

1881  
*first*

# MBA CAREER REPORT 2009



**Wharton**  
UNIVERSITY OF PENNSYLVANIA

WHARTON was the first collegiate business school in 1881, and that spirit of innovation still drives us today. Our professors are leading scholars who are committed to pushing the boundaries of business knowledge through their research and teaching. We are at the forefront of global business education, providing the broadest range of degree programs and educational resources for more than a million executives and students in 189 countries. Through our engagement with leading companies and policy-makers, we bridge the gap between research and practice and influence public policy around the world.

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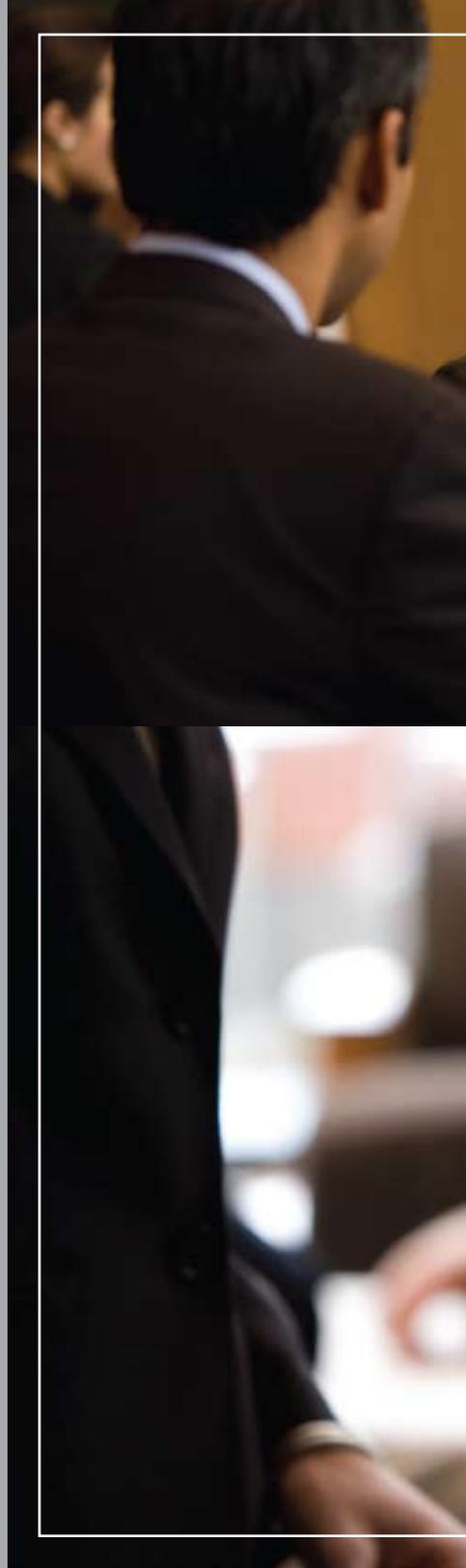
#### Top Hirers

|                          |    |
|--------------------------|----|
| Full-Time, Class of 2009 | 20 |
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Wharton MBA  
Management Team

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**It is my pleasure to share  
with you the 2009 Wharton  
MBA Career Report.**

While the past year represented one of the most challenging job markets for our students in decades, Wharton students still achieved significant success in making their career aspirations a reality. The Wharton MBA Career Report reflects the diversity of talent at Wharton and celebrates the incredible support we received from employers and alumni who continue to value the capabilities, skills and experience of our students.

MBA Career Management addressed changing student and employer needs by increasing the number of staff, renewing our focus on job skills and expanding our emphasis on school-wide corporate outreach.

I want to express our gratitude to our Top Hirers as well as all the new employers who recruited Wharton MBAs this past year. We are especially appreciative of the support from the companies listed on page 18, who created opportunities for our students through one of our targeted recruiting programs.

As we navigate these uncertain times, we feel fortunate to have such strong employer and alumni relationships, and look forward to continuing our partnership with you.

Sincerely,

Michelle A. Antonio

Director, Wharton MBA Career Management

# Recruiting Wharton Students & Alumni

Wharton MBA Career Management's comprehensive recruiting resources allow you to connect with current students in Philadelphia and San Francisco or MBA alumni across the globe. Our services range from in-person events to virtual interviews and online resume books. We look forward to working with you to develop a strategy for identifying full-time, summer, and advanced-level Wharton MBA talent. More details and contact information can be found on our website at <http://employer.wharton.upenn.edu>.



## Recruit Wharton Talent

**POST A JOB** The Wharton MBA Job Board is a free online job board that allows employers to access our 1,650+ current MBA students and the thousands of alumni who register for our services. To add your opportunity to the MBA Job Board, please visit our website to register in CareerPath and post your positions.

**ACCESS ONLINE RESUMES** The Wharton Online Resume Books consist of the 2nd Year Resume Book, the 1st Year Resume Book, the Alumni Resume Book and the MBA Executive Resume Book. These fully searchable books are filled with talented and qualified Wharton candidates who are actively seeking employment in a variety of industries. To assist you in targeting qualified candidates, the resumes are indexed by location, industry experience/preference, function experience/preference, and keywords, among other fields.

We are pleased with the variety of ways employers interact with Wharton MBA students.

2008-2009  
number of  
companies...

participating in MBA  
Career Management  
facilitated event =

posting a job  
on the MBA  
Job Board =

conducting  
interviews  
on campus =

purchasing  
Wharton online  
resume books =

227

1,623

243

199

### Develop a Campus Presence

**SECOND-YEAR NETWORKING EXPOS** Second-Year Networking Expos are open forums that provide employers with maximum exposure to second-year students. Because second-year students have had ample time to do industry research, and are consequently more targeted in their job searches, the format of the Networking Expos focuses on direct student-employer interaction rather than broad informational presentations.

**EMPLOYER INFORMATION SESSIONS** An Employer Information Session (EIS) is an educational presentation that allows a company to share information about opportunities for MBAs as well as possible career paths. Companies who are targeting both first- and second-year students can hold a Combined EIS (a presentation for first- and second-year students), or alternatively, can participate in a Second-Year Networking Expo and hold a first-year only EIS.

**INTERVIEWS** Interviewing on or near campus provides a great way to maximize your organization's exposure to Wharton talent. It is an efficient method to assess multiple students' skills and interests. Interviews can be held on or off campus at a location of the employer's choice. There are no fees associated with reserving on-campus interviewing space or conducting on-campus interviews.

### Meet Wharton Students at Your Location

**WHARTON CAREER TREK PROGRAM** Career Treks are student-managed visits to companies in various U.S. and international cities for the purposes of education and networking. The goal of the Wharton Career Trek Program is to provide students access to companies or divisions which may not recruit on campus, while building industry knowledge and fostering a stronger job search network. This program also allows companies the opportunity to access Wharton talent and build a stronger relationship with the Wharton School.

**VIDEO CONFERENCING** We have the capability to facilitate video interviewing via ISDN and IP connections in Philadelphia and San Francisco if you are not able to make the trip to campus.

THE WHARTON MBA student body includes more than **1,650 full-time MBA students** and **400 MBA for Executive students** at our Philadelphia and San Francisco campuses. Our faculty includes more than **250 of the world's leading experts** in **11 academic disciplines** and many subspecialties. This critical mass of talented, engaged scholars creates a unique MBA program, distinguished by the most rigorous core curriculum of any business school. In addition to solid foundational knowledge, Wharton MBA students gain mastery in particular business disciplines through the school's **18 major areas of study**. Hands-on experience in both leadership and teamwork experience cultivates the students' own professional approach and rounds out the academic program.





PROFILE

# Alan Yeoh '09

Major | FINANCE AND STRATEGIC MANAGEMENT

Current Employment | MBA STRATEGY LEADERSHIP PROGRAM, BT GROUP

Work History | TERADATA, LTD.

Previous Education | UNIVERSITY OF NEW SOUTH WALES, SYDNEY

Hometown | SYDNEY, AUSTRALIA

“Community service has always been an important part of what I do. In the first year, I was the community service representative for our cohort. I wanted to be on a non-profit board to participate in the community at a higher level, rather than just as a volunteer. I want to guide the direction of the organization I’ll be working on. I also believe people in business should be involved in the community.”



# Class of 2009

## Demographics\*

|                          | NUMBER  | PERCENTAGE |
|--------------------------|---------|------------|
| Total Enrolled           | 796     | 100%       |
| Male                     |         | 63%        |
| Female                   |         | 37%        |
| U.S. Students of Color   |         | 28%        |
| International            |         | 45%        |
| U.S. Permanent Residents |         | 6%         |
| Countries Represented    | 74      |            |
| Average Work Experience  | 6 years |            |

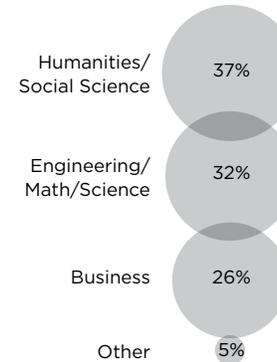
## Employment \*\*

|  | NUMBER | PERCENTAGE |
|--|--------|------------|
| Total Number of Graduates                | 765    | 100%       |
| Students Seeking Employment              | 660    | 86%        |
| Reporting Job Offers                     | 550    | 83%        |
| Reporting Job Acceptances                | 530    | 80%        |
| Students Not Seeking Employment          | 78     |            |
| Continuing Education                     | 6      |            |
| Company-Sponsored (Returning to Company) | 39     |            |
| Self-Employed/Starting Own Business      | 26     |            |
| Postponed Job Search                     | 3      |            |
| Personal Reasons                         | 2      |            |
| Students Not Responding to Survey        | 27     | 4%         |

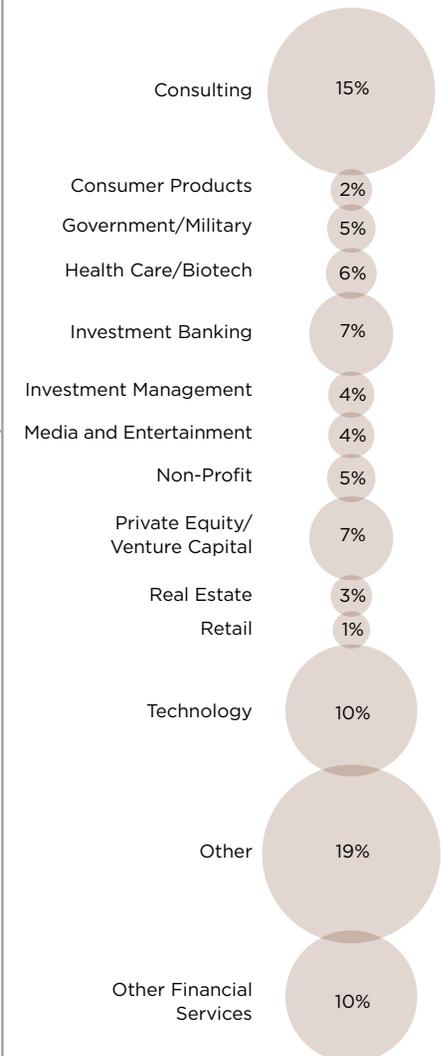
\* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2009)

\*\* Total student population for this report includes those intending to graduate between July 1, 2008 and June 30, 2009

