



**Wharton**  
UNIVERSITY of PENNSYLVANIA

WHARTON was the first collegiate business school in 1881, and that spirit of innovation still drives us today. Our world-renowned professors create the new ideas that become the building blocks of every global industry. We are always in the forefront of business education, with the broadest range of degree programs and educational resources for more than a million executives and students in 189 countries. Through our ongoing engagement with leading companies and policy-makers, we are able to bridge the gap between research and practice and set the intellectual agenda for business practice and public policy around the world.



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**IT IS MY PLEASURE TO SHARE WITH YOU THE 2008 WHARTON MBA CAREER REPORT.**

The Wharton Career Report reflects the diversity of talent among our MBA students and recognizes the importance of employer relationships in the successful launch of their post-MBA careers.

We believe that Wharton offers employers the opportunity to recruit MBA students who have the analytical skills, strategic thinking and breadth of knowledge to create value for your organization. Our students have experienced the Wharton MBA Difference:

**Innovation**

Wharton was founded as the first collegiate business school in 1881. We continue our heritage of innovation today in an exciting environment that generates the ideas and knowledge that transform global business. Our professors create new concepts that bring cutting-edge knowledge into the classroom, so Wharton MBAs can carry the tradition of innovation into your organization.

**Business Knowledge**

Wharton has the largest business school faculty in the world, with over 250 faculty members. The most published, the most quoted, the most actively engaged with global businesses and public policy, they know how to prepare MBA students for what businesses, governments, and international agencies need – because they are working directly with these organizations every day.

**Size and Scope**

With more courses and programs than any other business school, Wharton provides more opportunities to acquire fundamental and specialized skills. Students leave Wharton with a high level of knowledge and range of skills to master new challenges, in a familiar or new industry.

**Global Focus**

Wharton offers core curricula and specialized programs that address international issues and attract a diverse student body and faculty who create a cross-cultural community. Through the Global Immersion Program, Field Application Projects, international volunteer projects, Global Consulting Practicum, Wharton Career Treks, and nearly 20 international exchange programs, Wharton students learn how to thrive in diverse environments.

**Leadership Learning**

At Wharton, students learn leadership by doing it. Our hands-on learning methods, including learning teams, leadership ventures and learning simulations, give students daily practice in leadership. These opportunities enable Wharton MBAs to build the skills of organization, persuasion, and team-building that recruiters value in MBA candidates.

**Engaged Community**

With hundreds of activities — from professional and affinity clubs and conferences to student government and volunteer work — our community draws its energy from the unique contributions of each student.

I want to express our appreciation and gratitude to all the employers who recruited Wharton MBAs this past year, especially our top hirers. We remain committed to providing employers with access to the highest caliber MBA talent and the highest quality recruiting services. We look forward to continuing our partnership with you.

Sincerely,

A handwritten signature in black ink that reads "Michelle A. Antonio".

Michelle A. Antonio  
Director, Wharton MBA Career Management

THE WHARTON MBA student body includes more than 1,600 full-time MBA students and 400 MBA for Executive students at our Philadelphia and San Francisco campuses. Our faculty includes more than 250 of the world's leading experts in 11 academic disciplines and many subspecialties. This critical mass of talented, engaged scholars creates a unique MBA program, distinguished by the most rigorous core curriculum of any business school. In addition to solid foundational knowledge, Wharton MBA students gain mastery in particular business disciplines through the school's 19 major areas of study. Hands-on experience in both leadership and teamwork cultivates the students' own professional approach and rounds out the academic program.





## Recruiting at Wharton

As you begin to plan your recruiting strategy, please contact your Recruiting Relationship Manager, who can assist in fulfilling your hiring needs. Below are a variety of resources to help your company develop a strategy for identifying full-time, summer, and advanced-level Wharton MBA talent. More details and contact information can be found in the employer section of our website at <http://employer.wharton.upenn.edu>.

### Recruit Wharton Talent.

**MBA Job Board.** The Wharton MBA Job Board is a free online job posting board that allows employers to access 1,600+ full-time and executive MBAs, as well as thousands of Wharton alumni who register for our services. The job board is the best way to reach Wharton alumni for more senior-level positions.

**Resume Collect.** Online resume collects enable your company to easily access candidates without coming to campus. We will advertise your company's open position, collect resumes, and send you a file with resumes and cover letters of interested students. After reviewing the resumes, you may conduct phone or video conference interviews, invite students to your office location, or interview on campus.

**Resume Book.** To gain access to MBA candidates and help you identify active job seekers, we offer the Wharton Resume Book. Resumes are available in electronic, searchable format for both the first- and second-year classes. In addition, we produce an Executive MBA and an alumni resume book.

### Develop a Campus Presence.

**Second-Year Networking Expos.** Second-Year Networking Expos are open forums that provide employers with maximum exposure to second-year students. Because second-year students have had ample time to do industry research, and are consequently more targeted in their job searches, the format of the Networking Expos focuses on direct student-employer interaction rather than broad informational presentations. Companies targeting second-year students may participate in either a Networking Expo or a combined first- and second-year Employer Information Session.

**Employer Information Session.** An Employer Information Session (EIS) is an educational presentation that allows companies to share information about opportunities for MBAs, as well as possible career paths. Companies who are targeting both first- and second-year students can hold a Combined EIS (a presentation for first- and second-year students), or alternatively, participate in a Second-Year Networking Expo and hold a first-year only EIS.

**Interviewing.** Interviewing on or near campus provides a great way to maximize employer exposure to Wharton talent. It is an efficient method to assess multiple students' skills and interests. Interviews can be held on or off campus at a location of the employer's choice. There are no fees associated with reserving on-campus interviewing space or conducting on-campus interviews.

### Meet Wharton Students at Your Location.

**Wharton Career Trek Program.** Treks are student-managed visits to companies in various U.S. and international cities for the purposes of education and networking. The goal of the Wharton Career Trek Program is to provide students access to companies or divisions that may not recruit on campus, while building industry knowledge and fostering a stronger job search network. This program also allows companies the opportunity to access Wharton talent and build a stronger relationship with the Wharton School.

**Video Conferencing.** We have the capability to facilitate video interviewing via ISDN and IP connections in Philadelphia and San Francisco if you are not able to make the trip to campus.

# Class of 2008, Full-Time Employment

## CLASS PROFILE

### Students\*

	Number	Percent
Total Number of Graduates	811	100
Students Seeking Employment	708	87
Students Not Seeking Employment	85	11
Personal/Other	3	
Company Sponsored (Returning to Company)	50	
Self-Employed/Starting Own Business	21	
Postponed Job Search	11	
Students Not Responding to Survey	18	2

### Demographics\*\*

	Number	Percent
Total Enrolled	800	100
Male	510	64
Female	290	36
US Minority & Subgroups***	208	26
International	305	38
US Permanent Residents	54	7
Average Work Experience	6 years	
Average Age	28.7 years	

### Employment\*

	Number	Percent
Students Seeking Employment	708	100
Reporting Job Offers	657	93
Reporting Job Acceptances	642	91

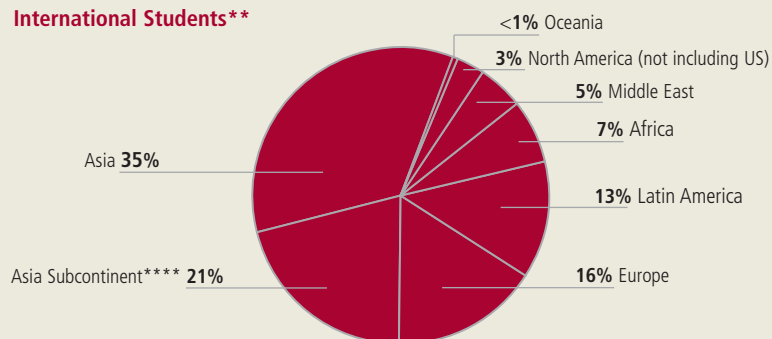
\* Total student population for this report includes those graduating between July 1, 2007 and June 30, 2008.

