td>
<td>0.4%</td>
</tr>
<tr>
<td>Sales</td>
<td>4</td>
<td>0.5%</td>
</tr>
<tr>
<td>Trading</td>
<td>17</td>
<td>2.2%</td>
</tr>
<tr>
<td>Other Function Not Listed</td>
<td>35</td>
<td>4.5%</td>
</tr>
<tr>
<td><strong>Total:</strong></td>
<td><strong>775</strong></td>
<td><strong>100%</strong></td>
</tr>
</tbody>
</table>

**Compensation by Function**

<table>
<thead>
<tr>
<th>Function Choices</th>
<th>MONTHLY SALARY</th>
<th>SALARY MEDIAN</th>
<th>SIGN-ON BONUS PERCENT</th>
<th>SIGN-ON BONUS MEDIAN</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>$1,000 - 11,000</td>
<td>$5,900</td>
<td>13%</td>
<td>$3,750</td>
</tr>
<tr>
<td>Consulting/Strategy</td>
<td>750 - 22,000</td>
<td>10,000</td>
<td>6</td>
<td>2,500</td>
</tr>
<tr>
<td>Corporate Finance/Mergers and Acquisitions</td>
<td>2,560 - 8,500</td>
<td>5,600</td>
<td>5</td>
<td>5,000</td>
</tr>
<tr>
<td>Entrepreneurial Management</td>
<td>4,500 - 8,500</td>
<td>6,500</td>
<td></td>
<td></td>
</tr>
<tr>
<td>General/Project Mgmt/Mgmt Development/Rotational Prog.</td>
<td>600 - 10,000</td>
<td>7,250</td>
<td>11</td>
<td>5,000</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>100 - 10,417</td>
<td>7,917</td>
<td>8</td>
<td>2,000</td>
</tr>
<tr>
<td>Investment Mgmt/Portfolio Mgmt</td>
<td>250 - 11,917</td>
<td>7,875</td>
<td>2</td>
<td>5,000</td>
</tr>
<tr>
<td>Private Equity</td>
<td>500 - 19,500</td>
<td>5,300</td>
<td>2</td>
<td>2,000</td>
</tr>
<tr>
<td>Product/Brand Marketing</td>
<td>1,500 - 16,000</td>
<td>6,400</td>
<td>16</td>
<td>4,500</td>
</tr>
<tr>
<td>Real Estate</td>
<td>1,600 - 10,000</td>
<td>5,250</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Research</td>
<td>1,500 - 11,917</td>
<td>7,917</td>
<td>8</td>
<td>2,000</td>
</tr>
<tr>
<td>Trading</td>
<td>3,500 - 8,500</td>
<td>7,916</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other Function Not Listed</td>
<td>874 - 8,000</td>
<td>5,000</td>
<td>8</td>
<td>4,000</td>
</tr>
</tbody>
</table>

**Profile**

*Tyler Stoops ’10*

Major | STRATEGIC MANAGEMENT & MARKETING
Summer Internship | STRATEGY SUMMER ASSOCIATE, WALT DISNEY
Work History | THE METROPOLITAN OPERA AND THE SANTA FE OPERA
Previous Education | WHITMAN COLLEGE
Hometown | SEATTLE, WA

“Pursuing an MBA at Wharton was an intentional decision to broaden my horizons: to see how my skills could be applied in new fields, and to glean information that will be useful as a future leader of arts organizations. When I came in, there was a pretty steep learning curve. The curriculum is very broad, and it’s rigorous in that it challenges everyone in different ways. And Wharton has high expectations for what they want you to come away with. How the curriculum is structured, it makes sure that everyone pushes themselves.”
The percentage of students accepting internship positions outside of the U.S. increased more than 3% between 2008 and 2009.