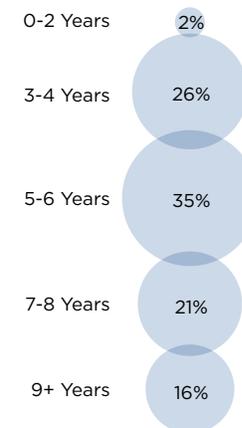
## Undergraduate Major



## Predominant Previous Industry Experience



## Length of Pre-Wharton Work Experience

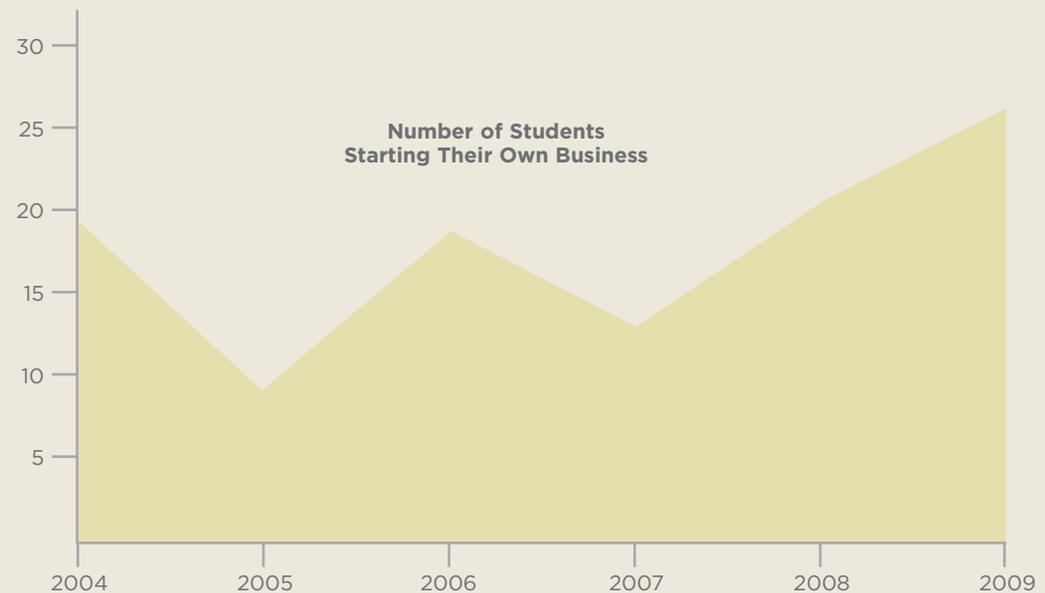


## Industry Choices

|   | NUMBER     | PERCENT      |
|---|------------|--------------|
| <b>Consulting</b>                             | <b>141</b> | <b>26.6%</b> |
| <b>Consumer Products and Retail</b>           | <b>30</b>  | <b>5.7</b>   |
| Advertising & Public Relations                | 2          | 0.4          |
| Consumer Products                             | 9          | 1.7          |
| Food, Beverage & Tobacco                      | 10         | 1.9          |
| International Trade                           | 1          | 0.2          |
| Retail  | 8          | 1.5          |
| <b>Energy</b>                                 | <b>6</b>   | <b>1.1</b>   |
| <b>Financial Services</b>                     | <b>225</b> | <b>42.5</b>  |
| Diversified Financial Services                | 29         | 5.5          |
| Hedge Funds/Other Investments                 | 19         | 3.6          |
| Insurance                                     | 7          | 1.3          |
| Investment Banking/Brokerage                  | 93         | 17.5         |
| Investment Management                         | 32         | 6.0          |
| Private Equity/Buyouts/Other                  | 37         | 7.0          |
| Venture Capital                               | 8          | 1.5          |
| <b>Health Care</b>                            | <b>40</b>  | <b>7.5</b>   |
| Health Care Services                          | 7          | 1.3          |
| Medical Devices                               | 12         | 2.3          |
| Pharmaceuticals/Biotechnology                 | 18         | 3.4          |
| Providers/Insurers                            | 3          | 0.6          |
| <b>Manufacturing</b>                          | <b>8</b>   | <b>1.5</b>   |
| Aerospace & Defense                           | 1          | 0.2          |
| Automotive & Transp. Equip.                   | 2          | 0.4          |
| Diversified Manufacturing                     | 4          | 0.8          |
| Transportation                                | 1          | 0.2          |
| <b>Media and Entertainment</b>                | <b>7</b>   | <b>1.3</b>   |
| Media   | 6          | 1.1          |
| Travel & Hospitality                          | 1          | 0.2          |
| <b>Public Interest</b>                        | <b>13</b>  | <b>2.5</b>   |
| Development Finance/International Development | 2          | 0.4          |
| Education                                     | 4          | 0.8          |
| Government/Military                           | 3          | 0.6          |
| Public Interest/Non-Profit                    | 4          | 0.8          |
| <b>Real Estate</b>                            | <b>16</b>  | <b>3.0</b>   |
| <b>Technology Industries</b>                  | <b>44</b>  | <b>8.3</b>   |
| Computer Hardware                             | 2          | 0.4          |
| Computer Software & Services                  | 14         | 2.6          |
| Electronics & Misc Technology                 | 3          | 0.6          |
| Internet Services                             | 18         | 3.4          |
| Telecommunications/Wireless                   | 7          | 1.3          |
| <b>Total:</b>                                 | <b>530</b> | <b>100%</b>  |

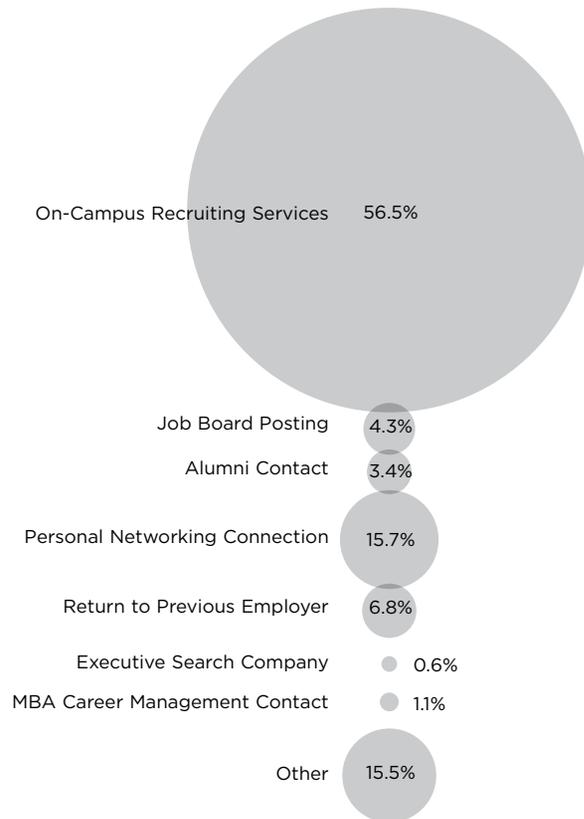
## TREND

Wharton students accept positions across a variety of industries in both large and small companies with an increasing number of students also starting their own companies.



# Class of 2009

## Offer Sources



## Compensation Summary\*

|                       | # REPORTING | PERCENT | COMPENSATION RANGE | COMPENSATION MEDIAN |
|-----------------------|-------------|---------|--------------------|---------------------|
| Annual Base Salary    | 488         | 100%    | \$10,000 - 420,000 | \$110,000           |
| Sign-On Bonus         | 360         | 73.8    | 2,500 - 70,000     | 20,000              |
| Guaranteed Year-End   | 145         | 29.7    | 4,000 - 300,000    | 30,000              |
| Relocation Expenses   | 271         | 55.5    | 1,000 - 60,000     | 10,000              |
| Tuition Reimbursement | 32          | 6.6     | 2,000 - 110,000    | 48,500              |
| Loan Forgiveness      | 12          | 2.5     |                    |                     |
| Other Compensation    | 66          | 13.5    | 1,000 - 300,000    | 12,750              |

## Compensation by Industry\*

|                                     | ANNUAL SALARY RANGE       | SALARY MEDIAN    | SIGN-ON BONUS PERCENT ** | SIGN-ON BONUS MEDIAN | GUARANTEED YR-END BONUS MEDIAN |
|-------------------------------------|---------------------------|------------------|--------------------------|----------------------|--------------------------------|
| <b>Consulting</b>                   | <b>\$50,000 - 180,000</b> | <b>\$125,000</b> | <b>92%</b>               | <b>\$20,000</b>      | <b>\$22,000</b>                |
| <b>Consumer Products and Retail</b> | <b>63,000 - 130,000</b>   | <b>95,000</b>    | <b>64</b>                | <b>20,000</b>        | <b>10,500</b>                  |
| Food, Beverage & Tobacco            | 77,000 - 120,000          | 96,500           | 80                       | 20,000               | 9,000                          |
| Consumer Products                   | 90,000 - 97,000           | 95,000           | 78                       | 20,000               | 10,000                         |
| Retail                              | 90,000 - 130,000          | 95,000           | 33                       | 20,000               |                                |
| <b>Energy &amp; Utilities</b>       | <b>85,000 - 126,000</b>   | <b>115,000</b>   | <b>67</b>                | <b>20,000</b>        | <b>12,750</b>                  |
| <b>Financial Services</b>           | <b>50,000 - 420,000</b>   | <b>100,000</b>   | <b>69</b>                | <b>40,000</b>        | <b>50,000</b>                  |
| Diversified Financial Services      | 58,000 - 150,000          | 95,500           | 75                       | 30,000               | 40,000                         |
| Hedge Funds/Other Investments       | 50,000 - 420,000          | 125,000          | 47                       | 20,000               | 80,000                         |
| Insurance                           | 90,000 - 115,000          | 100,000          | 83                       | 10,000               | 42,500                         |
| Investment Banking/Brokerage        | 50,000 - 125,000          | 95,000           | 89                       | 40,000               | 40,000                         |
| Investment Management               | 70,000 - 175,000          | 100,000          | 73                       | 35,000               | 32,000                         |
| Private Equity/Buyouts/Other        | 85,000 - 400,000          | 150,000          | 26                       | 35,000               | 105,000                        |
| Venture Capital                     | 50,000 - 160,000          | 122,500          | 38                       | 10,000               | 30,000                         |
| <b>Health Care</b>                  | <b>40,000 - 140,000</b>   | <b>107,000</b>   | <b>68</b>                | <b>20,000</b>        | <b>11,250</b>                  |
| Health Care Services                | 97,000 - 140,000          | 105,000          | 67                       | 25,000               | 23,000                         |
| Medical Devices                     | 40,000 - 120,000          | 100,008          | 58                       | 25,000               | 11,275                         |
| Pharmaceuticals/Biotechnology       | 92,000 - 130,000          | 110,000          | 81                       | 15,000               | 10,770                         |
| <b>Manufacturing</b>                | <b>80,000 - 175,000</b>   | <b>125,000</b>   | <b>71</b>                | <b>10,000</b>        | <b>50,000</b>                  |
| <b>Media and Entertainment</b>      | <b>80,000 - 120,000</b>   | <b>100,000</b>   | <b>86</b>                | <b>17,500</b>        | <b>9,000</b>                   |
| <b>Public Interest</b>              | <b>10,000 - 181,874</b>   | <b>85,000</b>    | <b>18</b>                | <b>10,250</b>        | <b>7,500</b>                   |
| <b>Real Estate</b>                  | <b>70,000 - 150,000</b>   | <b>105,000</b>   | <b>27</b>                | <b>35,925</b>        | <b>16,875</b>                  |
| <b>Technology Industries</b>        | <b>45,000 - 140,000</b>   | <b>110,000</b>   | <b>82</b>                | <b>25,000</b>        | <b>17,500</b>                  |
| Computer Software & Services        | 90,000 - 140,000          | 108,000          | 82                       | 50,000               | 11,200                         |
| Internet Services                   | 60,000 - 120,000          | 110,000          | 69                       | 25,000               | 20,000                         |
| Telecommunications/Wireless         | 80,000 - 130,200          | 110,000          | 100                      | 20,000               | 21,000                         |

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-Career Services Council (MBA-CSC) Standards, compensation is not listed for categories reported by less than 1% of the class.

\*\* Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.



PROFILE

# Kristen Campolattaro '09

Major | STRATEGIC MANAGEMENT & MARKETING

Current Employment | SENIOR ASSOCIATE,  
DELOITTE CONSULTING

Work History | MASTERCARD WORLDWIDE,  
GOLDMAN SACHS & CO.,  
OGILVY AND MATHER

Previous Education | HARVARD UNIVERSITY

Hometown | FAIRFIELD, NJ

“My undergrad background is liberal arts and I spent the bulk of my career in marketing. As I progressed in my career, however, I realized the marketers who were doing the best had both analytical and creative skills. Creativity is something you can’t teach, but the analytical side and quantitative part you can learn and hone. Wharton was the only school that had the reputation, the reach, and focus, and really delivered on the analytics.”