\*\* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2007).

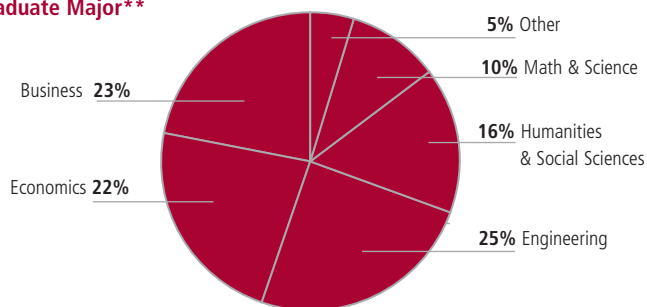
\*\*\* Includes African-American, Asian American, Hispanic American, Native American and Multiethnic.

\*\*\*\* Asia subcontinent includes Afghanistan, Bangladesh, India, Maldives, Nepal, Pakistan and Sri Lanka.

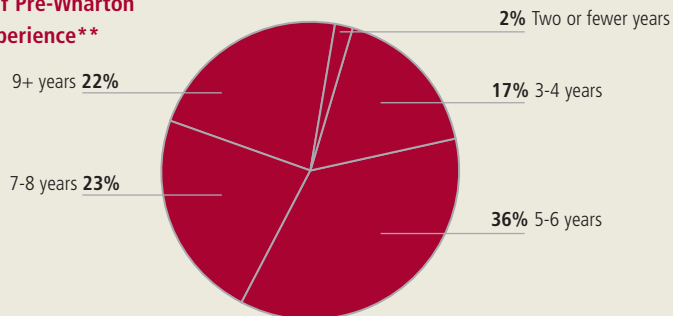
### Geographic Origin of International Students\*\*



### Undergraduate Major\*\*



### Length of Pre-Wharton Work Experience\*\*



## EMPLOYER PERSPECTIVE | CITI

“Wharton is one of our key business school partners. Each year we successfully hire both undergraduate and MBA talent for a variety of businesses including our Consumer Group, Institutional Client Group and Global Wealth Management businesses. One of the reasons our partnership with this particular university is so strong is because we find that Wharton students are among the most qualified candidates for opportunities across Citi’s diverse businesses.”

— DEBBIE BERTAN, Director, Citi Campus Strategy



STEPHANIE LYRAS, WG'08

*Major*  
Marketing and Operations

*Current Employment*  
Google, Online Sales  
Operations

*Work History*  
Vice President, Strategy &  
Operations, Rocky Mountain  
Motion Pictures

*Previous Education*  
BA, English and BS,  
Business, University  
of California, Berkeley

*Hometown*  
Los Angeles, CA

## GRADUATE EMPLOYMENT

INDUSTRY CHOICES			FUNCTION CHOICES		
	Number	Percent		Number	Percent
<b>Consulting</b>	<b>171</b>	<b>26.6</b>	Business Development	28	4.4
<b>Consumer Products and Retail</b>	<b>20</b>	<b>3.1</b>	Consulting/Strategy	181	28.2
Consumer Products	7	1.1	Control/Accounting	1	0.2
Food, Beverage & Tobacco	6	0.9	Corporate Finance/Mergers & Acquisitions	117	18.2
Retail	7	1.1	Entrepreneurial Mgmt	2	0.3
<b>Energy and Utilities</b>	<b>14</b>	<b>2.2</b>	General Mgmt/Mgmt Dev Program	35	5.5
<b>Financial Services</b>	<b>306</b>	<b>47.7</b>	Investment Mgmt/Portfolio Mgmt	66	10.3
Diversified Financial Services	29	4.5	Legal Services	2	0.3
Hedge Funds/Other Investments	22	3.4	Management Info Systems/IT	1	0.2
Investment Banking/Brokerage	164	25.5	Operations/Production Mgmt	4	0.6
Investment Management	46	7.2	Private Equity	53	8.3
Private Equity/Buyouts/Other	39	6.1	Product Development/Structuring	6	0.9
Venture Capital	6	0.9	Product/Brand Marketing	31	4.8
<b>Health Care</b>	<b>33</b>	<b>5.1</b>	Real Estate	30	4.7
Health Care Services	5	0.8	Research	22	3.4
Medical Devices	3	0.5	Restructuring	4	0.6
Pharmaceuticals/Biotechnology	22	3.4	Sales	14	2.2
Providers/Insurers	3	0.5	Trading	27	4.2
<b>Manufacturing</b>	<b>11</b>	<b>1.7</b>	Other Functions Not Listed	18	2.8
Agribusiness	1	0.2			
Automotive & Transportation Equipment	3	0.5			
Chemicals	1	0.2			
Diversified Manufacturing	4	0.6			
Mining, Materials & Construction	2	0.3			
<b>Media and Entertainment</b>	<b>14</b>	<b>2.2</b>			
Hospitality & Tourism/Leisure	3	0.5			
Media	11	1.7			
<b>Professional Services</b>	<b>3</b>	<b>0.5</b>			
<b>Public Interest</b>	<b>7</b>	<b>1.1</b>			
Development Finance/Int'l Dev	2	0.3			
Education	2	0.3			
Public Interest/Non-Profit	3	0.5			
<b>Real Estate</b>	<b>27</b>	<b>4.2</b>			
<b>Technology Industries</b>	<b>36</b>	<b>5.6</b>			
Computer Hardware	2	0.3			
Computer Software & Services	11	1.7			
Electronics & Misc Technology	2	0.3			
Internet Services	16	2.5			
Telecommunications/Wireless	5	0.8			

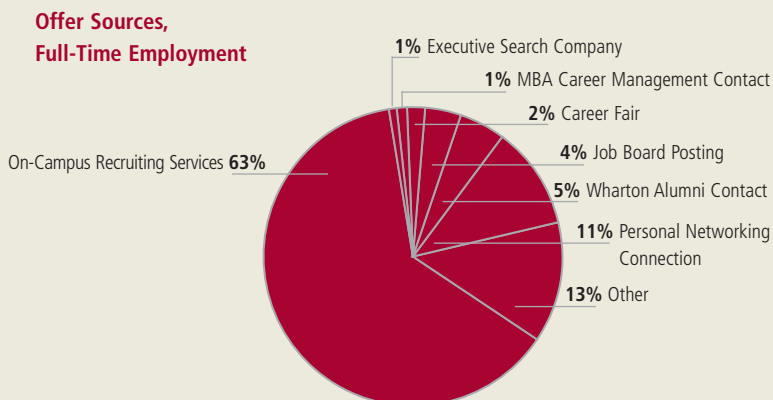
# Class of 2008, Full-Time Employment

## COMPENSATION SUMMARY\*

	Total Number	Percent	Salary Range	Median
Annual Base Salary	605	100	\$30,000 - 300,000	\$110,000
Sign-On Bonus	517	85	3,000 - 100,000	25,000
Guaranteed Year-End Bonus	276	46	2,000 - 450,000	30,000
Relocation Expenses	388	64	1,000 - 100,000	10,000
Tuition Reimbursement	36	6	5,000 - 188,000	45,000
Loan Forgiveness**	6	<1		
Other Compensation	133	22	1,500 - 400,000	15,000

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.

\*\* In accordance with MBA-Career Services Council (MBA-CSC) Standards, compensation is not listed for categories reported by less than 1% of the class.