**Location Choices and Compensation**

<table>
<thead>
<tr>
<th></th>
<th>PERCENT</th>
<th>MONTHLY SALARY RANGE</th>
<th>MONTHLY SALARY MEDIAN</th>
<th>SIGN-ON BONUS MEDIAN</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNITED STATES OF AMERICA</strong></td>
<td>72.4%</td>
<td>$250 - 19,500</td>
<td>$7,500</td>
<td>$3,000</td>
</tr>
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<td>Mid-Atlantic</td>
<td>14.2</td>
<td>$1,000 - 10,400</td>
<td>$6,000</td>
<td>$2,500</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>7.0</td>
<td>$1,000 - 10,400</td>
<td>$4,000</td>
<td></td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>2.3</td>
<td>$3,000 - 10,400</td>
<td>$6,000</td>
<td></td>
</tr>
<tr>
<td>Midwest</td>
<td>4.8</td>
<td>$4,000 - 10,500</td>
<td>$7,200</td>
<td>$4,000</td>
</tr>
<tr>
<td>Chicago</td>
<td>2.2</td>
<td>$4,000 - 10,500</td>
<td>$7,917</td>
<td></td>
</tr>
<tr>
<td>Minneapolis/St. Paul</td>
<td>1.5</td>
<td>$6,750 - 8,000</td>
<td>$7,050</td>
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</tr>
<tr>
<td>Northeast</td>
<td>34.8</td>
<td>$250 - 19,500</td>
<td>$7,916</td>
<td>$4,000</td>
</tr>
<tr>
<td>Boston</td>
<td>2.1</td>
<td>$2,400 - 11,917</td>
<td>$10,000</td>
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</tr>
<tr>
<td>New York City</td>
<td>26.3</td>
<td>$250 - 19,500</td>
<td>$7,916</td>
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<td>South</td>
<td>3.5</td>
<td>$2,000 - 10,400</td>
<td>$9,000</td>
<td>$5,000</td>
</tr>
<tr>
<td>Atlanta</td>
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<td>$2,000 - 10,400</td>
<td>$10,000</td>
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<tr>
<td>Southwest</td>
<td>3.1</td>
<td>$1,000 - 17,000</td>
<td>$9,250</td>
<td>$5,000</td>
</tr>
<tr>
<td>Dallas/Fort Worth</td>
<td>1.7</td>
<td>$8,000 - 17,000</td>
<td>$10,000</td>
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<tr>
<td>West</td>
<td>11.9</td>
<td>$1,460 - 10,400</td>
<td>$7,000</td>
<td>$2,000</td>
</tr>
<tr>
<td>Seattle</td>
<td>1.3</td>
<td>$3,000 - 8,000</td>
<td>7,500</td>
<td></td>
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<tr>
<td>San Francisco</td>
<td>3.6</td>
<td>$1,460 - 10,400</td>
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<tr>
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<td>2.3</td>
<td>$2,400 - 10,400</td>
<td>7,925</td>
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<tr>
<td><strong>INTERNATIONAL</strong></td>
<td>27.6</td>
<td>$100 - 22,000</td>
<td>6,875</td>
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<td>Asia</td>
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<td>China</td>
<td>5.5</td>
<td>$750 - 10,500</td>
<td>6,750</td>
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<tr>
<td>Beijing</td>
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<td>3,300</td>
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<td>Shanghai</td>
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<td>2,200</td>
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<td>Hong Kong</td>
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<tr>
<td>Tokyo</td>
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<td>8,502</td>
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<td>$1,500 - 22,000</td>
<td>8,000</td>
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<td>Seoul</td>
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<tr>
<td>India</td>
<td>2.7</td>
<td>$100 - 8,000</td>
<td>1,500</td>
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<tr>
<td>Europe</td>
<td>5.9</td>
<td>$750 - 13,000</td>
<td>7,000</td>
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<td>Western Europe</td>
<td>5.5</td>
<td>$750 - 13,000</td>
<td>7,000</td>
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</tr>
<tr>
<td>United Kingdom</td>
<td>3.4</td>
<td>$4,125 - 13,000</td>
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<tr>
<td>London</td>
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<td>Latin America</td>
<td>4.5</td>
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<td>5,000</td>
<td>5,000</td>
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<td>Brazil</td>
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<td>$2,500 - 10,000</td>
<td>5,000</td>
<td>5,000</td>
</tr>
<tr>
<td>Sao Paulo</td>
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<td>$2,500 - 10,000</td>
<td>5,000</td>
<td>5,000</td>
</tr>
<tr>
<td>Middle East</td>
<td>1.7</td>
<td>$600 - 10,833</td>
<td>6,000</td>
<td></td>
</tr>
</tbody>
</table>

This map is a graphical representation of where the majority of Wharton MBA students accepted employment.

The percentage of students accepting internship positions outside of the U.S. increased more than 3% between 2008 and 2009.
Employer Recognition

MBA Career Management would like to thank the following companies that took part in the special school-sponsored initiatives to support the Classes of 2009 and 2010. The companies listed below offered students internships, short-term projects, or full-time opportunities at their organizations.

ALUMNI WHO CARE INTERNSHIP PROGRAM
MBA Career Management sourced a diverse set of high quality unpaid summer internship opportunities from MBA alumni for first-year MBA students.

Aspen Edge Research, LLC
Brandywine Global Investment Management
Ceo Trust
Cobalt Health
Codex-Group, LLC
E*Trade Financial
Image X
Intrax Cultural Exchange
Logitech
Lovemore, LLC
PathMotion
Picateers, Inc
PX Interactive, Inc.
Sales 2.0
San Domenico Hotels
Skada Capital
Sponge
Sun Life Financial
Thomson Reuters
Triathlon Medical Venture Partners
Verance Corporation
Xcelerate
Yissum, Technology Transfer
Zurich Financial Services

NYC SPRING CAREER FAIR
Co-hosted by MBA Career Management and Penn Career Services, the fair brought together companies in a variety of industries at Cristo Rey New York High School to meet Wharton undergraduate, MBA, and/or alumni talent.