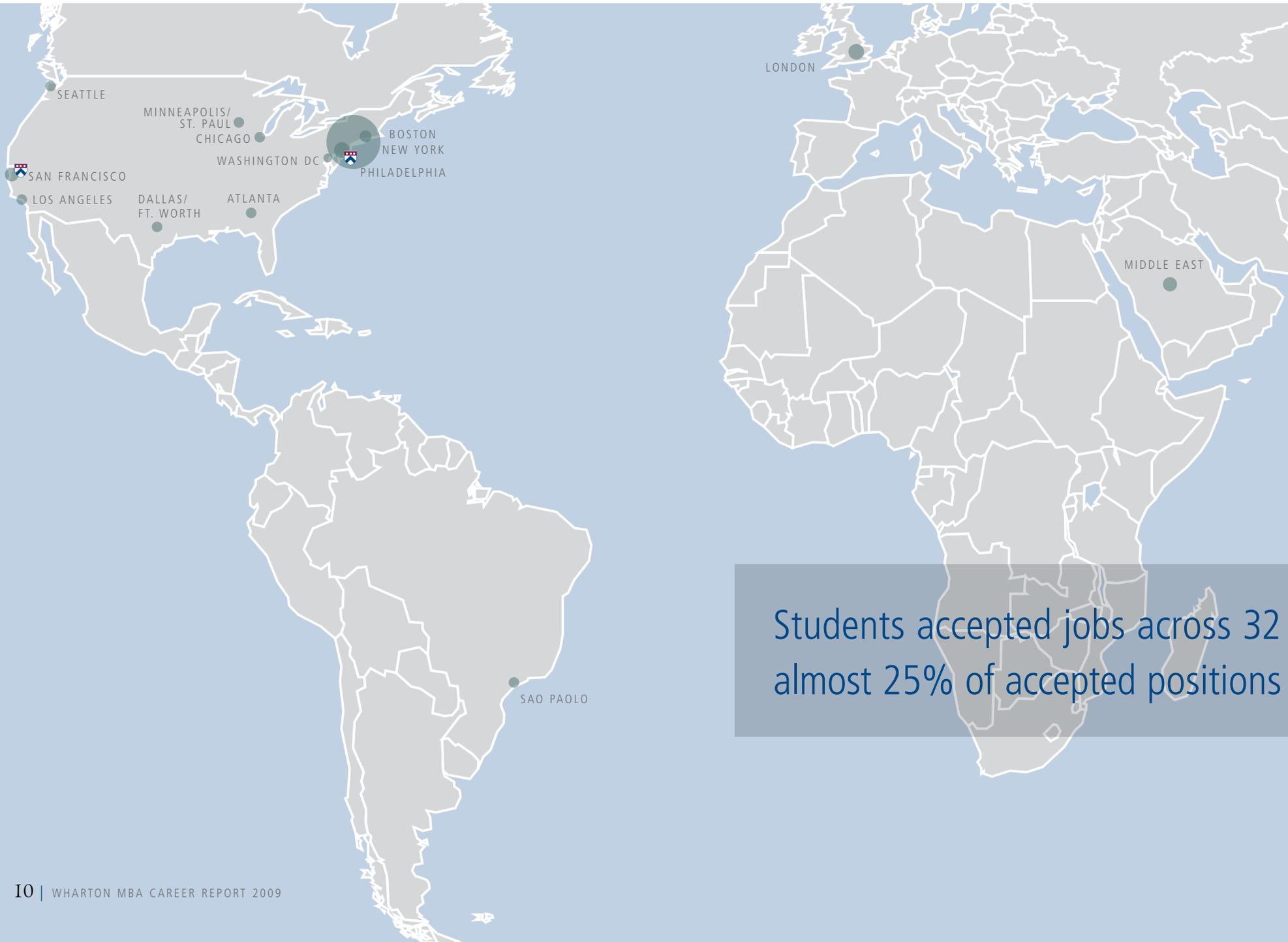
## Function Choices

|  | NUMBER     | PERCENT     |
|--|------------|-------------|
| Business Development                                   | 29         | 5.5%        |
| Consulting/Strategy                                    | 161        | 30.4        |
| Corporate Finance/Mergers and Acquisitions             | 27         | 5.1         |
| Entrepreneurial Management                             | 5          | 0.9         |
| General/Project Mgmt/Mgmt Development/Rotational Prog. | 38         | 7.2         |
| Human Resource Management                              | 1          | 0.2         |
| Investment Banking                                     | 60         | 11.3        |
| Investment Mgmt/Portfolio Mgmt                         | 51         | 9.6         |
| Management Information Systems/IT                      | 2          | 0.4         |
| Operations/Production Mgmt                             | 4          | 0.8         |
| Private Equity   | 48         | 9.1         |
| Product Development/Structuring                        | 4          | 0.8         |
| Product/Brand Marketing                                | 37         | 7.0         |
| Real Estate  | 13         | 2.5         |
| Research   | 6          | 1.1         |
| Restructuring  | 5          | 0.9         |
| Sales  | 3          | 0.6         |
| Trading  | 15         | 2.8         |
| Other Function Not Listed                              | 21         | 4.0         |
| <b>Total:</b>  | <b>530</b> | <b>100%</b> |

## Compensation by Function\*

|   | ANNUAL SALARY RANGE | SALARY MEDIAN | SIGN-ON BONUS PERCENT* * | SIGN-ON BONUS MEDIAN | GUARANTEED YR-END BONUS MEDIAN |
|---|---------------------|---------------|--------------------------|----------------------|--------------------------------|
| Business Development                                    | \$40,000 - 160,000  | \$100,500     | 54%                      | \$15,000             | \$25,650                       |
| Consulting/Strategy                                     | 70,000 - 180,000    | 125,000       | 90                       | 20,000               | 20,000                         |
| Corporate Finance/ Mergers & Acquisitions               | 85,000 - 175,000    | 100,000       | 87                       | 20,000               | 20,000                         |
| General/Project Mgmt/ Mgmt Development/Rotational Prog. | 10,000 - 130,000    | 100,000       | 69                       | 20,000               | 18,250                         |
| Investment Banking                                      | 50,000 - 181,874    | 95,000        | 88                       | 40,000               | 39,000                         |
| Investment Mgmt/Portfolio Mgmt                          | 50,000 - 420,000    | 112,500       | 73                       | 30,000               | 47,500                         |
| Private Equity  | 70,000 - 400,000    | 125,000       | 29                       | 35,000               | 100,000                        |
| Product/Brand Marketing                                 | 77,000 - 150,000    | 100,004       | 81                       | 25,000               | 10,800                         |
| Real Estate   | 70,000 - 125,000    | 105,000       | 23                       | 31,850               | 15,000                         |
| Research  | 63,000 - 150,000    | 100,000       | 33                       | 21,250               |                                |
| Trading   | 75,000 - 120,000    | 95,000        | 79                       | 40,000               | 40,000                         |
| Other Function Not Listed                               | 45,567 - 150,000    | 95,000        | 60                       | 20,000               | 29,500                         |

# Class of 2009 Location Choices



Students accepted jobs across 32  
almost 25% of accepted positions

This map is a graphical representation of where the majority of Wharton MBA students accepted employment.



### Location Choices and Compensation\*

|                                 | PERCENT      | ANNUAL SALARY RANGE       | SALARY MEDIAN    | SIGN-ON BONUS MEDIAN | GUARANTEED YR-END MEDIAN |
|---------------------------------|--------------|---------------------------|------------------|----------------------|--------------------------|
| <b>UNITED STATES OF AMERICA</b> | <b>76.0%</b> | <b>\$40,000 - 400,000</b> | <b>\$110,000</b> | <b>\$20,000</b>      | <b>\$25,000</b>          |
| <b>Mid-Atlantic</b>             | <b>12.5</b>  | <b>47,000 - 250,000</b>   | <b>120,000</b>   | <b>20,000</b>        | <b>20,000</b>            |
| Philadelphia                    | 5.5          | 47,000 - 130,000          | 117,500          | 20,000               | 20,000                   |
| Washington, D.C.                | 1.9          | 75,000 - 181,874          | 125,000          | 20,000               | 20,000                   |
| <b>Midwest</b>                  | <b>4.2</b>   | <b>90,000 - 130,000</b>   | <b>100,008</b>   | <b>25,000</b>        | <b>11,040</b>            |
| Chicago                         | 1.1          | 100,000 - 130,000         | 125,000          | 27,500               | 20,000                   |
| Minneapolis/St. Paul            | 1.3          | 95,000 - 125,000          | 100,000          | 29,000               | 8,000                    |
| <b>Northeast</b>                | <b>37.5</b>  | <b>50,000 - 400,000</b>   | <b>100,000</b>   | <b>25,000</b>        | <b>40,000</b>            |
| Boston                          | 2.5          | 90,000 - 150,000          | 125,000          | 20,000               | 40,000                   |
| New York City                   | 29.6         | 58,000 - 400,000          | 100,000          | 35,000               | 45,000                   |
| <b>South</b>                    | <b>3.2</b>   | <b>45,567 - 135,000</b>   | <b>121,000</b>   | <b>20,000</b>        | <b>38,000</b>            |
| Atlanta                         | 1.7          | 100,000 - 125,000         | 125,000          | 20,000               | 40,000                   |
| <b>Southwest</b>                | <b>2.6</b>   | <b>40,000 - 135,000</b>   | <b>115,500</b>   | <b>20,000</b>        | <b>39,000</b>            |
| Dallas/Fort Worth               | 1.5          | 70,000 - 135,000          | 122,500          | 20,000               | 48,750                   |
| <b>West</b>                     | <b>15.7</b>  | <b>80,000 - 160,000</b>   | <b>110,000</b>   | <b>20,000</b>        | <b>20,000</b>            |
| Los Angeles                     | 2.3          | 80,000 - 130,000          | 125,000          | 20,000               | 125,000                  |
| Seattle                         | 1.5          | 95,000 - 125,000          | 110,000          | 22,500               | 15,000                   |
| San Francisco                   | 3.8          | 90,000 - 140,000          | 112,500          | 20,000               | 30,000                   |
| <b>INTERNATIONAL</b>            | <b>24.0</b>  | <b>10,000 - 420,000</b>   | <b>109,550</b>   | <b>25,000</b>        | <b>30,000</b>            |
| <b>Asia</b>                     | <b>10.4</b>  | <b>10,000 - 400,000</b>   | <b>100,000</b>   | <b>25,000</b>        | <b>30,000</b>            |
| China                           | 3.2          | 10,000 - 125,000          | 100,000          | 40,000               | 30,000                   |
| Hong Kong                       | 1.5          | 90,000 - 120,000          | 97,700           | 42,500               | 50,000                   |
| Singapore                       | 1.7          | 95,855 - 135,000          | 100,000          | 20,000               | 135,000                  |
| South Korea                     | 3.2          | 45,000 - 141,390          | 101,000          | 20,000               | 26,000                   |
| Seoul                           | 3.2          | 45,000 - 141,390          | 101,000          | 20,000               | 26,000                   |
| <b>Europe</b>                   | <b>8.1</b>   | <b>70,000 - 420,000</b>   | <b>110,000</b>   | <b>30,925</b>        | <b>24,500</b>            |
| Western Europe                  | 8.1          | 70,000 - 420,000          | 110,000          | 30,925               | 24,500                   |
| United Kingdom                  | 5.3          | 70,000 - 420,000          | 110,000          | 34,885               | 22,500                   |
| London                          | 5.3          | 70,000 - 420,000          | 110,000          | 34,885               | 22,500                   |
| <b>Latin America</b>            | <b>3.2</b>   | <b>70,000 - 160,000</b>   | <b>95,000</b>    | <b>20,000</b>        | <b>34,000</b>            |
| Brazil                          | 1.5          | 73,000 - 120,000          | 110,000          | 20,000               | 59,000                   |
| Sao Paulo                       | 1.5          | 73,000 - 120,000          | 110,000          | 20,000               | 59,000                   |
| <b>Middle East</b>              | <b>1.1</b>   | <b>75,000 - 160,000</b>   | <b>142,500</b>   | <b>32,500</b>        | <b>70,000</b>            |

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.