## COMPENSATION BY INDUSTRY\*

	Annual Salary Range	Salary Median	Sign-On Bonus Percent**	Sign-On Bonus Median	Median Year-End Bonus
<b>Consulting</b>	<b>\$80,000 - 175,000</b>	<b>\$125,000</b>	<b>96</b>	<b>\$20,000</b>	<b>\$21,000</b>
<b>Consumer Products and Retail</b>	<b>75,000 - 125,000</b>	<b>92,500</b>	<b>84</b>	<b>20,000</b>	<b>6,750</b>
Consumer Products	91,000 - 125,000	93,500	100	20,000	—
Retail	75,000 - 120,000	95,000	71	10,000	10,000
<b>Energy and Utilities</b>	<b>100,000 - 150,000</b>	<b>110,000</b>	<b>77</b>	<b>27,500</b>	<b>22,000</b>
<b>Financial Services</b>	<b>35,000 - 300,000</b>	<b>100,000</b>	<b>84</b>	<b>40,000</b>	<b>50,000</b>
Diversified Financial Services	60,000 - 150,000	95,000	92	30,000	20,000
Hedge Funds/Other Investments	90,000 - 150,000	135,000	57	25,000	110,000
Investment Banking/Brokerage	35,000 - 130,000	95,000	95	40,000	40,000
Investment Management	50,000 - 200,000	115,000	80	25,000	40,000
Private Equity/Buyouts/Other	84,000 - 300,000	120,000	56	25,000	80,000
<b>Health Care</b>	<b>44,200 - 140,000</b>	<b>107,000</b>	<b>94</b>	<b>20,000</b>	<b>16,000</b>
Pharmaceuticals/Biotechnology	70,000 - 130,000	100,000	100	20,000	18,000
<b>Manufacturing</b>	<b>80,000 - 150,000</b>	<b>100,000</b>	<b>82</b>	<b>25,000</b>	<b>13,125</b>
<b>Media and Entertainment</b>	<b>90,000 - 135,000</b>	<b>110,000</b>	<b>60</b>	<b>20,000</b>	<b>24,000</b>
<b>Public Interest</b>	<b>30,000 - 90,000</b>	<b>84,000</b>	—	—	—
<b>Real Estate</b>	<b>75,000 - 130,000</b>	<b>100,000</b>	<b>67</b>	<b>17,500</b>	<b>25,000</b>
<b>Technology Industries</b>	<b>60,000 - 140,000</b>	<b>118,000</b>	<b>88</b>	<b>17,000</b>	<b>19,000</b>
Computer Software & Services	60,000 - 136,000	118,500	80	28,500	20,500
Internet Services	95,000 - 140,000	116,250	93	15,000	18,000

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class. Therefore, some industries and/or compensation amounts are not listed.

\*\* Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.

## EMPLOYER PERSPECTIVE | THE WALT DISNEY COMPANY

“Wharton graduates come to us with the skills, attitude and energy to make meaningful contributions starting from their first day on the job. Furthermore, they have distinguished themselves by their strong team orientation, entrepreneurialism, and passion for our brand. What is most impressive to us though is how Wharton graduates have grown into leadership roles at our company while also enabling others at the company to perform stronger too, whether that be other individuals on their team or their colleagues elsewhere in the company.”

— ANDY WU, Vice President of Finance and Business Planning, Parks & Resorts, The Walt Disney Company





JAVIER GARAY, WG'08

*Major*  
Finance and Entrepreneurial  
Management

*Current Employment*  
Hedge Fund Analyst, Stevens  
Capital Management

*Work History*  
Merrill Lynch Investment  
Managers

*Previous Education*  
AB, Economics,  
Harvard College

*Hometown*  
Destrehan, LA

**Top Industries Chosen for  
Full-Time Employment  
by International Students**

	Number Accepted	Percent of Respondents
Investment Banking	71	31.1%
Consulting	70	30.7%
Investment Mgmt	19	8.3%
Technology	14	6.1%
Private Equity	13	5.7%

**COMPENSATION BY FUNCTION\***

	Annual Salary Range	Salary Median	Sign-On Bonus Percent**	Sign-On Bonus Median	Median Year-End Bonus
Business Development	\$60,000 - 140,000	\$113,752	65	\$20,000	\$25,500
Consulting/Strategy	80,000 - 170,000	125,000	95	20,000	20,000
Corporate Finance/Mergers & Acquisitions	85,000 - 200,000	95,000	96	40,000	35,000
General Mgmt/Mgmt Dev Program	82,500 - 150,000	106,500	88	20,000	19,000
Investment Mgmt/Portfolio Mgmt	35,000 - 200,000	110,000	71	40,000	46,232
Private Equity	84,000 - 300,000	115,500	65	25,000	56,250
Product/Brand Marketing	70,000 - 140,000	97,000	100	21,000	10,750
Real Estate	75,000 - 150,000	100,000	68	25,000	27,500
Research	50,000 - 130,000	105,000	80	20,000	50,000
Sales	90,000 - 120,000	98,000	85	40,000	28,500
Trading	85,000 - 120,000	95,000	96	40,000	40,000
Other Functions Not Listed	30,000 - 170,000	95,000	64	25,000	17,500

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class. Therefore some functions may not be listed.

\*\* Percentage of students who report sign-on bonuses of those who reported salary within a particular function.

**COMPENSATION BY LOCATION\***

	Percent	Annual Salary Range	Salary Median	Sign-On Bonus Median*	Median Year-End Bonus
<b>UNITED STATES OF AMERICA</b>	<b>75.4</b>	<b>\$30,000 - 300,000</b>	<b>\$110,000</b>	<b>\$23,000</b>	<b>\$30,000</b>
<b>Northeast</b>	<b>41.0</b>	<b>75,000 - 200,000</b>	<b>100,000</b>	<b>30,000</b>	<b>38,000</b>
Boston	2.8	105,000 - 150,000	125,000	25,000	37,500
New York City	32.1	75,000 - 200,000	100,000	40,000	40,000
<b>West</b>	<b>14.6</b>	<b>44,200 - 170,000</b>	<b>119,000</b>	<b>20,000</b>	<b>21,000</b>
Los Angeles	3.0	95,000 - 150,000	120,000	20,000	27,500
San Francisco	4.4	44,200 - 150,000	123,000	22,500	25,000
<b>Mid-Atlantic</b>	<b>8.3</b>	<b>84,000 - 150,000</b>	<b>112,500</b>	<b>20,000</b>	<b>20,000</b>
Philadelphia	2.3	90,000 - 145,000	125,000	20,000	20,000
Washington, DC	2.0	84,000 - 150,000	125,000	20,000	24,000
<b>Midwest</b>	<b>5.8</b>	<b>90,000 - 300,000</b>	<b>112,500</b>	<b>20,000</b>	<b>20,000</b>
Chicago	3.7	95,000 - 300,000	121,000	20,000	20,000
<b>South</b>	<b>3.0</b>	<b>30,000 - 130,000</b>	<b>105,000</b>	<b>20,000</b>	<b>30,000</b>
<b>Southwest</b>	<b>2.3</b>	<b>90,000 - 170,000</b>	<b>112,500</b>	<b>20,000</b>	<b>30,000</b>
Dallas/Fort Worth	1.1	100,000 - 170,000	126,000	17,500	30,000
<b>OUTSIDE THE USA</b>	<b>24.6</b>	<b>35,000 - 250,000</b>	<b>111,415</b>	<b>35,000</b>	<b>30,000</b>
<b>Asia</b>	<b>12.1</b>	<b>35,000 - 250,000</b>	<b>100,000</b>	<b>30,000</b>	<b>22,500</b>
China	6.7	35,000 - 170,000	100,000	37,500	30,000
Hong Kong	4.7	95,000 - 170,000	96,750	40,000	35,592
Shanghai	1.2	80,000 - 115,000	102,000	25,000	35,000
Japan	1.9	85,000 - 250,000	100,004	40,000	30,000
Tokyo	1.4	91,000 - 250,000	100,008	40,000	30,000
South Korea	1.9	60,000 - 175,000	110,000	25,000	15,250
<b>Europe</b>	<b>8.7</b>	<b>96,000 - 210,000</b>	<b>120,000</b>	<b>39,000</b>	<b>34,000</b>
Western Europe	8.4	96,000 - 210,000	120,000	39,000	37,000
United Kingdom	6.7	96,000 - 210,000	120,000	41,000	42,500
London	6.5	96,000 - 210,000	120,000	42,000	42,500
<b>Latin America</b>	<b>2.3</b>	<b>80,000 - 150,000</b>	<b>110,000</b>	<b>20,000</b>	<b>40,000</b>

\* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class.