A&L Management
Aeropostale, Inc.
Atlantis Health Plan
Marakon
New York & Company
Quadrant Capital Advisors, Inc.
Skatoff & Company, LLC
stickK.com
US Department of State
Victory Schools
Warner Chilcott
William J. Clinton Foundation
Xtract Research, LLC

WHARTON SMALL BUSINESS DEVELOPMENT CENTER (SBDC) INTERNSHIPS
The “Work for a CEO” internship program run by SBDC sourced start-up or small business opportunities for first-year MBA students.

33 Across
Ariana Molecular
Ayala Water
Clean Currents
Circulator Boot
City Light Capital
ECA
Entrepreneur Partners
Enterprise Heights
Healthwage.com
ICG Commerce
Instamed
Meidlinger Partners
Mistral Equity Partners
Murex
Outright.com
Schnipper’s Quality Kitchen
StarCite

SOCIAL IMPACT CORPS INTERNSHIPS
This initiative included a collection of projects for a range of institutional types, missions, and scales in the non-profit sector with projects critical to the future of each of the organizations involved.

Bayshore Discovery
Pennsylvania Hospital
Philabundance
United Way
SHORT-TERM PROJECT INITIATIVE

MBA Career Management facilitated a concentrated collection of short-term projects during the Spring/Summer for students in the Class of 2009 and MBA alumni in search of project work during a career transition.

Accretive, LLC
Alliance Consulting Group
Almatas
Appregatta Technologies
BASF Corporation
BTG, LLC
Bunge Limited
Cobalt Health
Comcast Corporation
Core Capital Management
Credito Real SA de CV
Cyrus Capital, LLC
DC Government
de Rham Curzon & cie
DocAsap, LLC
Ennovent
Envarix Systems
Executive Office of the Mayor
Fairfield Technologies Inc.
Foyil Securities New Europe
Futurestep, A Korn/Ferry Company
Gemini Systems, Inc.

GoodCompany Ventures
Government of the District of Columbia
Harmon Hill
HealthCare.com
I Run For Your Life
Infinite Biomedical Technologies, LLC
Initiative For A Competitive Inner City
Keep Track USA
KPScholars
Lands’ End
LTLPrints.com
Michael Kenwood Consulting
Novartis Pharmaceuticals Corporation
Polaris Software
Primercare Ventures
R.B. Price & Company, Inc.
Rapidtrials
REIB A/S
Related Companies, LB, The
Rittenhouse Women’s Wellness Center
Sales 2.0
SAP America, Inc.
Seva Search
Sovico Capital
Sodexo, Inc.
Strayer University
StyleSynch.com
Sutherland Global Services
Symantec Corporation
Tyco Electronics Ltd.
Urban Outfitters
USAID’s Southern Africa Global Competitiveness Hub
Varick Media Management
VisCap
Visiting Nurse Service of New York
Webgistix Corporation
WeddingBook.com
World Bank Group, The
Xcelerate
Yellow Brick Capital Advisers
Yissum, Technology Transfer
YLighting

WHARTON INTERACTIVE MEDIA INITIATIVE (WIMI) INTERNSHIPS

This matching program allowed first-year MBA students the opportunity to gain experience with an eight-week paid internship at a leading media company, technology startup, or venture-backed firm.

Atmosphere BBDO
BBDO Detroit
BBDO NY
Fleishman-Hillard
Hornall Anderson
McCANN Worldgroup
Mobile Behavior
NBCU
OTX Research, Los Angeles
OTX Research, New York
Passenger
PointRoll
Wharton Interactive Media Initiative
Top Hirers

In the past year, more than 2,000 companies engaged Wharton MBA students through a wide range of activities that included on-campus recruiting, job board postings, and nearly two dozen Career Treks in cities worldwide. Of these companies, more than 650 made at least one offer to Wharton MBA students in 2009. Special recognition goes to our “top hirers”—companies who hired six or more MBA students for full-time or summer employment.