# Class of 2010

## Demographics\*

|                          | NUMBER  | PERCENTAGE |
|--------------------------|---------|------------|
| Total Enrolled           | 823     | 100%       |
| Male                     |         | 64%        |
| Female                   |         | 36%        |
| U.S. Students of Color   |         | 26%        |
| International            |         | 45%        |
| U.S. Permanent Residents |         | 5%         |
| Countries Represented    | 72      |            |
| Average Work Experience  | 6 years |            |

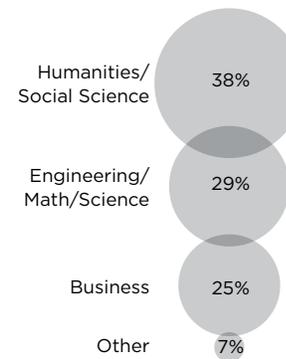
## Employment \*\*

|  | NUMBER | PERCENTAGE |
|--|--------|------------|
| Total Number of Students                 | 818    | 100%       |
| Students Seeking Employment              | 756    | 92%        |
| Reporting Job Offers                     | 739    | 98%        |
| Reporting Job Acceptances                | 735    | 97%        |
| Students Not Seeking Employment          | 48     | 6%         |
| Continuing Education                     | 5      |            |
| Company-Sponsored (Returning to Company) | 28     |            |
| Self-Employed/Starting Own Business      | 13     |            |
| Postponed Job Search                     | 1      |            |
| Personal Reasons                         | 1      |            |
| Students Not Responding to Survey        | 14     | 2%         |

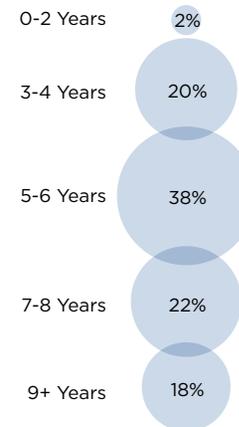
\* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2009)

\*\* Total student population for this report includes those intending to graduate between July 1, 2009 and June 30, 2010

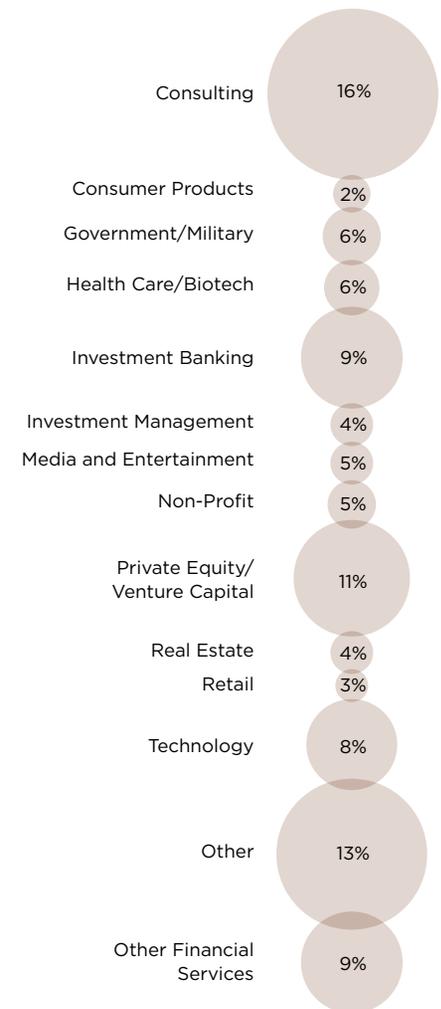
## Undergraduate Major



## Length of Pre-Wharton Work Experience



## Predominant Previous Industry Experience





PROFILE

Poornima Vardhan  
'10

Major | FINANCE AND ACCOUNTING

Summer Internship | SUMMER ASSOCIATE,  
UBS INVESTMENT BANK

Work History | ERNST & YOUNG AND  
ENTREPRENEURIAL AVIATION  
CONSULTING VENTURE

Previous Education | ST. STEPHEN'S COLLEGE,  
DELHI UNIVERSITY

Hometown | NEW DELHI, INDIA

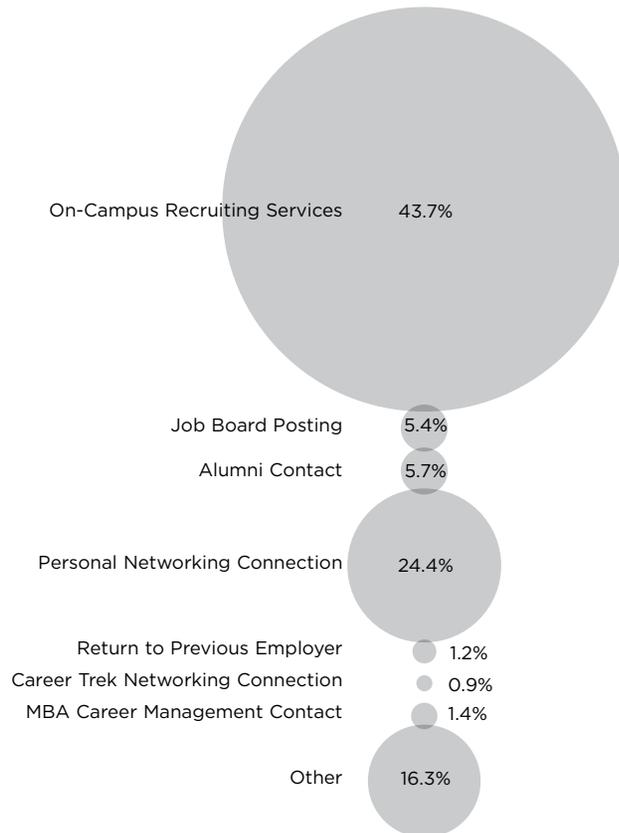
“Experiencing the diversity of people at Wharton and looking at things from different perspectives has fundamentally changed me. Wharton gives us a lot of opportunities. When we come in, we have certain set paths, but once you are here, you realize there are so many different things you can do out of Wharton that you never even thought of. It’s made me a more open-minded person.”

Industry Choices

|   | NUMBER     | PERCENT      |
|---|------------|--------------|
| <b>Consulting</b>                             | <b>119</b> | <b>15.4%</b> |
| <b>Consumer Products and Retail</b>           | <b>51</b>  | <b>6.6</b>   |
| Advertising & Public Relations                | 4          | 0.5          |
| Consumer Products                             | 19         | 2.5          |
| Food, Beverage & Tobacco                      | 16         | 2.1          |
| International Trade                           | 1          | 0.1          |
| Retail  | 11         | 1.4          |
| <b>Energy</b>                                 | <b>16</b>  | <b>2.1</b>   |
| Energy  | 14         | 1.8          |
| Utilities                                     | 2          | 0.3          |
| <b>Financial Services</b>                     | <b>343</b> | <b>44.3</b>  |
| Diversified Financial Services                | 27         | 3.5          |
| Hedge Funds/Other Investments                 | 37         | 4.8          |
| Insurance                                     | 7          | 0.9          |
| Investment Banking/Brokerage                  | 138        | 17.8         |
| Investment Management                         | 35         | 4.5          |
| Private Equity/Buyouts/Other                  | 72         | 9.3          |
| Venture Capital                               | 27         | 3.5          |
| <b>Health Care</b>                            | <b>63</b>  | <b>8.1</b>   |
| Health Care Services                          | 13         | 1.7          |
| Medical Devices                               | 13         | 1.7          |
| Pharmaceuticals/Biotechnology                 | 34         | 4.4          |
| Providers/Insurers                            | 3          | 0.4          |
| <b>Manufacturing</b>                          | <b>13</b>  | <b>1.7</b>   |
| Agribusiness                                  | 1          | 0.1          |
| Chemicals                                     | 4          | 0.5          |
| Diversified Manufacturing                     | 6          | 0.8          |
| Mining, Materials & Construction              | 1          | 0.1          |
| Transportation                                | 1          | 0.1          |
| <b>Media and Entertainment</b>                | <b>33</b>  | <b>4.3</b>   |
| Travel & Hospitality                          | 7          | 0.9          |
| Media   | 24         | 3.1          |
| Sports  | 2          | 0.3          |
| <b>Professional Services</b>                  | <b>2</b>   | <b>0.3</b>   |
| <b>Public Interest</b>                        | <b>42</b>  | <b>5.4</b>   |
| Development Finance/International Development | 7          | 0.9          |
| Education                                     | 5          | 0.6          |
| Government/Military                           | 4          | 0.5          |
| Public Interest/Non-Profit                    | 26         | 3.4          |
| <b>Real Estate</b>                            | <b>33</b>  | <b>4.3</b>   |
| <b>Technology Industries</b>                  | <b>60</b>  | <b>7.7</b>   |
| Computer Hardware                             | 8          | 1.0          |
| Computer Software & Services                  | 17         | 2.2          |
| Electronics & Misc Technology                 | 3          | 0.4          |
| Internet Services                             | 22         | 2.8          |
| Telecommunications/Wireless                   | 10         | 1.3          |
| <b>Total:</b>                                 | <b>775</b> | <b>100%</b>  |

# Class of 2010

## Offer Sources



## Compensation Summary\*

|                       | # REPORTING | PERCENT | MONTHLY COMPENSATION RANGE | MONTHLY COMPENSATION MEDIAN |
|-----------------------|-------------|---------|----------------------------|-----------------------------|
| Annual Base Salary    | 555         | 100%    | \$100 - 22,000             | \$7,200                     |
| Sign-On Bonus         | 41          | 7.4     | 1,000 - 10,000             | 3,000                       |
| Guaranteed Year-End   | 5           | 0.9     | 1,500 - 5,000              | 2,000                       |
| Relocation Expenses   | 143         | 25.8    | 150 - 10,000               | 2,000                       |
| Tuition Reimbursement | 3           | 0.5     | 7,500 - 35,000             | 16,000                      |
| Loan Forgiveness      | 0           |         |                            |                             |
| Other Compensation    | 27          | 9       | 250 - 12,000               | 2,000                       |

## Compensation by Industry\*

|                                     | MONTHLY SALARY RANGE    | SALARY MEDIAN   | SIGN-ON BONUS PERCENT ** | SIGN-ON BONUS MEDIAN |
|-------------------------------------|-------------------------|-----------------|--------------------------|----------------------|
| <b>Consulting</b>                   | <b>\$2,400 - 22,000</b> | <b>\$10,000</b> | <b>8%</b>                | <b>\$2,500</b>       |
| <b>Consumer Products and Retail</b> | <b>1,600 - 16,000</b>   | <b>6,000</b>    | <b>10</b>                | <b>5,000</b>         |
| Consumer Products                   | 2,500 - 16,000          | 6,000           | 6                        | 5,000                |
| Food, Beverage & Tobacco            | 3,000 - 8,500           | 6,200           | 21                       | 5,000                |
| Retail                              | 2,500 - 6,000           | 5,600           |                          |                      |
| <b>Energy &amp; Utilities</b>       | <b>1,550 - 8,200</b>    | <b>5,000</b>    |                          |                      |
| Energy                              | 1,550 - 8,200           | 5,000           |                          |                      |
| <b>Financial Services</b>           | <b>250 - 19,500</b>     | <b>7,900</b>    | <b>7</b>                 | <b>5,000</b>         |
| Diversified Financial Services      | 250 - 8,500             | 7,000           | 25                       | 5,000                |
| Hedge Funds/Other Investments       | 400 - 10,000            | 6,000           |                          |                      |
| Investment Banking/Brokerage        | 628 - 10,417            | 7,917           | 9                        | 2,500                |
| Investment Management               | 2,500 - 11,917          | 8,000           | 4                        | 5,000                |
| Private Equity/Buyouts/Other        | 500 - 19,500            | 6,000           |                          |                      |
| Venture Capital                     | 1,500 - 8,000           | 3,000           |                          |                      |
| <b>Health Care</b>                  | <b>1,500 - 9,600</b>    | <b>6,303</b>    | <b>17</b>                | <b>3,000</b>         |
| Health Care Services                | 3,000 - 8,000           | 6,100           | 22                       | 4,000                |
| Medical Devices                     | 6,600 - 9,600           | 7,200           | 15                       | 2,500                |
| Pharmaceuticals/Biotechnology       | 1,594 - 9,000           | 6,080           | 17                       | 2,000                |
| <b>Manufacturing</b>                | <b>600 - 9,600</b>      | <b>7,542</b>    | <b>20</b>                | <b>4,500</b>         |
| <b>Media and Entertainment</b>      | <b>1,200 - 11,000</b>   | <b>5,250</b>    | <b>6</b>                 | <b>2,000</b>         |
| Media                               | 1,460 - 11,000          | 5,500           | 7                        | 2,000                |
| <b>Public Interest</b>              | <b>1,000 - 10,000</b>   | <b>2,800</b>    |                          |                      |
| Public Interest/Non-Profit          | 1,000 - 10,000          | 2,000           |                          |                      |
| <b>Real Estate</b>                  | <b>750 - 10,000</b>     | <b>5,500</b>    | <b>7</b>                 | <b>2,000</b>         |
| <b>Technology Industries</b>        | <b>874 - 11,000</b>     | <b>5,600</b>    |                          |                      |
| Computer Hardware                   | 1,500 - 6,260           | 5,380           |                          |                      |
| Computer Software & Services        | 874 - 7,875             | 5,250           |                          |                      |
| Internet Services                   | 1,300 - 8,500           | 5,000           |                          |                      |
| Telecommunications/Wireless         | 3,000 - 11,000          | 6,040           |                          |                      |

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-Career Services Council (MBA-CSC) Standards, compensation is not listed for categories reported by less than 1% of the class.