# Class of 2009, Summer Employment

## CLASS PROFILE

### Students\*

	Number	Percent
Total Number	789	100
Students Seeking Employment	738	94
Students Not Seeking Employment	33	4
Continuing Education	2	
Company Sponsored (Returning to Company or Taking Summer Off)	21	
Self-Employed/Starting Own Business	7	
Postponed Job Search	3	
Students Not Responding to Survey	18	2

### Demographics\*\*

	Number	Percent
Total Enrolled	797	100
Male	503	63
Female	294	37
US Minority & Subgroups***	203	25
International	313	39
US Permanent Residents	45	6
Average Work Experience	6 years	
Average Age	28.6 years	

### Employment\*\*

	Number	Percent
Students Seeking Employment	738	100
Reporting Job Offers	719	97
Reporting Job Acceptances	715	97

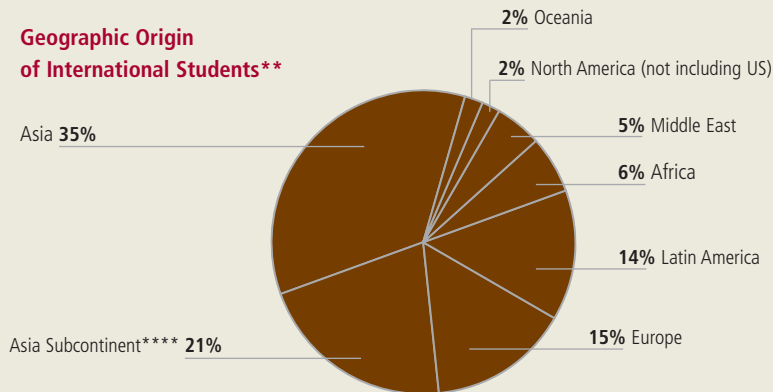
\* Total student population for this report includes those intending to graduate between July 1, 2008 and June 30, 2009.

\*\* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2008).

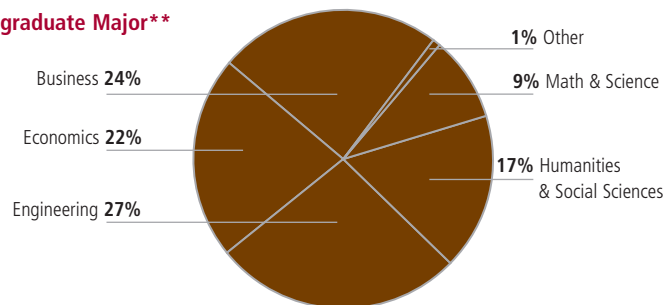
\*\*\* Includes African-American, Asian American, Hispanic American, Native American and Multiethnic.

\*\*\*\* Asia subcontinent includes Afghanistan, Bangladesh, India, Maldives, Nepal, Pakistan and Sri Lanka.

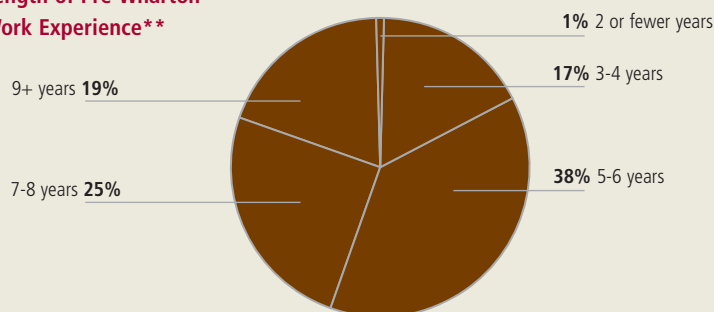
### Geographic Origin of International Students\*\*



### Undergraduate Major\*\*



### Length of Pre-Wharton Work Experience\*\*



## EMPLOYER PERSPECTIVE | BAIN & CO.

“Wharton MBAs are a very significant part of Bain & Company. Over the last 10 years we have hired over 300 Wharton grads into our global offices. We find that Wharton does an excellent job of preparing its students to immediately add value to our clients in a very pragmatic way. There is a nice mix of the best business practices and a real-world approach. At Bain, we pride ourselves on providing practical advice that moves the bottom-line of our clients, and the Wharton grad is a perfect match for how we practice.”

— MARK HOWORTH, *Partner and Senior Director of Global Recruiting, Bain & Co.*



GEORGE HOLLOWAY, WG'09

*Major*  
Finance and Business  
& Public Policy

*Summer Internship*  
Summer Associate, Securities  
Division, Sales & Trading,  
Goldman Sachs & Company

*Work History*  
Associate, Merrill Lynch;  
Financial Controller, Medecins  
Sans Frontieres / Doctors  
Without Borders

*Previous Education*  
BA, Economics and  
Philosophy, University of  
Notre Dame

*Hometown*  
Atlanta, GA / Santa Fe, NM

## SUMMER EMPLOYMENT

INDUSTRY CHOICES	Number*	Percent	FUNCTION CHOICES	Number**	Percent
<b>Consulting</b>	<b>122</b>	<b>16.1</b>	Business Development	34	4.5
<b>Consumer Products and Retail</b>	<b>44</b>	<b>5.8</b>	Consulting/Strategy	168	22.1
Advertising & Public Relations	1	0.1	Corporate Finance/Mergers & Acquisitions	160	21.1
Consumer Products	15	2.0	Entrepreneurial Mgmt	6	0.8
Food, Beverage & Tobacco	17	2.2	General Mgmt/Mgmt Dev Program	26	3.4
Retail	11	1.4	Human Resource Mgmt	1	0.1
<b>Energy and Utilities</b>	<b>8</b>	<b>1.1</b>	Investment Mgmt/Portfolio Mgmt	87	11.4
<b>Financial Services</b>	<b>401</b>	<b>52.8</b>	Management Info Systems/IT	4	0.5
Diversified Financial Services	26	3.4	Operations/Production Mgmt	3	0.4
Hedge Funds/Other Investments	43	5.7	Private Equity	87	11.4
Insurance	1	0.1	Product Development/Structuring	2	0.3
Investment Banking/Brokerage	181	23.8	Product/Brand Marketing	61	8.0
Investment Management	55	7.2	Real Estate	29	3.8
Private Equity/Buyouts/Other	74	9.7	Research	23	3.0
Venture Capital	21	2.8	Restructuring	6	0.8
<b>Health Care</b>	<b>44</b>	<b>5.8</b>	Risk Mgmt	3	0.4
Health Care Services	5	0.7	Sales	15	2.0
Medical Devices	10	1.3	Trading	12	1.6
Pharmaceuticals/Biotechnology	27	3.6	Other Functions Not Listed	33	4.3
Providers/Insurers	2	0.3			
<b>Manufacturing</b>	<b>13</b>	<b>1.7</b>			
Agribusiness	2	0.3			
Automotive & Transportation Equipment	1	0.1			
Chemicals	1	0.1			
Diversified Manufacturing	7	0.9			
Transportation	2	0.3			
<b>Media &amp; Entertainment</b>	<b>21</b>	<b>2.8</b>			
Hospitality & Tourism/Leisure	4	0.5			
Media	16	2.1			
Sports	1	0.1			
<b>Professional Services</b>	<b>1</b>	<b>0.1</b>			
<b>Public Interest</b>	<b>20</b>	<b>2.6</b>			
Development Finance/Int'l Dev	5	0.7			
Education	3	0.4			
Government/Military	1	0.1			
Public Interest/Non-Profit	11	1.4			
<b>Real Estate</b>	<b>29</b>	<b>3.8</b>			
<b>Technology Industries</b>	<b>57</b>	<b>7.5</b>			
Computer Hardware	4	0.5			
Computer Software & Services	15	2.0			
Electronics & Misc Technology	7	0.9			
Internet Services	24	3.2			
Telecommunication/Wireless	7	0.9			

\* Industry numbers total up to a number higher than the number of students reporting job acceptances because some students had more than one summer internship.