<table>
<thead>
<tr>
<th>Full-Time, Class of 2009</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>NAME OF FIRM</td>
<td>PERMANENT ACCEPTED OFFERS</td>
</tr>
<tr>
<td>McKinsey &amp; Company</td>
<td>50</td>
</tr>
<tr>
<td>Boston Consulting Group</td>
<td>31</td>
</tr>
<tr>
<td>Bain &amp; Company</td>
<td>18</td>
</tr>
<tr>
<td>Morgan Stanley</td>
<td>13</td>
</tr>
<tr>
<td>Citigroup</td>
<td>12</td>
</tr>
<tr>
<td>JPMorgan Chase &amp; Co.</td>
<td>12</td>
</tr>
<tr>
<td>Deloitte Consulting, LLP</td>
<td>10</td>
</tr>
<tr>
<td>Deutsche Bank</td>
<td>10</td>
</tr>
<tr>
<td>Goldman Sachs &amp; Company</td>
<td>9</td>
</tr>
<tr>
<td>Credit Suisse</td>
<td>8</td>
</tr>
<tr>
<td>Microsoft Corporation</td>
<td>8</td>
</tr>
<tr>
<td>Pacific Investment Management Company, LLC</td>
<td>8</td>
</tr>
<tr>
<td>Amazon.com, Inc.</td>
<td>7</td>
</tr>
<tr>
<td>Booz &amp; Company</td>
<td>7</td>
</tr>
<tr>
<td>Merrill Lynch &amp; Co., Inc.</td>
<td>7</td>
</tr>
<tr>
<td>Barclays Bank, PLC</td>
<td>6</td>
</tr>
<tr>
<td>Johnson &amp; Johnson</td>
<td>6</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Summer, Class of 2010</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>NAME OF FIRM</td>
<td>SUMMER ACCEPTED OFFERS</td>
</tr>
<tr>
<td>Boston Consulting Group</td>
<td>31</td>
</tr>
<tr>
<td>McKinsey &amp; Company</td>
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<tr>
<td>Bain &amp; Company</td>
<td>20</td>
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<tr>
<td>Morgan Stanley</td>
<td>17</td>
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<tr>
<td>Goldman Sachs &amp; Company</td>
<td>16</td>
</tr>
<tr>
<td>JPMorgan Chase &amp; Co.</td>
<td>16</td>
</tr>
<tr>
<td>Credit Suisse</td>
<td>15</td>
</tr>
<tr>
<td>Deutsche Bank</td>
<td>13</td>
</tr>
<tr>
<td>Johnson &amp; Johnson</td>
<td>11</td>
</tr>
<tr>
<td>UBS Financial Services, Inc.</td>
<td>10</td>
</tr>
<tr>
<td>Medtronic, Inc.</td>
<td>9</td>
</tr>
<tr>
<td>American Express Company</td>
<td>7</td>
</tr>
<tr>
<td>Barclays Bank, PLC</td>
<td>7</td>
</tr>
<tr>
<td>Booz &amp; Company</td>
<td>7</td>
</tr>
<tr>
<td>Comcast Corporation</td>
<td>7</td>
</tr>
<tr>
<td>Microsoft Corporation</td>
<td>7</td>
</tr>
<tr>
<td>A.T. Kearney, Inc.</td>
<td>6</td>
</tr>
<tr>
<td>IBM Corporation</td>
<td>6</td>
</tr>
<tr>
<td>Merrill Lynch &amp; Co., Inc.</td>
<td>6</td>
</tr>
<tr>
<td>Novartis AG</td>
<td>6</td>
</tr>
</tbody>
</table>
Employer Offers 2009

This list includes employers that made one or more full-time or summer employment offers in 2009. Those listed in bold type hired three or more graduates and/or interns.