\*\* Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.



## PROFILE

# Tyler Stoops '10

Major | STRATEGIC MANAGEMENT & MARKETING

Summer Internship | STRATEGY SUMMER ASSOCIATE,  
WALT DISNEY

Work History | THE METROPOLITAN OPERA  
AND THE SANTA FE OPERA

Previous Education | WHITMAN COLLEGE

Hometown | SEATTLE, WA

“Pursuing an MBA at Wharton was an intentional decision to broaden my horizons: to see how my skills could be applied in new fields, and to glean information that will be useful as a future leader of arts organizations. When I came in, there was a pretty steep learning curve. The curriculum is very broad, and it’s rigorous in that it challenges everyone in different ways. And Wharton has high expectations for what they want you to come away with. How the curriculum is structured, it makes sure that everyone pushes themselves.”

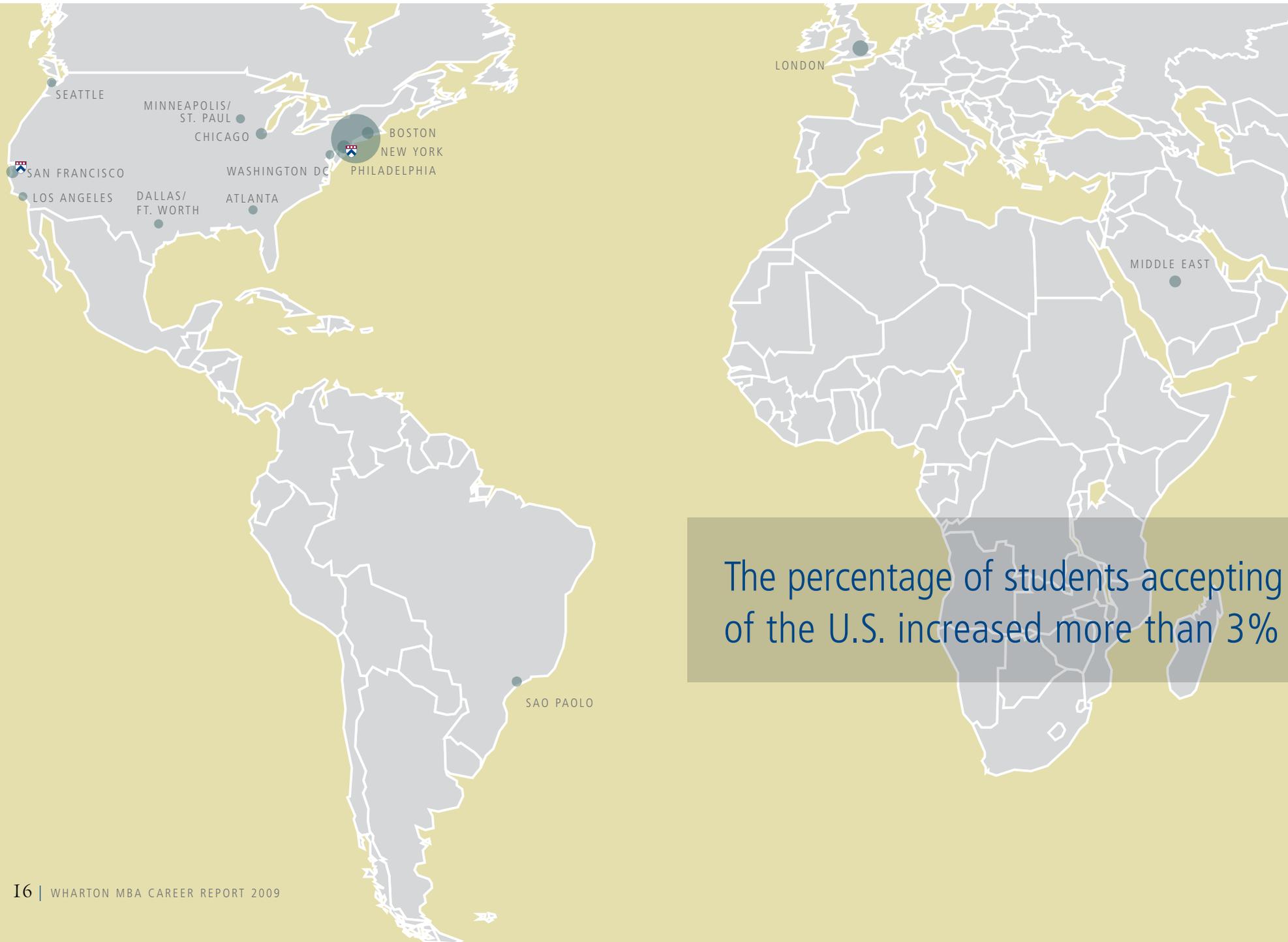
## Function Choices

|  | NUMBER     | PERCENT     |
|--|------------|-------------|
| Business Development                                   | 70         | 9.0%        |
| Consulting/Strategy                                    | 182        | 23.5        |
| Control/Accounting                                     | 2          | 0.3         |
| Corporate Finance/Mergers and Acquisitions             | 30         | 3.9         |
| Entrepreneurial Management                             | 11         | 1.4         |
| General/Project Mgmt/Mgmt Development/Rotational Prog. | 22         | 2.8         |
| Investment Banking                                     | 93         | 12.0        |
| Investment Mgmt/Portfolio Mgmt                         | 78         | 10.1        |
| Legal Services   | 1          | 0.1         |
| Management Information Systems/IT                      | 1          | 0.1         |
| Operations/Production Mgmt                             | 2          | 0.3         |
| Private Equity   | 97         | 12.5        |
| Product Development/Structuring                        | 5          | 0.6         |
| Product/Brand Marketing                                | 75         | 9.7         |
| Real Estate  | 26         | 3.4         |
| Research   | 17         | 2.2         |
| Restructuring  | 4          | 0.5         |
| Risk Management  | 3          | 0.4         |
| Sales  | 4          | 0.5         |
| Trading  | 17         | 2.2         |
| Other Function Not Listed                              | 35         | 4.5         |
| <b>Total:</b>  | <b>775</b> | <b>100%</b> |

## Compensation by Function\*

|  | MONTHLY SALARY   | SALARY MEDIAN | SIGN-ON BONUS PERCENT* | SIGN-ON BONUS MEDIAN |
|--|------------------|---------------|------------------------|----------------------|
| Business Development                                   | \$1,000 - 11,000 | \$5,900       | 13%                    | \$3,750              |
| Consulting/Strategy                                    | 750 - 22,000     | 10,000        | 6                      | 2,500                |
| Corporate Finance/Mergers and Acquisitions             | 2,560 - 8,500    | 5,600         | 5                      | 5,000                |
| Entrepreneurial Management                             | 4,500 - 8,500    | 6,500         |                        |                      |
| General/Project Mgmt/Mgmt Development/Rotational Prog. | 600 - 10,000     | 7,250         | 11                     | 5,000                |
| Investment Banking                                     | 100 - 10,417     | 7,917         | 8                      | 2,000                |
| Investment Mgmt/Portfolio Mgmt                         | 250 - 11,917     | 7,875         | 2                      | 5,000                |
| Private Equity   | 500 - 19,500     | 5,300         | 2                      | 2,000                |
| Product/Brand Marketing                                | 1,500 - 16,000   | 6,400         | 16                     | 4,500                |
| Real Estate  | 1,600 - 10,000   | 5,250         |                        |                      |
| Research   | 1,500 - 11,917   | 7,917         | 8                      | 2,000                |
| Trading  | 3,500 - 8,500    | 7,916         |                        |                      |
| Other Function Not Listed                              | 874 - 8,000      | 5,000         | 8                      | 4,000                |

# Class of 2010 Location Choices



This map is a graphical representation of where the majority of Wharton MBA students accepted employment.

WHARTON CAMPUS



### Location Choices and Compensation\*

|                                 | PERCENT      | MONTHLY SALARY RANGE  | MONTHLY SALARY MEDIAN | SIGN-ON BONUS MEDIAN |
|---------------------------------|--------------|-----------------------|-----------------------|----------------------|
| <b>UNITED STATES OF AMERICA</b> | <b>72.4%</b> | <b>\$250 - 19,500</b> | <b>\$7,500</b>        | <b>\$3,000</b>       |
| <b>Mid-Atlantic</b>             | <b>14.2</b>  | <b>1,000 - 10,400</b> | <b>6,000</b>          | <b>2,500</b>         |
| Philadelphia                    | 7.0          | 1,000 - 10,400        | 4,000                 |                      |
| Washington, D.C.                | 2.3          | 3,000 - 10,400        | 6,000                 | 3,000                |
| <b>Midwest</b>                  | <b>4.8</b>   | <b>4,000 - 10,500</b> | <b>7,200</b>          | <b>4,000</b>         |
| Chicago                         | 2.2          | 4,000 - 10,500        | 7,917                 |                      |
| Minneapolis/St. Paul            | 1.5          | 6,750 - 8,000         | 7,050                 | 4,000                |
| <b>Northeast</b>                | <b>34.8</b>  | <b>250 - 19,500</b>   | <b>7,916</b>          | <b>4,000</b>         |
| Boston                          | 2.1          | 2,400 - 11,917        | 10,000                |                      |
| New York City                   | 26.3         | 250 - 19,500          | 7,916                 | 3,000                |
| <b>South</b>                    | <b>3.5</b>   | <b>2,000 - 10,400</b> | <b>9,000</b>          | <b>5,000</b>         |
| Atlanta                         | 1.4          | 2,000 - 10,400        | 10,000                | 5,000                |
| <b>Southwest</b>                | <b>3.1</b>   | <b>1,000 - 17,000</b> | <b>9,250</b>          | <b>5,000</b>         |
| Dallas/Fort Worth               | 1.7          | 8,000 - 17,000        | 10,000                |                      |
| <b>West</b>                     | <b>11.9</b>  | <b>1,460 - 10,400</b> | <b>7,000</b>          | <b>2,000</b>         |
| Seattle                         | 1.3          | 3,000 - 8,000         | 7,500                 |                      |
| San Francisco                   | 3.6          | 1,460 - 10,400        | 7,000                 | 2,000                |
| Los Angeles                     | 2.3          | 2,400 - 10,400        | 7,925                 | 2,000                |
| <b>INTERNATIONAL</b>            | <b>27.6</b>  | <b>100 - 22,000</b>   | <b>6,875</b>          | <b>5,000</b>         |
| <b>Asia</b>                     | <b>13.7</b>  | <b>100 - 22,000</b>   | <b>7,500</b>          |                      |
| China                           | 5.5          | 750 - 10,500          | 6,750                 |                      |
| Beijing                         | 1.7          | 2,000 - 9,000         | 3,300                 |                      |
| Shanghai                        | 1.5          | 750 - 10,500          | 2,200                 |                      |
| Hong Kong                       | 2.3          | 2,000 - 8,500         | 7,920                 |                      |
| Japan                           | 2.5          | 4,000 - 10,000        | 8,500                 |                      |
| Tokyo                           | 2.3          | 4,000 - 10,000        | 8,502                 |                      |
| South Korea                     | 1.5          | 1,500 - 22,000        | 8,000                 |                      |
| Seoul                           | 1.5          | 1,500 - 22,000        | 8,000                 |                      |
| India                           | 2.7          | 100 - 8,000           | 1,500                 |                      |
| <b>Europe</b>                   | <b>5.9</b>   | <b>750 - 13,000</b>   | <b>7,000</b>          |                      |
| Western Europe                  | 5.5          | 750 - 13,000          | 7,000                 |                      |
| United Kingdom                  | 3.4          | 4,125 - 13,000        | 7,000                 |                      |
| London                          | 3.4          | 4,125 - 13,000        | 7,000                 |                      |
| <b>Latin America</b>            | <b>4.5</b>   | <b>500 - 10,400</b>   | <b>5,000</b>          | <b>5,000</b>         |
| Brazil                          | 2.7          | 2,500 - 10,000        | 5,000                 | 5,000                |
| Sao Paulo                       | 2.1          | 2,500 - 10,000        | 5,000                 | 5,000                |
| <b>Middle East</b>              | <b>1.7</b>   | <b>600 - 10,833</b>   | <b>6,000</b>          |                      |

# Employer Recognition

MBA Career Management would like to thank the following companies that took part in the special school-sponsored initiatives to support the Classes of 2009 and 2010. The companies listed below offered students internships, short-term projects, or full-time opportunities at their organizations.