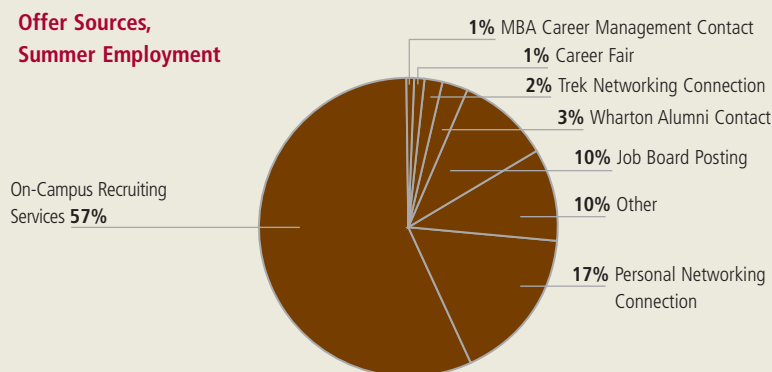
\*\* Function numbers total up to a number higher than the number of students reporting job acceptances because some students had more than one summer internship.

# Class of 2009, Summer Employment

## COMPENSATION SUMMARY

	Total Number	Percent	Salary Range	Median
Monthly Salary	697	100	\$467 - 31,000	\$7,917
Sign-On Bonus	91	13	500 - 50,000	3,000
Relocation Expenses	139	20	200 - 10,000	2,000
Other Compensation	125	18	300 - 20,000	2,000

### Offer Sources, Summer Employment



## COMPENSATION BY INDUSTRY

	Monthly Salary Range	Monthly Salary Median	Sign-On Bonus Percent*	Sign-On Bonus Median
<b>Consulting</b>	<b>\$1,600 - 24,000</b>	<b>\$10,400</b>	<b>17</b>	<b>\$5,000</b>
<b>Consumer Products and Retail</b>	<b>1,660 - 12,500</b>	<b>6,000</b>	<b>5</b>	<b>5,500</b>
Consumer Products	1,660 - 12,500	5,665	—	—
Food, Beverage & Tobacco	3,007 - 8,500	6,400	13	5,500
Retail	4,500 - 8,000	5,760	—	—
<b>Energy and Utilities</b>	<b>4,800 - 9,500</b>	<b>6,694</b>	<b>—</b>	<b>—</b>
<b>Financial Services</b>	<b>600 - 31,000</b>	<b>8,000</b>	<b>15</b>	<b>2,000</b>
Diversified Financial Services	3,500 - 9,650	7,500	30	2,500
Hedge Funds/Other Investments	3,000 - 21,667	8,834	5	3,500
Investment Banking/Brokerage	800 - 22,500	7,917	20	2,000
Investment Management	2,200 - 31,000	8,188	19	4,250
Private Equity/Buyouts/Other	600 - 20,000	8,000	3	10,750
Venture Capital	1,500 - 21,100	6,575	—	—
<b>Health Care</b>	<b>1,440 - 15,000</b>	<b>6,725</b>	<b>12</b>	<b>2,000</b>
Medical Devices	4,800 - 8,000	7,350	30	4,000
Pharmaceuticals/Biotechnology	5,000 - 15,000	6,730	8	2,000
<b>Manufacturing</b>	<b>600 - 9,500</b>	<b>6,275</b>	<b>—</b>	<b>—</b>
<b>Media and Entertainment</b>	<b>1,700 - 10,000</b>	<b>6,400</b>	<b>5</b>	<b>2,500</b>
Media	1,700 - 7,500	5,720	—	—
<b>Public Interest</b>	<b>467 - 8,000</b>	<b>3,000</b>	<b>—</b>	<b>—</b>
<b>Real Estate</b>	<b>1,600 - 10,000</b>	<b>6,500</b>	<b>4</b>	<b>2,000</b>
<b>Technology Industries</b>	<b>650 - 10,000</b>	<b>6,800</b>	<b>12</b>	<b>3,500</b>
Computer Software & Services	3,500 - 7,600	6,800	14	2,400
Internet Services	650 - 9,967	7,250	15	3,500

\* Percentage of students who reported sign-on bonuses of those who reported salary within a particular industry.

## EMPLOYER PERSPECTIVE | UNILEVER

“Unilever recruits at Wharton, quite simply, because Wharton MBAs ‘get it.’ They start with a rigorous, holistic approach to problem solving. They have an openness to understanding local and global consumer needs, and are able to translate consumer learnings to insight. They have a bias to action and the ability to focus on top priorities. But most importantly, Wharton MBAs are natural leaders—open, genuine, team-oriented—immediately able to reach out to organizational constituents to build new ideas to drive for business results.”

— MICHAEL FAHERTY, Vice President Brand Development, Spreads and Dressings NA, Unilever



JOOP VAROPHAS, WG'09

*Major*  
Finance and Entrepreneurial  
Management

*Summer Internship*  
Summer Associate,  
The Boston Consulting  
Group (Bangkok, Thailand)

*Work History*  
Management Associate, Citi  
Global Consumer Group;  
Engineer, Johnson & Johnson  
(Bangkok, Thailand)

*Previous Education*  
BSE Systems Engineering,  
University of Pennsylvania;  
MEng Operations Research  
and Industrial Engineering,  
Cornell University

*Hometown*  
Bangkok, Thailand

**Top Industries Chosen for  
Summer Employment  
by International Students**

	Number Accepted	Percent of Respondents
Investment Banking	67	24.9%
Consulting	56	20.8%
Private Equity	38	14.1%
Technology	23	8.6%
Investment Mgmt	15	5.6%

**COMPENSATION BY FUNCTION**

	Monthly Salary Range	Monthly Salary Median	Sign-On Bonus Percent*	Sign-On Bonus Median
Business Development	\$1,400 - 10,000	\$6,139	9	\$4,000
Consulting/Strategy	600 - 24,000	10,000	13	5,000
Corporate Finance/Mergers & Acquisitions	600 - 22,500	7,917	18	2,000
General Mgmt/Mgmt Dev Program	3,200 - 12,000	7,560	26	4,250
Investment Mgmt/Portfolio Mgmt	467 - 31,000	8,333	12	4,750
Private Equity	600 - 21,100	8,000	5	2,500
Product/Brand Marketing	1,660 - 15,000	6,539	8	3,500
Real Estate	1,600 - 10,000	7,000	8	2,000
Research	3,500 - 12,500	8,000	5	5,000
Sales	6,400 - 9,667	7,917	36	2,000
Trading	2,000 - 21,000	8,000	–	–
Other Functions Not Listed	3,333 - 10,000	6,933	16	5,000

\* Percentage of students who reported sign-on bonuses of those who reported salary within a particular function.