33Across
7L Capital Partners
A.T. Kearney, Inc.
Abbott Laboratories
Abbott Vascular
Abris Capital
Accel-KKR
Accenture
Accrue Sports and Entertainment Ventures
Achievement Network, The
Actis
Acumen Fund, Inc.
Advent International Corporation
Advisory Board Company, The
Aerodom
AES Corporation
Africa Health Care Fund
AIF Investments
Akida Capital Management, LLC
Akula Energy Ventures
Aladdin Capital
Albright Capital Management, LLC
Alex Brown Realty
ALICO
AlixPartners, LLC
Allianz Global Investors
Allianz Lebensversicherungs-AG
Allpass
Altima Partners, LLP
Alyeska Group
Amazon.com, Inc.
American Century Investments
American Express Company
Amgen, Inc.
Angelo, Gordon & Co.
Animas
Apax Partners, Inc.
Apollo Hospitals
Apple, Inc.
Aptima Capital Management, LLC
Arbiter Partners
Arcadia Capital
AREA Property Partners
Arlington Capital Partners
Arthur D. Little
Artisan Partners Limited Partnership
Ashoka: Innovators For The Public: Inc.
Asian Century Quest Capital, LLC
AstraZeneca
Astrum Solar
athenahealth, Inc.
Atlantic Media Company, The
Audience Rewards
Audigly Group
Augur Capital
Auxilium Pharmaceuticals
Avid Radiopharmaceuticals
AvidTrips
Avista Capital Partners
Avon Products, Inc.
Axiom Capital Management, Inc.
B.B. Energy
BabyCare, Ltd.
BabySpace Corporation
BAIF Development Research Foundation
Bain & Company
Bain Capital, LLC
Banco de Credito del Peru
Banco Itau BBA S.A.
Banco Modal Brazil
Bank of America Merrill Lynch
Bank of New York, The
Banyan Mezzanine Fund, LP
BARAL, Inc.
Barclays Bank, PLC
Baring Private Equity Asia, Ltd.
Baring Private Equity Partners India
BASF Corporation
Battery Ventures
Bayada Nurses
Bayer Corp.
Bayshore Discovery Project
Beacon Capital Partners
Beckman Coulter, Inc.
Becton, Dickinson and Company
Beekman Group, The
Berkshire Partners, The
Bernstein Companies, The
Bill & Melinda Gates Foundation
Bimbo Bakeries USA
Biogen Idec, Inc.
Black Canyon Capital, LP
Black River Asset Management
BlackRock, Inc.
Blackstone Group LP, The
Blue Mountain Capital Management
Blue Ridge Foundation New York
BMO Capital Markets
BNP Paribas
Bonobos
Booz & Company
Booz Allen Hamilton
Boston Consulting Group
Boyne Capital Partners
BP PLC
Brandywine Global Investment Management
Bridgepoint Capital Limited
Bridgespan Group, The
Bristol-Myers Squibb Company
Broadcom
Brookfield Properties Corporation
Brown Brothers Harriman & Co.
BT Group
Buckingham Capital
Bunge Limited
Burlington & Company
Business Outreach Center (BOC) Network
Cadit
CalPERS
Campbell Soup Company
Canada Pension Plan Investment Board
Capcom USA, Inc.
Capital Group Companies, Inc., The
CapStreet Group, The
Carroll, Inc.
Carlson Capital, LP
CarVal Investors
Caspian Capital Management
CenterBridge Capital
Cerberus Capital Management, LP
Chase Card Services
Chesapeake Partners, LP
Chevron Corporation
Chinese Founders Fund
CIC Partners
Cisco Systems, Inc.
Citadel Group
Citigroup
City Light Capital
City of Philadelphia
ClairMail, Inc.
Clairol
Clariinvest Asset Management
Clearwater Capital Partners
Click Equations
Clifwater, LLC
Closet Company, The
CNA Medical
CNN
Coatue Management
Coca-Cola Company, The
Colbeck Capital Management
Colgate-Palmolive Company
Coller Capital, Ltd.
Comcast Corporation
Computer Sciences Corporation
Corporate Finance Practice
Corporation for Public Broadcasting
Coty, Inc.
Covidiën
Cowen Health Care Royalty Partners
C-Quest Capital, LLC
CR Intrinsic Investors
Creative Artists Agency
Credit Suisse
Crescendo Bioscience
Crestview Partners
Cross Mediaworks, Inc.
Daiichi Sankyo Company
Dalberg Global Development Advisors
Darden Restaurants
Davidson Kempner Capital Management, LLC
Decision Resources
Deloitte Consulting, LLP
Delta Partners
Deutsche Bank
Developing World Markets Development Alternatives, Inc. (DAI)
DFJ Gotham Ventures
Diageo PLC
Diane von Furstenberg
Dick’s Sporting Goods
Digitas Health
DocAsap, LLC
Dow Chemical Company, The
Dow Jones & Company, Inc.
Dr Pepper Snapple Group
Draper Fisher Jurvetson FIR Capital
Dragonwind International
Draper Fisher Jurvetson