## ALUMNI WHO CARE INTERNSHIP PROGRAM

MBA Career Management sourced a diverse set of high quality unpaid summer internship opportunities from MBA alumni for first-year MBA students.

Aspen Edge Research, LLC  
Brandywine Global Investment Management  
CEO Trust  
Cobalt Health  
Codex-Group, LLC  
E\*Trade Financial  
Image X  
Intrax Cultural Exchange  
Logitech  
Lovemore, LLC  
PathMotion  
Picateers, Inc  
PX Interactive, Inc.  
Sales 2.0  
San Domenico Hotels  
Skada Capital  
Sponge  
Sun Life Financial  
Thomson Reuters  
Triathlon Medical Venture Partners  
Verance Corporation  
Xcelerate  
Yissum, Technology Transfer  
Zurich Financial Services

## NYC SPRING CAREER FAIR

Co-hosted by MBA Career Management and Penn Career Services, the fair brought together companies in a variety of industries at Cristo Rey New York High School to meet Wharton undergraduate, MBA, and/or alumni talent.

A&L Management  
Aeropostale, Inc.  
Atlantis Health Plan  
Marakon  
New York & Company  
Quadrant Capital Advisors, Inc.  
Skatoff & Company, LLC  
stickK.com  
US Department of State  
Victory Schools  
Warner Chilcott  
William J. Clinton Foundation  
Xtract Research, LLC

## WHARTON SMALL BUSINESS DEVELOPMENT CENTER (SBDC) INTERNSHIPS

The "Work for a CEO" internship program run by SBDC sourced start-up or small business opportunities for first-year MBA students.

33 Across  
Aviana Molecular  
Ayala Water  
Clean Currents  
Circulator Boot  
City Light Capital  
ECA  
Entrepreneur Partners  
Enterprise Heights  
Healthwage.com  
ICG Commerce  
Instamed  
Meidlinger Partners  
Mistral Equity Partners  
Murex  
Outright.com  
Schnipper's Quality Kitchen  
StarCite

## SOCIAL IMPACT CORPS INTERNSHIPS

This initiative included a collection of projects for a range of institutional types, missions, and scales in the non-profit sector with projects critical to the future of each of the organizations involved.

Bayshore Discovery  
Pennsylvania Hospital  
Philabundance  
United Way



### SHORT-TERM PROJECT INITIATIVE

MBA Career Management facilitated a concentrated collection of short-term projects during the Spring/Summer for students in the Class of 2009 and MBA alumni in search of project work during a career transition.

- Accretive, LLC
- Alliance Consulting Group
- Almatas
- Appregatta Technologies
- BASF Corporation
- BTG, LLC
- Bunge Limited
- Cobalt Health
- Comcast Corporation
- Core Capital Management
- Credito Real SA de CV
- Cyrus Capital, LLC
- DC Government
- de Rham Curzon & cie
- DocAsap, LLC
- ennovent
- Envarix Systems
- Executive Office of the Mayor
- Fairfield Technologies Inc.
- Foyil Securities New Europe
- Futurestep, A Korn/Ferry Company
- Gemini Systems, Inc.

- GoodCompany Ventures
- Government of the District of Columbia
- Harmon Hill
- HealthCare.com
- I Run For Your Life
- Infinite Biomedical Technologies, LLC
- Initiative For A Competitive Inner City
- KeepTrack USA
- KPScholars
- Lands' End
- LTLPrints.com
- Michael Kenwood Consulting
- Novartis Pharmaceuticals Corporation
- Polaris Software
- PrimeriCare Ventures
- R.B. Price & Company, Inc.
- Rapidtrials
- REIB A/S
- Related Companies, LP, The
- Rittenhouse Women's Wellness Center
- Sales 2.0

- SAP America, Inc.
- Seva Search
- Sovico Capital
- Sodexo, Inc.
- Strayer University
- StyleSynch.com
- Sutherland Global Services
- Symantec Corporation
- Tyco Electronics Ltd.
- Urban Outfitters
- USAID's Southern Africa Global Competitiveness Hub
- Varick Media Management
- VisCap
- Visiting Nurse Service of New York
- Webgistix Corporation
- WeddingBook.com
- World Bank Group, The
- Xcelerate
- Yellow Brick Capital Advisers
- Yissum, Technology Transfer
- YLighting

### WHARTON INTERACTIVE MEDIA INITIATIVE (WIMI) INTERNSHIPS

This matching program allowed first-year MBA students the opportunity to gain experience with an eight-week paid internship at a leading media company, technology start-up, or venture-backed firm.

- Atmosphere BBDO
- BBDO Detroit
- BBDO NY
- Fleishman-Hillard
- Hornall Anderson
- McCANN Worldgroup
- Mobile Behavior
- NBCU
- OTX Research, Los Angeles
- OTX Research, New York
- Passenger
- PointRoll
- Wharton Interactive Media Initiative

# Top Hirers

In the past year, more than 2,000 companies engaged Wharton MBA students through a wide range of activities that included on-campus recruiting, job board postings, and nearly two dozen Career Treks in cities worldwide. Of these companies, more than 650 made at least one offer to Wharton MBA students in 2009. Special recognition goes to our “top hirers”—companies who hired six or more MBA students for full-time or summer employment.

## Full-Time, Class of 2009

| NAME OF FIRM                               | PERMANENT ACCEPTED OFFERS |
|--|---------------------------|
| McKinsey & Company                         | 50                        |
| Boston Consulting Group                    | 31                        |
| Bain & Company                             | 18                        |
| Morgan Stanley                             | 13                        |
| Citigroup                                  | 12                        |
| JPMorgan Chase & Co.                       | 12                        |
| Deloitte Consulting, LLP                   | 10                        |
| Deutsche Bank                              | 10                        |
| Goldman Sachs & Company                    | 9                         |
| Credit Suisse                              | 8                         |
| Microsoft Corporation                      | 8                         |
| Pacific Investment Management Company, LLC | 8                         |
| Amazon.com, Inc.                           | 7                         |
| Booz & Company                             | 7                         |
| Merrill Lynch & Co., Inc.                  | 7                         |
| Barclays Bank, PLC                         | 6                         |
| Johnson & Johnson                          | 6                         |

## Summer, Class of 2010

| NAME OF FIRM                 | SUMMER ACCEPTED OFFERS |
|------------------------------|------------------------|
| Boston Consulting Group      | 31                     |
| McKinsey & Company           | 30                     |
| Bain & Company               | 20                     |
| Morgan Stanley               | 17                     |
| Goldman Sachs & Company      | 16                     |
| JPMorgan Chase & Co.         | 16                     |
| Credit Suisse                | 15                     |
| Deutsche Bank                | 13                     |
| Johnson & Johnson            | 11                     |
| UBS Financial Services, Inc. | 10                     |
| Medtronic, Inc.              | 9                      |
| American Express Company     | 7                      |
| Barclays Bank, PLC           | 7                      |
| Booz & Company               | 7                      |
| Comcast Corporation          | 7                      |
| Microsoft Corporation        | 7                      |
| A.T. Kearney, Inc.           | 6                      |
| IBM Corporation              | 6                      |
| Merrill Lynch & Co., Inc.    | 6                      |
| Novartis AG                  | 6                      |

# Employer Offers 2009

This list includes employers that made one or more full-time or summer employment offers in 2009. Those listed in **bold type** hired three or more graduates and/or interns.

|  |   |   |  |                                     |
|--|---|---|--|-------------------------------------|
| 33Across                                 | <b>Apax Partners, Inc.</b>              | Bank of New York, The                   | Bridgepoint Capital Limited            | Chinese Founders Fund               |
| 7L Capital Partners                      | Apollo Hospitals                        | Banyan Mezzanine Fund, LP               | Bridgespan Group, The                  | CIC Partners                        |
| <b>A.T. Kearney, Inc.</b>                | <b>Apple, Inc.</b>                      | BARAL, Inc.                             | Bristol-Myers Squibb Company           | Cisco Systems, Inc.                 |
| <b>Abbott Laboratories</b>               | Aptima Capital Management, LLC          | <b>Barclays Bank, PLC</b>               | Broadcom                               | Citadel Group                       |
| Abbott Vascular                          | Arbiter Partners                        | <b>Baring Private Equity Asia, Ltd.</b> | Brookfield Properties Corporation      | <b>Citigroup</b>                    |
| Abris Capital                            | Arcadia Capital                         | Baring Private Equity Partners India    | Brown Brothers Harriman & Co.          | City Light Capital                  |
| Accel-KKR                                | AREA Property Partners                  | BASF Corporation                        | <b>BT Group</b>                        | City of Philadelphia                |
| <b>Accenture</b>                         | Arlington Capital Partners              | Battery Ventures                        | Buckingham Capital                     | ClairMail, Inc.                     |
| Accrue Sports and Entertainment Ventures | Arthur D. Little                        | Bayada Nurses                           | Bunge Limited                          | Claritas                            |
| Achievement Network, The                 | Artisan Partners Limited Partnership    | Bayer Corp.                             | Burrill & Company                      | Clarivest Asset Management          |
| Actis                                    | Ashoka: Innovators For The Public, Inc. | Bayshore Discovery Project              | Business Outreach Center (BOC) Network | Clearwater Capital Partners         |
| Acumen Fund, Inc.                        | Asian Century Quest Capital, LLC        | Beacon Capital Partners                 | Cadit                                  | Click Equations                     |
| Advent International Corporation         | AstraZeneca                             | Beckman Coulter, Inc.                   | CalPERS                                | Cliffwater, LLC                     |
| Advisory Board Company, The              | Astrum Solar                            | <b>Becton, Dickinson and Company</b>    | Campbell Soup Company                  | <b>Clorox Company, The</b>          |
| Aerodom                                  | athenahealth, Inc.                      | Beekman Group, The                      | Canada Pension Plan Investment Board   | CNA Medical                         |
| AES Corporation                          | Atlantic Media Company, The             | Bernstein Companies, The                | Capcom USA, Inc.                       | CNN                                 |
| Africa Health Care Fund                  | Audience Rewards                        | Bill & Melinda Gates Foundation         | Capital Group Companies, Inc., The     | Coatue Management                   |
| AIM Investments                          | Audigy Group                            | Bimbo Bakeries USA                      | CapStreet Group, The                   | Coca-Cola Company, The              |
| Akeida Capital Management, LLC           | Augur Capital                           | Biogen Idec, Inc.                       | Cargill, Inc.                          | Colbeck Capital Management          |
| Akula Energy Ventures                    | Auxilium Pharmaceuticals                | Black Canyon Capital, LLC               | Carlson Capital, LP                    | <b>Colgate-Palmolive Company</b>    |
| Aladdin Capital                          | Avid Radiopharmaceuticals               | Black River Asset Management            | CarVal Investors                       | Coller Capital, Ltd.                |
| Albright Capital Management, LLC         | AvidTrips                               | BlackRock, Inc.                         | Caspian Capital Management, LLC        | <b>Comcast Corporation</b>          |
| Alex Brown Realty                        | Avista Capital Partners                 | <b>Blackstone Group LP, The</b>         | CastleGuard Partners, LLC              | Computer Sciences Corporation       |
| ALICO                                    | Avon Products, Inc.                     | Blesso Properties                       | Caxton Associates, LLC                 | Corporate Finance Practice          |
| AlixPartners, LLC                        | Axiom Capital Management, Inc.          | Bloomberg, LP                           | CBS Interactive                        | Corporation for Public Broadcasting |
| Allianz Global Investors                 | B.B. Energy                             | Blue Mountain Capital Management        | CDH Investments                        | Coty, Inc.                          |
| Allianz Lebensversicherungs-AG           | BabyCare, Ltd.                          | Blue Ridge Foundation New York          | CDI - Center for Digital Inclusion     | Covidien                            |
| Allopass                                 | BabySpace Corporation                   | BMO Capital Markets                     | <b>Celgene</b>                         | Cowen Health Care Royalty Partners  |
| Altima Partners, LLP                     | BAIF Development Research Foundation    | BNP Paribas                             | CenterBridge Capital                   | C-Quest Capital, LLC                |
| Alyeska Group                            | <b>Bain &amp; Company</b>               | Bonobos                                 | Centinela Capital Partners, LLC        | CR Intrinsic Investors              |
| <b>Amazon.com, Inc.</b>                  | Bain Capital, LLC                       | <b>Booz &amp; Company</b>               | Centrica                               | Creative Artists Agency             |
| American Century Investments             | Banco de Credito del Peru               | Booz Allen Hamilton                     | Cerberus Capital Management, LP        | <b>Credit Suisse</b>                |
| <b>American Express Company</b>          | <b>Banco Itaú BBA S.A.</b>              | <b>Boston Consulting Group</b>          | Chase Card Services                    | Crescendo Bioscience                |
| Amgen, Inc.                              | Banco Modal Brazil                      | Boyne Capital Partners                  | Chesapeake Partners, LP                | Crestview Partners                  |
| Angelo, Gordon & Co.                     | <b>Bank of America Merrill Lynch</b>    | BP PLC                                  | Chevron Corporation                    | Cross Mediaworks, Inc.              |
| Animas                                   |   | Brandywine Global Investment Management |  | Daiichi Sankyo Company              |
|  |   |   |  | Dalberg Global Development Advisors |