**COMPENSATION BY LOCATION**

	Percent	Monthly Salary Range	Monthly Salary Median	Sign-On Bonus Median
<b>UNITED STATES OF AMERICA</b>	<b>75.8</b>	<b>\$600 - 31,000</b>	<b>\$7,917</b>	<b>\$2,500</b>
<b>Northeast</b>	<b>41.6</b>	<b>1,600 - 31,000</b>	<b>7,920</b>	<b>2,000</b>
Boston	3.9	2,750 - 31,000	10,000	7,500
New York City	32.5	1,600 - 22,500	7,917	2,000
<b>West</b>	<b>15</b>	<b>600 - 20,000</b>	<b>7,500</b>	<b>3,500</b>
Los Angeles	2.9	3,750 - 10,800	8,667	3,000
San Francisco	3.0	650 - 20,000	7,917	2,000
Seattle	1.2	600 - 10,400	8,000	–
<b>Mid-Atlantic</b>	<b>9.9</b>	<b>600 - 15,000</b>	<b>6,800</b>	<b>5,000</b>
Philadelphia	3.8	1,400 - 15,000	8,333	5,000
Washington, DC	1.6	600 - 10,400	6,500	–
<b>Midwest</b>	<b>3.9</b>	<b>1,660 - 11,000</b>	<b>7,000</b>	<b>–</b>
Chicago	1.1	2,000 - 11,000	8,367	–
Minneapolis-St. Paul	1.1	5,840 - 7,500	6,875	–
<b>South</b>	<b>2.8</b>	<b>1,440 - 10,400</b>	<b>7,500</b>	<b>3,750</b>
Atlanta	1.4	6,400 - 10,400	8,581	3,750
<b>Southwest</b>	<b>2.4</b>	<b>3,200 - 20,000</b>	<b>8,250</b>	<b>5,000</b>
Dallas/Fort Worth	1.4	5,000 - 20,000	10,400	2,500
<b>OUTSIDE THE USA</b>	<b>24.2</b>	<b>467 - 21,000</b>	<b>8,500</b>	<b>5,000</b>
<b>Asia</b>	<b>10.9</b>	<b>600 - 18,333</b>	<b>7,960</b>	<b>3,000</b>
China	4.6	2,000 - 10,416	7,917	–
Hong Kong	3.6	3,500 - 10,000	7,917	–
Japan	1.7	8,000 - 12,000	10,000	5,000
Singapore	1.4	1,600 - 11,250	8,000	–
South Korea	1.3	1,500 - 11,000	5,000	3,000
<b>Europe</b>	<b>9.6</b>	<b>800 - 21,000</b>	<b>9,667</b>	<b>10,000</b>
Western Europe	9.2	1,500 - 21,000	9,667	10,000
United Kingdom	6.6	6,400 - 21,000	9,667	10,750
London	6.4	7,500 - 21,000	9,667	10,750
<b>Latin America</b>	<b>1.6</b>	<b>3,000 - 10,500</b>	<b>9,590</b>	<b>–</b>
<b>Middle East</b>	<b>1.4</b>	<b>1,500 - 10,000</b>	<b>6,800</b>	<b>–</b>

# Employers

In the past year, more than 2,000 companies engaged Wharton MBA students through a wide range of activities that included on-campus recruiting, job board postings, and nearly two dozen career treks in cities worldwide. Of these companies, more than 650 made at least one offer to Wharton MBA students in 2008. Special recognition goes to our “top hirers”—companies who hired six or more MBA students for full-time or summer employment.

## TOP HIRERS FULL TIME, CLASS OF 2008

	Permanent Accepted Offers
McKinsey & Company	50
Boston Consulting Group, The	43
Bain & Company	36
Goldman Sachs & Company	29
JPMorgan Chase & Co.	20
Citi	17
Merrill Lynch & Co., Inc.	17
Morgan Stanley	17
Credit Suisse Group	15
Lehman Brothers	15
Accenture	14
Deutsche Bank	12
Fidelity Investments	12
UBS AG	12
Google, Inc.	11
Barclays Bank PLC	7
American Express Company	6
Johnson & Johnson	6

## TOP HIRERS SUMMER, CLASS OF 2009

	Summer Accepted Offers
McKinsey & Company	45
Boston Consulting Group, The	36
Goldman Sachs & Company	34
Lehman Brothers	22
Morgan Stanley	22
Deutsche Bank	19
JPMorgan Chase & Co.	18
Citi	17
Merrill Lynch & Co., Inc.	16
UBS AG	13
Bain & Company	12
Credit Suisse Group	12
Microsoft Corporation	9
Fidelity Investments	7
Pacific Investment Management Company, LLC	7
Walt Disney Company, The	7
Amazon.com	6
Barclays Bank PLC	6
Booz Allen Hamilton	6
Google, Inc.	6
Medtronic, Inc.	6

## EMPLOYER OFFERS, 2008

This list includes employers that made one or more full-time or summer employment offers in 2008. Those listed in bold type hired three or more graduates and/or interns.

### 3M

#### **A.T. Kearney, Inc.**

#### **Abbott Laboratories**

Aberdeen Asset Management

ABN AMRO

Abraaj Capital Limited

Acadia Realty Trust

Accel-KKR

#### **Accenture**

Acciona Energy

Ackman-Ziff Real Estate Group LLC, The

Acumen Fund, Inc.

Added Value

#### **Adobe Systems Incorporated**

Advent International Corporation

AES Corporation

Aetna Inc.

AIG Global Real Estate

Akeida Capital Management, LLC

Albert Einstein Healthcare Network

Albright Capital Management LLC

All States Asphalt, Inc.

AllianceBernstein

Allianz Global Investors

Alsis Funds LLC

Altima Partners LLP

#### **Alvarez & Marsal, LLC**

#### **Amazon.com, Inc.**

#### **American Century Investments**

#### **American Express Company**

American International Group, Inc.

#### **Amgen Inc.**

Amicus Therapeutics, Inc.

Amstar Group

Angelo, Gordon & Co.

#### **Apax Partners, Inc.**

Apollo Management

#### **Apple Inc.**

#### **Archstone Consulting LLC**

Ariel Capital Management, LLC

Arsenal Capital Partners

Artiman Ventures

Artisan Partners Limited Partnership

ASB Capital Management, Inc.

Ascendant Partners, Inc.

Ascent Venture Partners

Ashoka: Innovators For The Public, Inc.

Asia Pacific Land Group

Asian Century Quest Capital LLC

Associated Content

Astia

#### **AstraZeneca**

#### **athenahealth, Inc.**

Attalus Capital

Automatic Data Processing, Inc. (ADP)

AvalonBay Communities, Inc.

#### **Avenue Capital Group**

AXA Rosenberg

Axiom Capital Management, Inc.

#### **Bain & Company**

Bain Capital Ventures

#### **Bain Capital, LLC**

Banco Itau S.A.

#### **Bank of America Corporation**

Barclays Bank PLC

#### **Barclays Capital**

#### **Baring Private Equity Asia Limited**

Battery Ventures

Batterymarch Financial Management, Inc.

Baupost Group

BayNorth Capital, LLC

Beacon Capital Partners

#### **Bear, Stearns & Co. Inc.**

#### **Becton, Dickinson and Company**

Behrman Capital

Bernard L. Madoff Investment Securities, LLC

Bisys

Black River Asset Management

BlackRock, Inc.

#### **Blackstone Group LP, The**

Blinds to Go

Bloomington's

Blue Equity LLC

BMO Capital Markets

#### **BNP Paribas**

#### **Booz Allen Hamilton**

#### **Boston Consulting Group, The**

BP PLC

Bristol-Myers Squibb Company

#### **British Telecommunications**

Broadway Partners

#### **Brown-Forman Corporation**

BT Group

Buchanan Street Partners, Inc.

Bunge Global Agribusiness

Burger King Corporation

C&S Wholesale Grocers, Inc.

#### **CA, Inc.**

#### **Cadbury Schweppes Americas Beverages**

Callidus Software

CalPERS

Cambridge Associates LLC

#### **Campbell Soup Company**

Canada Pension Plan Investment Board

Canyon Capital Advisors LLC

#### **Capital Group Companies, Inc., The**

Capital One Services, Inc.

Capital18

Caravel Management LLC

Carbon Trust Investments Clean Energy Fund, The

Cardano

#### **Carlyle Group, The**

CarVal Investors

Caspian Capital Management

Catterton Partners

#### **CB Richard Ellis/Trammell Crow Company**

CBS Television Network

CDH Investments

#### **Celgene**

Celsius

Chanel, Inc.

Chardan Capital Markets

Chartis Group, The

Chatham Financial Corporation

Chelsey Capital

#### **Cherokee Investment Partners, LLC**

#### **Chesapeake Partners LP**

Chevron Corporation

China Development Industrial Bank

China Water Investment Co, Ltd.

#### **CIM Group, Inc.**

#### **Cisco Systems, Inc.**

#### **Citi Corporate & Investment Banking Group**

#### **Citi Global Consumer Group & Corporate Center**

#### **Citi Property Investors**

Citigroup Asian Principal Investment

Clearwater Capital Partners

Cliffwater LLC

Climate Change Capital

#### **Clinton Foundation HIV/AIDS Initiative**

#### **Clorox Company, The**

Club One

Coach, Inc.