EMI Group plc
EMP Latin America
Endeavor
Enfoca Inversiones
Englefield Capital
Enterprise Center Capital Corporation, The
Entrea Capital
Entrepreneur Partners, LP
Environmental Capital Partners
Ernst & Young, LLP
ESi, Inc.
Estee Lauder Companies, Inc. (EL)
Estee Lauder Companies
Etsy, Inc.
Eureka Growth Capital
eurofusión S.A.
ev3
Evercore Partners
Everlater
Exelon Corporation
Expedia, Inc.
Exponential Interactive
ExxonMobil Corporation
Federal Realty Investment Trust
Federal Reserve Bank of New York
Fern Templeton
Fidelity Investments
Fifth Street Management, LLC
Fiji Water
Financial Technology Partners, LLC
FINCA International (Foundation for Int’l Community Assistance)
Fireman’s Fund Insurance Co.
First Book
First Capital Realty
First Round Capital
First Wind
Fischer, Francis, Trees & Watts, Inc.
FiveWire Media
Fluidnet
Ford Motor Company
Foros Group
Foulger Pratt Companies
Frankel Group, LLC, The
Franklin Templeton Investments
Fresh Direct
FTI Consulting
Future Capital Holdings
FX solutions
Galenica AG
Galleon Group, The
Gamesa China
Gamesa Energy USA, LLC
Gap, Inc.
Gazit Group USA
GCA Savvian, LLC
Genentech, Inc.
General Electric Company
General Mills, Inc.
General Motors Company
Generation Health, Inc.
Genworth Financial
Genzyme Corporation
GIC Real Estate, Inc.
Gilead Sciences, Inc.
GlaxoSmithKline Corp.
Glencore International AG
Glenshaw Capital Management
Global Education Opportunities, LLC
Global Environment Fund
Global Marketing
Globespan Capital Partners
GMAC LLC
GMT Capital Corp.
Goldman Sachs
Goldman Sachs & Co.
GoodCompany Ventures
Google, Inc.
Gotham Consulting Partners
Government Development Bank for Puerto Rico
GP Investments
Grace Bay Resorts
Graham Partners
Gramene Creative Lab
GreenCap Energies
Greenhill & Co., Inc.
GreenOrder, Inc.
Grove Capital Advisors, LLC
Grubb & Ellis AGA
Group Duncan
Guardian Capital Partners

Gucci
Guotai Junan Securities Co. Ltd.
H/2 Capital Partners
Hakrinbank
Hal Investments BV
Halyard Capital
Hamilton Lane Advisors, Inc.
Hara Software
Harrah’s Entertainment, Inc.
Hasso Plattner Ventures Africa
Health Coach, The
Heartland, LLC
Heartland Payment Systems
Herbal Water, Inc.
Heritage Capital Management
Hershey Company, The
Hewlett-Packard Company
HG Capital
Highland Capital Management, LP
Highside Capital Management
Hong Kong & Shanghai Banking Corporation Ltd., The
Hosting.com
Houlihan Lokey
HSWI International, Inc.
Hudson Clean Energy Partners, LP
Hypatia Capital Group
HYT ME
ICG Commerce
IDEO
Idochu, Inc.
IKP Center for Technology in Public Health
Illumina, Inc.
Imperial Capital, LLC
Imprint Capital
Independence Blue Cross
Infosys Consulting, Inc.
Infosys Technologies Limited
Infrastructure Development Finance Company, Ltd.
ING Group
Inmost Partners, LLC
InstaMed
Intel Corporation
IBM Corporation

International Finance Corporation
International Petroleum Investment Company (IPIC)
Internet Capital Group
Intrax Cultural Exchange
Investcorp International Inc.
irhythm Technologies
Jefefries & Co.
JMP Securities
Johnson & Johnson - Corporate U.S.
Jones Day
Jones Lang LaSalle, Inc.
Joshua Partners, LLC
Journelle
JPMorgan Chase & Co.
Kaiser Permanente
Kayne Anderson Capital Advisors
Keating Investments, LLC
KeyPoint Capital
Keyrock Energy, LLC
King Street Capital Management, LP
Kohlberg Kravis Roberts (KKR) & Company
Konarka Technologies
Kraft Foods, Inc.
Kuwait Financial Centre - Markaz
L.E.K. Consulting
LAACMA Consulting
Lance Armstrong Foundation, The
LaSalle Investment Management
Laureate Education, Inc.
Lazard Middle Market
Lazard, LLC
LearnVest
Lee Equity Partners
Lefrak Organization, The
LG Electronics Inc.
Liberty Mutual Insurance Company
Libra Advisors
Lihar Global Services, Ltd.
Lincoln International
Lindsay Goldberg
LiveTV
Liz Claiborne, Inc.
LLR Partners, Inc.
Employer Offers 2009