# Employer Offers 2009

|  |   |   |   |   |
|--|---|---|---|---|
| Darden Restaurants                           | EMI Group plc   | Frito Lay, Inc.                             | Gucci   | International Finance Corporation                 |
| Davidson Kempner Capital Management, LLC     | EMP Latin America   | <b>FTI Consulting</b>                       | Guotai Junan Securities Co. Ltd.                              | International Petroleum Investment Company (IPIC) |
| Decision Resources                           | Endeavor  | Future Capital Holdings                     | H/2 Capital Partners  | Internet Capital Group                            |
| Delhi Integrated Multimodal Transit Systems  | Enfoca Inversiones  | FX solutions                                | Hakrinbank  | Intrax Cultural Exchange                          |
| <b>Deloitte Consulting, LLP</b>              | Englefield Capital  | Galenica AG                                 | Hal Investments BV  | Investcorp International Inc.                     |
| Delta Partners                               | Enterprise Center Capital Corporation, The                      | Galleon Group, The                          | Halyard Capital   | iRhythm Technologies                              |
| <b>Deutsche Bank</b>                         | Entrea Capital  | Gamesa China                                | Hamilton Lane Advisors, Inc.                                  | <b>Jefferies &amp; Co.</b>                        |
| Developing World Markets                     | Entrepreneur Partners, LP                                       | Gamesa Energy USA, LLC                      | Hara Software   | JMP Securities                                    |
| Development Alternatives, Inc. (DAI)         | Environmental Capital Partners                                  | Gap, Inc.                                   | Harrah's Entertainment, Inc.                                  | <b>Johnson &amp; Johnson - Corporate U.S.</b>     |
| DFJ Gotham Ventures                          | Ernst & Young, LLP  | Gazit Group USA                             | Hasso Plattner Ventures Africa                                | Jones Day   |
| Diageo PLC                                   | ESi, Inc.   | GCA Savvian, LLC                            | Health Coach, The   | Jones Lang LaSalle, Inc.                          |
| Diane von Furstenberg                        | <b>Estee Lauder Companies, Inc.</b>                             | <b>Genentech, Inc.</b>                      | Heartland, LLC  | Joshua Partners, LLC                              |
| Dick's Sporting Goods                        | Etsy, Inc.  | <b>General Electric Company</b>             | Heartland Payment Systems                                     | Journelle   |
| Digitas Health                               | Eureka Growth Capital   | <b>General Mills, Inc.</b>                  | Herbal Water, Inc.  | <b>JPMorgan Chase &amp; Co.</b>                   |
| DocAsap, LLC                                 | Eurofusion S.A.   | General Motors Company                      | Hermitage Capital Management                                  | Kaiser Permanente                                 |
| Dow Chemical Company, The                    | ev3   | Generation Health, Inc.                     | Hershey Company, The  | Kayne Anderson Capital Advisors                   |
| Dow Jones & Company, Inc.                    | Evercore Partners   | Genworth Financial                          | Hewlett-Packard Company                                       | Keating Investments, LLC                          |
| Dr Pepper Snapple Group                      | Everlater   | Genzyme Corporation                         | HIG Capital   | KeyPoint Capital                                  |
| Dragonwind International                     | Exelon Corporation  | GIC Real Estate, Inc.                       | Highland Capital Management, LP                               | Keyrock Energy, LLC                               |
| Draper Fisher Jurvetson FIR Capital Partners | Expedia, Inc.   | Gilead Sciences, Inc.                       | Highside Capital Management                                   | King Street Capital Management, LP                |
| DreamIt Ventures                             | Exponential Interactive   | GlaxoSmithKline Corp.                       | <b>Hong Kong &amp; Shanghai Banking Corporation Ltd., The</b> | Kohlberg Kravis Roberts (KKR) & Company           |
| DS Securities & Investments Ltd.             | ExxonMobil Corporation  | Glencore International AG                   | Hosting.com   | Konarka Technologies                              |
| DSP Blackrock Investment Managers Ltd.       | Federal Realty Investment Trust                                 | Glenview Capital Management                 | <b>Houlihan Lokey</b>   | Kraft Foods, Inc.                                 |
| DT Capital Partners                          | Federal Reserve Bank of New York                                | Global Education Opportunities, LLC         | HSWI International, Inc.                                      | Kuwait Financial Centre - Markaz                  |
| Duke University Hospitals                    | Fern Templeton  | <b>Global Environment Fund</b>              | Hudson Clean Energy Partners, LP                              | L.E.K. Consulting                                 |
| Dun & Bradstreet Corporation, The            | <b>Fidelity Investments</b>                                     | Global Marketing                            | Hypatia Capital Group   | LAACMA Consulting                                 |
| DundeeWealth US                              | Fifth Street Management, LLC                                    | Globespan Capital Partners                  | HYT ME  | Lance Armstrong Foundation, The                   |
| Dynamo Asset Management                      | Fiji Water  | GMAC LLC                                    | ICG Commerce  | LaSalle Investment Management                     |
| E. & J. Gallo Winery                         | Financial Technology Partners, LLC                              | GMT Capital Corp.                           | IDEO  | Laureate Education, Inc.                          |
| E.I. du Pont de Nemours & Company            | FINCA International (Foundation for Int'l Community Assistance) | <b>Goldman Sachs &amp; Company</b>          | <b>Idochu, Inc.</b>   | Lazard Middle Market                              |
| Eagle Asset Management                       | Fireman's Fund Insurance Co.                                    | GoodCompany Ventures                        | IKP Center for Technology in Public Health                    | Lazard, LLC                                       |
| Earnest Partners                             | First Book  | Google, Inc.                                | Illumina, Inc.  | LearnVest   |
| Eastdil Secured                              | First Capital Realty  | Gotham Consulting Partners                  | Imperial Capital, LLC   | Lee Equity Partners                               |
| Eastern Advisors                             | First Round Capital   | Government Development Bank for Puerto Rico | Imprint Capital   | Lefrak Organization, The                          |
| Economic Development Board                   | First Wind  | GP Investments                              | Independence Blue Cross                                       | LG Electronics Inc.                               |
| Education for Employment Foundation          | Fischer, Francis, Trees & Watts, Inc.                           | Grace Bay Resorts                           | Infosys Consulting, Inc.                                      | Liberty Mutual Insurance Company                  |
| <b>Education Pioneers, Inc.</b>              | FiveWire Media  | Graham Partners                             | Infosys Technologies Limited                                  | Libra Advisors                                    |
| ELB Holdings                                 | Fluidnet  | Grameen Creative Lab                        | Infrastructure Development Finance Company, Ltd.              | Lihar Global Services, Ltd.                       |
| <b>Eli Lilly and Company</b>                 | Ford Motor Company  | GreenGap Energies                           | ING Group   | Lincoln International                             |
| Elizabeth Glaser Pediatric AIDS Foundation   | Foros Group   | <b>Greenhill &amp; Co, Inc.</b>             | Inmost Partners, LLC  | Lindsay Goldberg                                  |
| Emerald Stage2 Ventures                      | Foulger Pratt Companies   | GreenOrder, Inc.                            | InstaMed  | LiveTV  |
|  | Frankel Group, LLC, The   | Grove Capital Advisors, LLC                 | Intel Corporation   | Liz Claiborne, Inc.                               |
|  | Franklin Templeton Investments                                  | Grubb & Ellis AGA                           | <b>IBM Corporation</b>  | LLR Partners, Inc.                                |
|  | Fresh Direct  | Grupo Duncan                                |   |   |
|  |   | Guardian Capital Partners                   |   |   |

# Employer Offers 2009

Lockheed Martin Investment Management Company  
 Lodha Group  
 Logitech  
 Londra Ventures  
**L'Oreal, Inc.**  
 Louis Berger Group, The  
 LowendalMasai  
 LS9  
 M&T Bank Corporation  
 Macquarie Capital Advisors  
 Macquarie Capital Partners  
 Magnum Capital  
 Malabar Investments  
 Malaysian Life Sciences Capital Fund  
 Marakon  
 Marble Arch Investments  
 Mars & Co.  
 Matheys Lane Capital  
 Mattel, Inc.  
 Maverick Capital  
 May Davis Partners, LLC  
 McCann Erickson Advertising, Ltd.  
 MCH Private Equity  
 McKesson Corporation  
**McKinsey & Company**  
 Me to We Style  
 MedAssets  
 Medco Health Solutions  
 Medical Diagnostic Laboratories, LLC  
**Medtronic, Inc.**  
 Meidinger Partners, LLC  
 Mellon Capital Management Corporation  
 Memphis Redbirds Baseball Club  
 Mercator XXI, LLC  
 Merchantil Servicios Financieros C.A.  
 Merck & Co., Inc.  
 Meridian Capital, LLP  
 Merrick Ventures  
**Merrill Lynch & Co., Inc.**  
 Metito  
**MetLife, Inc.**  
 MetroPCS  
 Metropolitan Museum of Art, The  
 Metropolitan Opera Guild, The

MFS Investment Management  
 Microsoft Corporation  
 Microsol International LL FZE  
 Millennium Global Investments  
 Miller Buckfire & Co., LLC  
 Mindshare  
 Ministry of Water Resources  
 Mirae Asset Securities  
 Mistral Equity Partners  
 MMA Fund Management  
**Moelis & Company**  
 Monitor Clipper Partners  
**Monitor Company Group, LP**  
**Morgan Stanley**  
 Moser Baer  
 Motorola, Inc.  
 Mountain Athlete  
 MR Capital  
 MTS Health Partners, LP  
**Mubadala Development Company**  
 Murex Investments  
 MVision  
 MVM Life Science Partners  
 Natura  
 Nature Conservancy, The  
 NBC Universal, Inc.  
 NBK Capital  
 NeoPhotonics Corporation  
 NetSuite  
 New Energy Finance  
 New Vantage Group  
 New York & Company  
 New York City Economic Development Corporation  
 New York Mets  
 NewsCue/The Daily Caller  
 Nextera Energy Resources  
 NextStage Capital  
 Nike, Inc.  
 NikkoCitigroup  
 Nokia Corporation  
 Nomura Holding America Inc.  
 Nomura International  
 North Oak Capital Advisors, LLC  
 Northern Light Venture Capital  
 Norvin Partners