#### **Coca-Cola Company, The**

Coeus Capital

Coghill Capital Management, LLC

Cohen & Steers

Cole Haan, Inc.

#### **Colgate-Palmolive Company**

#### **Comcast Corporation**

Comerica Securities

Compass Group, LLC

ConAgra Foods Inc.

Consonance Capital

Constant Capital Partners

Constellation Commodities Group

#### **Constellation Energy Group, Inc.**

Conviva

Core Capital Partners

Cornerstone Research

Corpin Capital

Covidien

CRA International

Crane Partners

#### **Credit Suisse**

Crossbow Ventures Inc.

Dalton Investments K.K.

Darden Restaurants

#### **Davidson Kempner Capital Management LLC**

Davidson Trust Company

DaVita Inc.

De Novo Ventures

Delaware Investments, Inc.

## EMPLOYER OFFERS, 2008

**This list includes employers that made one or more full-time or summer employment offers in 2008. Those listed in bold type hired three or more graduates and/or interns.**

Deloitte & Touche LLP

**Deloitte Consulting LLP**

DePrince, Race and Zollo, Inc.

Derek Lam Company

**Deutsche Bank**

Deutsche Bank Asset Management

Deutsche Post World Net

DFJ Tamir Fishman

**Diageo PLC**

**Diamond**

Diane von Furstenberg

District of Columbia Public Schools

DLC Solutions

Donbass Fuel & Energy Company (DTEK)

Doosan Corporation

Dow Chemical Company, The

Dow Jones & Company, Inc.

Dowling & Yahnke, Inc.

DreamIt Ventures

**Dun & Bradstreet Corporation, The**

DuPont Capital Management

Durham Asset Management

Earnest Partners

Eastdil Secured

Eastern Advisors

**eBay, Inc.**

Education Pioneers, Inc.

Element Markets LLC

Element Partners

**Eli Lilly and Company**

**Elsevier**

Emerging Capital Partners (ECP)

Emigrant Capital

**Endeavor**

Endo Pharmaceuticals Inc.

Englefield Capital

Equity International

Erickson Retirement Communities

ESPN, Inc.

**Estee Lauder Companies Inc.**

ETF Venture Funds

Eton Park Capital Management

Eurasia Capital Management

Eureka Growth Capital

**Evercore Partners**

Evolution Partners

Expedia, Inc.

Exterran Holdings, Inc.

**ExxonMobil Corporation**

Fauchier Partners, LLP

FCC S.A.

**Fidelity Investments**

**Fifth Street Management LLC**

FINCA International (Foundation for Int'l Community Assistance)

First Round Capital

Florida Atlantic University (FAU)

FMO

**Ford Motor Company**

Forest City Enterprises

Fox Entertainment Group Inc.

Francisco Partners

**Frankel Group, LLC, The**

**Franklin Templeton Investments**

Freshfields Bruckhaus Deringer

**Frito Lay Inc.**

FTI Consulting

Gabelli & Company

Gamesa Energy USA LLC

Gannett Co., Inc.

**GCA Savvian, LLC**

**Genentech, Inc.**

General Atlantic Partners

**General Electric Company**

**General Mills, Inc.**

**General Motors Corporation**

GIC Real Estate, Inc.

**Glencore Ltd.**

Glenview Capital Management

Global Environment Fund

Globespan Capital Partners

GlycanBio

GMT Capital Corp.

**Goldman Sachs & Company**

**Goldman Sachs Principal Investment Area**

Golub Group, The

**Google, Inc.**

Goshawk Group, The

Gotham Consulting Partners

GP Investments

Graham Partners

Gratio Capital

Great Gable Partners

Great Hill Partners

Green Revolution

Green Street Advisors

Greenhill & Co, Inc.

Grove International Partners

GSC Partners

GTCR Golder Rauner

H.I.G. Capital

**H.J. Heinz Company**

**H/2 Capital Partners**

Haitong Securities Co., Ltd.

Hal Investments BV

Harding, Loevner Management

**Harrah's Entertainment, Inc.**

Harren Equity Partners

Harris Williams & Co.

Health Evolution Partners

Hennessee Group LLC

Hersha Trust

**Hershey Company, The**

**Hewlett-Packard Company**

HgCapital

Highfields Capital Management LP

**Highland Capital Management, LP**

Hines Interests LP

Homeland Energy Ventures LLC

Hotels.com

**Houlihan Lokey**

HP LLC

HRJ Capital

**HSBC**

HSWI International, Inc.

Hudson Clean Energy Partners, LP

Human Network Labs

Humana, Inc.

Huron Consulting Group

IAC/InterActiveCorp

IBB Consulting

**IBM Global Business Services**

IDEO

IDG Ventures

Illumina, Inc.

IMC

ImpactRx, Inc.

IMS Consulting

Indaba Music

Independence Blue Cross

Industrial Development International (IDI)

Infinity Israel-China

Infosys Technologies Limited

ING Group

Innosight LLC

Insight Catastrophe Group

Insight Equity

**Intel Capital**

**Intel Corporation**

**International Finance Corporation**

Inventus Capital Partners

Invitrogen Corporation

Invus Group, The

**iStar Financial**

J.F. Lehman & Company

Jackie Smith

Jamison Services, Inc.

Janus Capital Group Inc.

JBG Companies

**Jefferies & Co.**

JER Partners

John McCain Campaign

**Johnson & Johnson**

Jonathan Rose Companies

Jones Lang LaSalle, Inc

Joost

**JPMorgan**

**JPMorgan Private Bank**

K2 Advisors LLC

Kaiser Permanente

Kaplan University

**Katzenbach Partners LLC**

Kayne Anderson Capital Advisors



Keefe, Bruyette & Woods, Inc.  
Kinetic Concepts, Inc. (KCI)  
King Street Capital Management, LLC  
Kingdon Capital Management, LLC  
KKR - EDF

**Kraft Foods, Inc.**

Kubera Partners, LLC

**L.E.K. Consulting**

Lanexa Global Management

**Lazard LLC**

Lee Equity Partners

Leerink Swann LLC

Lefrak Organization, The

Legatum

**Lehman Brothers**

**Lehman Brothers Asset Management**

Level 3 Communications

LexisNexis Group

LG Electronics Inc.

Liberty Associated Partners LP

LibertyView Capital Management

Lifecell Corporation

Lime Wire LLC

Limited Brands, Inc.

Lincoln International

Linklaters LLP

Lionstone Group

Littlejohn & Co. LLC

Locust Wood Capital

**L'Oreal, Inc.**

Louis Dreyfus Highbridge Energy LLC

Lux Capital

LVMH Moët Hennessy Louis Vuitton

Macquarie Capital Advisors

**Macquarie Holdings (USA) Inc.**

Macrovision

Macy's

Magellan Group, The

Magnetar Capital LLC

Marcus & Millichap Company, The

Markitarchitecture

Mars & Co.

**Matlin Patterson Global Advisors, LLC**

Mattel, Inc.

McGraw-Hill Companies, The

**McKesson Corporation**

**McKinsey & Company**

MCR Development LLC

MeadWestvaco

**Medtronic, Inc.**

Megeve Investments

Meraki, Inc.

**Merck & Co., Inc.**

Meridian Capital LLP

**Merrill Lynch & Co., Inc.**

Merrill Lynch Global Private Equity

Met Life Investments

**MFS Investment Management**

MGPA

Michel Dyens & Co.

**Microsoft Corporation**

Millennium Global Investments

Millennium Technology Value Partners, LP

Miller Buckfire & Co. LLC

Mitchell Madison Group

**Moelis & Company**

**Monitor Company Group, LP**

**Morgan Stanley**

Morgan Stanley Asset Management

Morgenthaler Partners

Motion Picture Association of America

MP Partners

MTS Health Partners, LP

MTV Networks

**Mubadala**

Mustang Group LLC, The

MVision

Nalac S.A.