Lockheed Martin Investment Management Company
Lodha Group
Logitech
Londra Ventures
L’Oreal, Inc.
Louis Berger Group, The
LowendaMasai LS9
M&T Bank Corporation
Macquarie Capital Advisors
Macquarie Capital Partners
Magnum Capital
Malabar Investments
Malaysian Life Sciences Capital Fund
Marathon
Marble Arch Investments
Mars & Co.
Matheys Lane Capital
Mattel, Inc.
Maverick Capital
May Davis Partners, LLC
McCann Erickson Advertising, Ltd.
MCH Private Equity
McKesson Corporation
McKinsey & Company
McCann Erickson Advertising, Ltd.
Maverick Capital
Me to We Style
MedAssets
Medco Health Solutions
Medical Diagnostic Laboratories, LLC
Medtronic, Inc.
Meidlinger Partners, LLC
Mellon Capital Management Corporation
Memphis Redbirds Baseball Club
Mercato XXI, LLC
Merchantil Servicios Financieros C.A.
Merk & Co., Inc.
Meridian Capital, LLP
Merrick Ventures
Merrill Lynch & Co., Inc.
Metito
MetLife, Inc.
MetroPCS
Metropolitan Museum of Art, The
Metropolitan Opera Guild, The
MFS Investment Management
Microsoft Corporation
Microsolv International LL FZE
Millennium Global Investments
Miller Buckfire & Co., LLC
Mindshare
Ministry of Water Resources
Miraq Asset Securities
Mistral Equity Partners
MMA Fund Management
Moelis & Company
Monitor Clipper Partners
Monitor Company Group, LP
Morgan Stanley
Moser Baer
Motorola, Inc.
Mountain Athlete
MR Capital
MTS Health Partners, LP
Mubadala Development Company
Murex Investments
MVision
MVM Life Science Partners
Natura
Nature Conservancy, The
NBC Universal, Inc.
NBK Capital
NeoPhotonics Corporation
NetSuite
New Energy Finance
New Vantage Group
New York & Company
New York City Economic Development Corporation
New York Mets
NewsCue/The Daily Caller
Nextera Energy Resources
NextStage Capital
Nike, Inc.
NikkoCitigroup
Nokia Corporation
Nomura Holding America Inc.
Nomura International
North Oak Capital Advisors, LLC
Northern Light Venture Capital
Norvin Partners
Norwest Venture Partners
Novartis AG
Oak Investment Partners
Oaktree Capital Management, LLC
OCCI Company, Ltd.
Oliver Wyman
OLLY Shoes
Omni Partners, LLP
Onyx Pharmaceuticals
Open-Silicon
OpenSky Project, The
Opera Solutions
Oppenheimer & Co., Inc.
Oracle Corporation
Orbis Investment Management (U.S.), LLC
Oriental Global
Osage Ventures
Oscar Gruss
OSL Shipping and Development, Inc.
Outright.com
Overseas Private Investment Corporation
Owl Creek Asset Management
Pacific Coast Capital Partners
Pacific Gas & Electric Company
Pacific Investment Management Company, LLC
Paltex
Panther Real Estate Partners
Parthenon Group, Inc., The
Passenger
PathMotion
Paul Capital Partners
PayPal, Inc.
Pegasus Capital Advisors
Pembroke Real Estate
PennantPark Investment Advisers, LLC
Pennsylvania Real Estate Investment Trust
Pepsico
Perella Weinberg Partners
Perry Capital, LLC
Pfizer, Inc.
Phatra Securities, PCL
Philabundance
Philadelphia Chamber Music Society
Philadelphia Inquirer, The
Philips Medical Systems
Pine Cobbie Capital
Pittsburgh Public Schools
PNC Financial Services Group, Inc.
Pointroll
Presidente de la Republica Mexicana
PricewaterhouseCoopers, LLP
Principia/Quvat
Private Equity
Procter & Gamble Company, The
Profit Investment Management
Proper Cloth
Protostar Partners
Providence Group
PRTM
Prudential Financial, Inc.
P2X Interactive, Inc.
Qiming Venture Partners
Quadrangle Group, LLC
Qualcomm
Quant Group, The
Quvat Capital Partners
QVT Financial, LP
R3 Accounting, LLC
Rabo Equity Advisors Private, Ltd.
Rainier Group
Ramus Capital Group, LLC
Raymond James Financial, Inc.
RBC Capital Markets
Reach Media Group
Realkapital Partners
REDF
Redwood Strategy
Reed Elsevier, Inc.
Reinvestment Fund, The
Related Companies, LP, The
Relativity Capital, LLC
Rent the Runaway
Resource Real Estate
RHJ International
Rhone Group
RM Crowe
Robert W. Baird & Co.
Rohatyn Group, The
Roizman Development, Inc.
Roland Berger Strategy Consultants
Ropart Asset Management
Rothschild, Inc.
Sabre Systems
SAC Capital Advisors, LLC
SACI Falabella
Sagace Casa
Sagent Advisors, Inc.
Sahay Capital Management, LLC
Saint-Gobain
Samsung Global Strategy Group
Samsung Securities Co., Inc.
San Antonio Internacional
San Domenico Hotels
Sanford C. Bernstein
Santander
SAP America, Inc.
Savoy Roumel Corporation
Sawakami Fund
SCAS Inc.
Schnipper Restaurant Group
Schultze Asset Management, LLC
Schwab Foundation
for Social Entrepreneurship
Scout Capital
SCP Private Equity Partners
SDG Life Sciences, a Unit of IMS Health
Sears Holdings Corporation
Sephora
Seravia
ServiceMaster
Seva Search
Shinsei Bank
Shire Pharmaceuticals
Shui On Land
Siam Cement Group, The
Silverline Partners
Sinatra and Company
SinoLatin Capital
SJF Ventures
SK Group
SK Telecom
Employer Offers 2009