Norwest Venture Partners  
**Novartis AG**  
 Oak Investment Partners  
 Oaktree Capital Management, LLC  
 OCI Company, Ltd.  
 Oliver Wyman  
 OLLY Shoes  
 Omni Partners, LLP  
 Onyx Pharmaceuticals  
 Open-Silicon  
 OpenSky Project, The  
 Opera Solutions  
 Oppenheimer & Co., Inc.  
 Oracle Corporation  
 Orbis Investment Management (U.S.), LLC  
 Orient Global  
 Osage Ventures  
 Oscar Gruss  
 OSL Shipping and Development, Inc.  
 Outright.com  
 Overseas Private Investment Corporation  
 Owl Creek Asset Management  
 Pacific Coast Capital Partners  
 Pacific Gas & Electric Company  
**Pacific Investment Management Company, LLC**  
 Paltech  
 Panther Real Estate Partners  
 Parthenon Group, Inc., The  
 Passenger  
 PathMotion  
 Paul Capital Partners  
 PayPal, Inc.  
 Pegasus Capital Advisors  
 Pembroke Real Estate  
 PennantPark Investment Advisers, LLC  
 Pennsylvania Real Estate Investment Trust  
**PepsiCo**  
 Perella Weinberg Partners  
 Perry Capital, LLC  
**Pfizer, Inc.**  
 Phatra Securities, PCL

Philabundance  
 Philadelphia Chamber Music Society  
 Philadelphia Inquirer, The  
 Philips Medical Systems  
 Pine Cobble Capital  
 Pittsburgh Public Schools  
 PNC Financial Services Group, Inc.  
 Pointroll  
 Presidente de la Republica Mexicana  
 PricewaterhouseCoopers, LLP  
 Principia/Quvat  
 Private Equity  
 Procter & Gamble Company, The  
 Profit Investment Management  
 Proper Cloth  
 Protostar Partners  
 Provident Group  
 PRTM  
 Prudential Financial, Inc.  
 PX Interactive, Inc.  
 Qiming Venture Partners  
 Quadrangle Group, LLC  
 Qualcomm  
 Quant Group, The  
 Quvat Capital Partners  
 QVT Financial, LP  
 R3 Accounting, LLC  
 Rabo Equity Advisors Private, Ltd.  
 Rainier Group  
 Ramius Capital Group, LLC  
 Raymond James Financial, Inc.  
**RBC Capital Markets**  
 Reach Media Group  
 Realkapital Partners  
 REDF  
 Redwood Strategy  
 Reed Elsevier, Inc.  
 Reinvestment Fund, The  
**Related Companies, LP, The**  
 Relativity Capital, LLC  
 Rent the Runway  
 Resource Real Estate  
 RHJ International  
 Rhone Group  
 RM Crowe

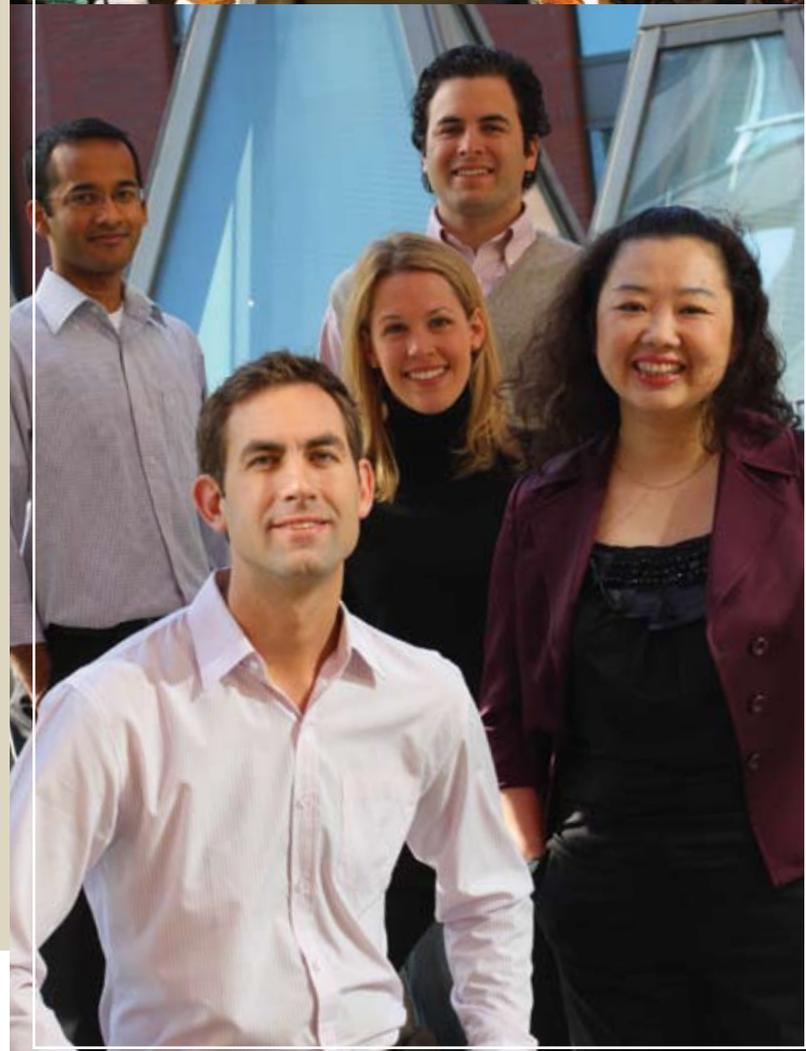
Robert W. Baird & Co.  
 Rohatyn Group, The  
 Roizman Development, Inc.  
 Roland Berger Strategy Consultants  
 Ropart Asset Management  
 Rothschild, Inc.  
 Sabre Systems  
 SAC Capital Advisors, LLC  
 SACI Falabella  
 Sagace Casa  
 Sagent Advisors, Inc.  
 Sahay Capital Management, LLC  
 Saint-Gobain  
**Samsung Global Strategy Group**  
 Samsung Securities Co., Inc.  
 San Antonio Internacional  
 San Domenico Hotels  
 Sanford C. Bernstein  
 Santander  
 SAP America, Inc.  
 Savoy Roumel Corporation  
 Sawakami Fund  
 SCAS Inc.  
 Schnipper Restaurant Group  
 Schultze Asset Management, LLC  
 Schwab Foundation for Social Entrepreneurship  
 Scout Capital  
 SCP Private Equity Partners  
 SDG Life Sciences, a Unit of IMS Health  
**Sears Holdings Corporation**  
 Sephora  
 Seravia  
 ServiceMaster  
 Seva Search  
 Shinsei Bank  
 Shire Pharmaceuticals  
 Shui On Land  
 Siam Cement Group, The  
 Silverline Partners  
 Sinatra and Company  
 SinoLatin Capital  
 SJF Ventures  
 SK Group  
 SK Telecom

## Employer Offers 2009

Sling Media  
Softbank Ventures  
Solazyme  
Soleil Securities  
Soundpost Partners  
Spear Street Capital, LLC  
SR One  
St. Jude Medical, Inc.  
**Standard Chartered Bank**  
Staples  
Starboard Capital Markets  
Starbucks Coffee Company  
Starcite, Inc.  
State Government (undisclosed)  
Steel Partners, LP  
Sterling Partners  
Stifel Nicolaus  
Sukumvit Hospital  
Summerwood Corporation  
SUN Group  
SunGard Availability Services  
SunPower  
SV Life Sciences  
SVB India Capital Partners  
Swiss Reinsurance Company  
**Symantec Corporation**  
Syntek Capital  
**Synthes**  
**T. Rowe Price Group, Inc.**  
TA Associates  
TA Associates Realty  
Tano Capital  
Target Corporation  
Targetti Poulsen  
Tarpon Investimentos S/A  
TechnoServe, Inc.  
Telsey Advisory Group  
Temasek Holdings (Private), Ltd.  
Terra Firma Capital Partners, Ltd.  
Tessera Solar  
Times of India Group, The  
The White House  
Think Passenger  
ThinkEquity Partners  
Thomson Reuters  
TIAA-CREF

Tiger Management, LLC  
Time Warner, Inc.  
Tishman Speyer, LP  
Total S.A.  
TPG Capital, LP (Texas Pacific Group)  
Transparent Health Network  
Travelers Companies Inc., The  
Triathlon Medical Venture Partners  
Trident Capital, LP  
Trinity Hunt Partners  
Triscorp Investimentos, Ltd.  
**TriZetto Group, Inc.**, The  
Trump Organization, The  
Turbohorse  
Tyco Electronics, Ltd.  
U.S. Air Force  
U.S. Department of Defense  
**UBS Financial Services, Inc.**  
UMass Memorial Health Care  
Uniao de Bancos Brasileiros (Unibanco)  
**Unilever North America**  
United Nations  
United Way of America  
UnitedHealth Group, Inc.  
Universidad de Palermo  
University of Pennsylvania  
University of Pennsylvania Health System  
US Renewables Group, LLC  
uShip, Inc.  
U-Store-It  
UTI Venture Funds  
Value Investment  
**Vanguard Group, The**  
Venetian Resort-Hotel-Casino  
**Verizon Wireless**  
Versa Capital Management  
Vertical Group  
VF Corporation  
Viacom, Inc.  
viagogo  
Violy, Byorum & Partners, LLC  
Virtucom Group  
Visa International  
Vista Equity Partners

Vitro  
VonWin Capital  
Vox Collective, The  
Voxiva  
VTB Bank  
Wachovia, A Wells Fargo Company  
Walls Torres Group, LLC  
Wal-Mart Stores, Inc.  
**Walt Disney Company, The**  
Warburg Pincus, LLC  
Warnaco  
Warner Music Group  
Washington Post Company, The  
Watermark Alternative Investment Management  
Webgistic Corporation  
Wellington Management Company, LLP  
Wells Fargo Bank  
Western Reserve Partners  
Wharton School, The  
Wharton Social Impact Corp.  
White Eagle Partners  
William J. Clinton Foundation  
Willis HRH North America  
Wokai  
WPP  
Wyeth Pharmaceuticals  
X Prize Foundation  
Xcelerate  
Yamana  
Ykone.com  
**York Capital Management**  
ZelnickMedia Corp.  
Zimride  
ZS Associates  
Zucker Group, The  
Zurich Financial Services



# Wharton MBA Career Management Team

## Administration

|                     |   |
|---------------------|---|
| Michelle A. Antonio | Director                                  |
| Michelle Hopping    | Associate Director, Employer Services     |
| Tiya McIver         | On-Campus Recruiting Services Coordinator |
| Alice Mention       | Financial Coordinator                     |
| Jennifer Sheffler   | Head of Administration                    |

## Industry Contacts

| Area of Expertise                 | Senior Associate Director | Recruiting Relationship Manager |
|-----------------------------------|---------------------------|---------------------------------|
| Alumni                            | Cara Costello             | Varies based on industry        |
| Consulting                        | Amira Leifer              | Jessica Glazer                  |
| Consumer Products and Retail      | Chris Higgins             | Kristi Schlegel-Miller          |
| Diversified Financial Services    | Maryellen Reilly Lamb     | Anthony Penna                   |
| Energy                            | Chris Higgins             | Virginia Jennings               |
| Health Care                       | Sara Simons               | Jessica Glazer                  |
| Global/International              | Sam Jones                 | Varies based on industry        |
| Investment Banking                | Maryellen Reilly Lamb     | Anthony Penna                   |
| Investment Management/Hedge Funds | Sara Simons               | Virginia Jennings               |
| Manufacturing                     | Chris Higgins             | Virginia Jennings               |
| Media and Entertainment           | Holly Jackson             | Kristi Schlegel-Miller          |
| Private Equity/Venture Capital    | Rebecca Hollander         | Shannon Connelly                |
| Public Interest                   | Jennifer Savoie           | Virginia Jennings               |
| Real Estate                       | Holly Jackson             | Shannon Connelly                |
| Travel and Hospitality            | Holly Jackson             | Shannon Connelly                |
| Technology/Telecommunications     | Chris Higgins             | Kristi Schlegel-Miller          |

## Contact Us

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 http://employer.wharton.upenn.edu web

### Notes:

*The Wharton School adheres to the statistical standards set by the MBA-CSC.*

*Salary statistics include all salaries that are guaranteed compensation and given by graduates and interns. International salaries are reported in U.S. dollars calculated (by students) on the basis of prevailing exchange rates.*

*All figures in this report are rounded to the nearest decimal; therefore, not all charts will total 100%.*

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UNIVERSITY OF PENNSYLVANIA

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