National Starch Food Innovation

Nationwide

NBC Universal, Inc.

NCR Corporation

Nemo Partners

Nestlé S.A.

New Leaf Venture Partners, LLC

New Spring Capital

New Venture Partners LLC

New York City Economic Development Corporation

New York Life Insurance Company

New York Times Company, The

**Nike, Inc.**

Nokomis Capital, LLC

Northwest Airlines

**Novartis AG**

Novitas Capital

**Oaktree Capital Management, LLC**

Oceana Energy

O'Connor Group

Octavian Advisors

**Oliver Wyman**

Omnicom Group, Inc.

O'Neill Properties Group

**Opera Solutions**

Oppenheimer Capital

Orient Global

Osage Ventures

OSL Shipping and Development, Inc.

**OTF Group, Inc.**

Owl Creek Asset Management

Pacific Alternative Asset Management Company

Pacific Corporate Group LLC

**Pacific Investment Management Company, LLC**

**Parthenon Group, Inc., The**

Pathway Medical Technologies, Inc.

Pearl S. Buck International

Pembroke Real Estate

Pennant Capital Management

Penta Investment Advisors, Ltd.

**PepsiCo**

Perrira Advisors LLC

Perry Capital LLC

Peter J. Solomon Company

**Pfizer, Inc.**

PG&E Corporation

Pine Brook Partners LLC

**Piper Jaffray & Co.**

Pittsburgh Foundation, The

Plainfield Asset Management

Plural Investments, LLC

**PNC Financial Services Group, Inc.**

Polo

Polo Capital Management

Positive Ventures, LLC

Principled Capital Management, LLC

**Procter & Gamble Company, The**

PATH

ProLogis

Prosper Marketplace, Inc.

**PRTM**

Pulmatrix, Inc.

Putnam Investments

Pythagoras Solar

Quaker BioVentures

Qualcomm

Quantum Energy Partners

QVT Financial LP

Raiffeisen Bank

Raynuma

RBC Capital Markets

Realkapital Partners

RealNetworks, Inc.

**REDF**

Related Companies, LP, The

Reliance Industries Limited

Renaissance Capital

Renaissance Capital Group LLC

Riverside Company, The

Roberts Mitani

Rolls Royce NA

Rosetta Genomics Ltd.

Rouse Group Development Company, The

S.C. Johnson

S.R. One Limited

Safeguard Scientifics, Inc.

Sagent Advisors Inc.

Saint-Gobain

Salesforce.com

Samlyn Capital LLC

**Samsung Group**

**Sanford C. Bernstein**

Schering-Plough Corporation

Schnitzer Group

Schultze Asset Management, LLC

Sciens Capital Management, LLC

SeaChange Capital Partners

**Sears Holdings Corporation**

Seasons Capital Management

Seoul Z Partners

Serengeti Asset Management

Sevin Rosen Funds

## EMPLOYER OFFERS, 2008

**This list includes employers that made one or more full-time or summer employment offers in 2008. Those listed in bold type hired three or more graduates and/or interns.**

SG Capital

Sg2

Shamrock Holdings

Shinsei Bank

### **Siemens**

Sigma Capital Management

Signal Hill Capital Group LLC

Silver Lake Partners

Silver Spring Networks

Sireo Real Estate Asset Management

### **Sirios Capital Management**

SJF Ventures

SK Group

### **SK Telecom**

Smarter Agent

Spear Street Capital LLC

### **Standard Chartered Bank**

Standard Corporate and Investment Bank

Standard Pacific Capital

### **Stark Investments**

Starwood Capital Group

Starwood Hotels & Resorts Worldwide, Inc.

Sterling Airlines

### **Sterling Partners**

Stevens Capital Management

Stifel Nicolaus

Store Adore, Inc.

### **SunEdison LLC**

SunPower

Symantec Corporation

Syngenta AG

Synthes

### **T. Rowe Price Group, Inc.**

TA Associates

Taiyo Pacific Partners

Take Care Health Systems

TAKKLE.com

TAQA Europa BV

### **Target Corporation**

### **Tata Group, The**

### **Telsey Advisory Group**

### **Temasek Holdings (Private) Limited**

Tengion

Terra Firma Capital Partners Limited

Thackeray Partners

Third Point Advisors

Thomas Weisel Partners

### **Thomson Reuters, The**

Time, Inc.

Time Warner, Inc.

### **Tishman Speyer LP**

TJX Companies, Inc., The

### **Toyota Motor Sales, U.S.A., Inc.**

### **Toys "R" Us, Inc.**

Travelocity (A Sabre Company)

Tremblant Capital LP

Trinity Hunt Partners

### **Trinsum (formerly Marakon Associates)**

Trivest Partners, LP

### **Trump Organization, The**

TVM Ventures

Tyco Electronics Ltd.

Tyco International

TZP Group

U.S. Department of the Interior

U.S. Department of the Treasury

### **UBS AG**

### **Uniao de Bancos Brasileiros (Unibanco)**

### **Unilever North America**

Unitus, Inc.

University of California, San Francisco Medical Center

University of Pennsylvania Facilities & Real Estate Services

Update Partners

Uroch Partners

Value Partners Management Consulting

Vanguard Group, The

Vanke

Vantage Technologies

Venetian Resort-Hotel-Casino

Verizon Wireless

Vertical Group

VF Corporation

viagogo

### **Victory Schools, Inc.**

Visa International

VMware, Inc.

Vodafone

Vornado Realty Trust

W.R. Huff Asset Management Co.

### **Wachovia Securities**

Wal-Mart Stores, Inc.

### **Walt Disney Company, The**

Warburg Pincus LLC

### **Warnaco**

Warner Bros. Entertainment, Inc.

Wasatch Advisors, Inc.

Watermill Ventures

Weingarten

WellCare Health Plans, Inc.

### **Wellington Management Company, LLP**

Westfield

Wien & Malkin

Wipro Technologies

WRA Investments LLC

### **Wyeth Pharmaceuticals**

### **Yahoo! Inc.**

York Capital Management

### **ZS Associates**



# Wharton MBA Career Management Team

## Administration

Michelle A. Antonio	Director
Elissa Harris	Senior Associate Director, Programs and Communications
Lauren Heath	Student Programs and Communications Manager
Michelle Hopping	Associate Director, Employer Services
Tiya McIver	On-Campus Recruiting Services Coordinator
Alice Mention	Financial Coordinator
Jennifer Sheffler	Head of Administration

## Contact Us

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## Industry Contacts

Area of Expertise	Senior Associate Director	Recruiting Relationship Manager
Alumni	Cara Costello	Varies based on industry
Consulting	Ivan Kerbel	Jessica Glazer
Consumer Products & Retail	Chris Higgins	Kristi Schlegel-Miller
Diversified Financial Services	Maryellen Reilly Lamb	Anthony Penna
Energy	Jennifer Savoie	Virginia Jennings
Health Care	Sara Simons	Jessica Glazer
Global/International	Samuel Jones	Varies based on industry
Investment Banking	Maryellen Reilly Lamb	Anthony Penna
Investment Management/Hedge Funds	Sara Simons	Virginia Jennings
Manufacturing	Chris Higgins	Virginia Jennings
Media & Entertainment	Holly Jackson	Kristi Schlegel-Miller
Private Equity/Venture Capital	Rebecca Hollander	Shannon Connelly
Public Interest	Jennifer Savoie	Virginia Jennings
Real Estate	Holly Jackson	Shannon Connelly
Travel & Tourism	Holly Jackson	Shannon Connelly
Technology/Telecommunications	Chris Higgins	Kristi Schlegel-Miller

<http://mbacareers.wharton.upenn.edu>

### Notes:

The Wharton School adheres to the statistical standards set by the MBA-CSC.

Salary statistics include all salaries that are guaranteed compensation and given by graduates and interns. International salaries are reported in U.S. dollars calculated (by students) on the basis of prevailing exchange rates.

All figures in this report are rounded to the nearest decimal; therefore, not all charts will total 100%.



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