Sling Media
Softbank Ventures
Solazyme
Soleil Securities
Soundpost Partners
Spear Street Capital, LLC
SR One
St. Jude Medical, Inc.
Standard Chartered Bank
Staples
Starboard Capital Markets
Starbucks Coffee Company
Starcite, Inc.
State Government (undisclosed)
Steel Partners, LP
Sterling Partners
Stifel Nicolaus
Sukumvit Hospital
Summerwood Corporation
SUN Group
SunGard Availability Services
SunPower
SV Life Sciences
SVB India Capital Partners
Swiss Reinsurance Company
Symantec Corporation
Syntek Capital
Synthes
T. Rowe Price Group, Inc.
TA Associates
TA Associates Realty
Tango Capital
Target Corporation
Targetti Poulsen
Tarpon Investimentos S/A
TechnoServe, Inc.
Telsey Advisory Group
Temasek Holdings (Private), Ltd.
Terra Firma Capital Partners, Ltd.
Tessera Solar
Times of India Group, The
The White House
Think Passenger
ThinkEquity Partners
Thomson Reuters
TIAA-CREF

Tiger Management, LLC
Time Warner, Inc.
Tishman Speyer, LP
Total S.A.
TPG Capital, LP (Texas Pacific Group)
Transparent Health Network
Travelers Companies Inc., The
Triathlon Medical Venture Partners
Trident Capital, LP
Trinity Hunt Partners
Triscorp Investimentos, Ltd.
TriZetto Group, Inc., The
Trump Organization, The
Turbohorse
Tyco Electronics, Ltd.
U.S. Air Force
U.S. Department of Defense
UBS Financial Services, Inc.
UMass Memorial Health Care
Uniao de Bancos Brasileiros (Unibanco)
Unilever North America
United Nations
United Way of America
UnitedHealth Group, Inc.
Universidad de Palermo
University of Pennsylvania
University of Pennsylvania Health System
US Renewables Group, LLC
uShip, Inc.
U-Store-It
UTI Venture Funds
Value Investment
Vanguard Group, The
Venetian Resort-Hotel-Casino
Verizon Wireless
Versa Capital Management
Vertical Group
VF Corporation
Viacom, Inc.
viagogo
Violy, Byorum & Partners, LLC
Virtucom Group
Visa International
Vista Equity Partners

Vitro
VonWin Capital
Vox Collective, The
Voxiva
VTB Bank
Wachovia, A Wells Fargo Company
Walls Torres Group, LLC
Wal-Mart Stores, Inc.
Walt Disney Company, The
Warburg Pincus, LLC
Warnaco
Warner Music Group
Washington Post Company, The
Watermark Alternative Investment Management
Webgistics Corporation
Wellington Management Company, LLP
Wells Fargo Bank
Western Reserve Partners
Wharton School, The
Wharton Social Impact Corp.
White Eagle Partners
William J. Clinton Foundation
Willis HRH North America
Wokai
WPP
Wyeth Pharmaceuticals
X Prize Foundation
Xcelerate
Yamana
Ykone.com
York Capital Management
ZelnickMedia Corp.
Zimride
ZS Associates
Zucker Group, The
Zurich Financial Services
Wharton MBA Career Management Team

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Michelle Hopping  Associate Director, Employer Services
Tiya McIver  On-Campus Recruiting Services Coordinator
Alice Mention  Financial Coordinator
Jennifer Sheffler  Head of Administration

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Area of Expertise  Senior Associate Director  Recruiting Relationship Manager
Alumni  Cara Costello  Varies based on industry
Consulting  Amira Leifer  Jessica Glazer
Consumer Products and Retail  Chris Higgins  Kristi Schlegel-Miller
Diversified Financial Services  Maryellen Reilly Lamb  Anthony Penna
Energy  Chris Higgins  Virginia Jennings
Health Care  Sara Simons  Jessica Glazer
Global/International  Sam Jones  Varies based on industry
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Investment Management/Hedge Funds  Sara Simons  Virginia Jennings
Manufacturing  Chris Higgins  Virginia Jennings
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Public Interest  Jennifer Savoie  Virginia Jennings
Real Estate  Holly Jackson  Shannon Connelly
Travel and Hospitality  Holly Jackson  Shannon Connelly
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Salary statistics include all salaries that are guaranteed compensation and given by graduates and interns. International salaries are reported in U.S. dollars calculated (by students) on the basis of prevailing exchange rates.
All figures in this report are rounded to the nearest decimal; therefore, not all charts will total 100%.
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