



Wharton
UNIVERSITY of PENNSYLVANIA

WHARTON was the first collegiate business school in 1881, and that spirit of innovation still drives us today. Our world-renowned professors create the new ideas that become the building blocks of every global industry. We are always in the forefront of business education, with the broadest range of degree programs and educational resources for more than a million students and executives in 189 countries. Through our ongoing engagement with leading companies and policy-makers, we are able to bridge the gap between research and practice and set the intellectual agenda for business practice and public policy around the world.



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IT IS MY PLEASURE TO SHARE WITH YOU THE
2007 WHARTON MBA CAREER REPORT.

This report reflects the success of MBA Career Management in empowering MBA students to achieve their short- and long-term career goals, by developing their lifelong career management skills, cultivating employer relationships, and providing access to the highest-caliber resources and job opportunities. The report recognizes the impor-

tance of recruiter relationships to this success, and it reflects the diversity of talent our students offer.

Wharton offers employers the opportunity to recruit men and women who possess the strategic thinking and breadth of core competencies to lead their organizations successfully through any business challenge. Studying with professors from the world's largest business school faculty, our students not only learn the best practices of today, but also gain the skills and analytical tools to create the best practices of tomorrow.

By delivering insightful career advice and comprehensive job search skills, we support student efforts to secure post-MBA positions and set the stage for their future career advancement.

We assist employers in their efforts to recruit some of the most impressive MBA talent in the world, through value-added services that include industry-focused teams and multiple channels for interacting with students.

I want to express our appreciation and gratitude to all the employers who have recruited at Wharton this past year, especially our top hirers. We thank you for your continued support and look forward to strengthening our relationships with you in the months ahead.

Sincerely,

A handwritten signature in black ink that reads "Michelle A. Antonio". The signature is written in a cursive, flowing style.

Michelle A. Antonio

Director, MBA Career Management

The Wharton School

The Wharton Difference

1. Immediate Value

Wharton MBA students have the analytical skills, strategic thinking, and breadth of knowledge to hit the ground running in any industry. As a measure of their satisfaction, businesses that hire Wharton MBAs in one part of their organization often return in future years to hire in additional areas.

2. Wide-Ranging Talent

The diversity of Wharton students—in their varied backgrounds, work experiences, and fields of expertise—gives you more opportunities to find just the right match for your company. Many of our MBA students are international, offering a rich perspective to U.S.-based companies, especially those expanding around the world or into new and developing markets.

3. Flexible Recruiting Services

On-campus recruiting is just one way to hire at Wharton. Many companies find excellent candidates through our convenient and widely-used MBA Job Board. Others use the Wharton Resume Book to search for individual students by background.

4. Innovative Career Programs

Companies can meet potential hires through such distinctive Wharton programs as the Global Immersion Program, the Field Application Project, and Global Consulting Practicum courses. Wharton also offers annual Career Treks, which introduce students to opportunities at more than 150 companies in nearly two dozen cities around the world.

5. Internship Opportunities

Hiring an intern can be a great way to get to know Wharton's student pool and recruiting services, especially for a company new to Wharton. A business that hires a Wharton intern often hires him or her on a full-time basis and then returns to Wharton to fill its needs in other areas.



Recruiting at Wharton

As you begin to plan your recruiting strategy, please contact your Recruiting Relationship Manager, who can assist in fulfilling your hiring needs (see Career Management Team contact list on the inside back cover). Below are a variety of resources to help your company develop a strategy and link to talent for full-time, summer, and advanced-level positions. More details can be found in the employer section of our website at <http://employer.wharton.upenn.edu>.

Recruit Wharton Talent.

MBA Job Board The Wharton MBA Job Board is a free online job posting board that allows employers to access 1,600+ full-time and executive MBAs, as well as thousands of Wharton alumni who register for our services. The job board is the best way to reach out to Wharton alumni for more senior-level positions.

Resume Drop Online resume drops enable your company to easily access candidates without coming to campus. We will advertise your company's open position, collect resumes, and send you a file with resumes and cover letters of interested students. After reviewing the resumes, you may conduct phone or video conference interviews, invite students to your office location, or interview on campus.

Resume Book To gain access to MBA candidates and help you identify active job seekers, MBA Career Management offers the Wharton Resume Book. Resumes are available in hard copy and electronic, searchable format for both the first- and second-year classes.

Develop a Campus Presence.

Second-Year Networking Expos Second-Year Networking Expos are open forums that provide employers with maximum exposure to second-year students. Because second-year students have had ample time to do industry research, and are consequently more targeted in their job searches, the format of the Networking Expos focuses on direct student-employer interaction rather than broad informational presentations. Companies targeting second-year students may participate in either a Networking Expo or a combined first- and second-year Employer Information Session.

Employer Information Session An Employer Information Session (EIS) is an educational presentation that allows companies to share information about opportunities for MBAs, as well as possible career paths. Companies who are targeting both first- and second-year students can hold a Combined EIS (a presentation for first- and second-year students), or alternatively, participate in a Second-Year Networking Expo and hold a first-year only EIS.

Interviewing Interviewing on or near campus provides a great way to maximize exposure to Wharton talent. It is an efficient method to assess multiple students' skills and interests. Interviews can be held on or off campus at a location of the employer's choice. There are no fees associated with reserving on-campus interviewing space or conducting on-campus interviews.

Meet Wharton Students at Your Location.

Career Trek Program Treks are student-managed visits to companies in various U.S. and international cities for the purposes of education and networking. The goal of the Trek Program is to provide students access to companies or divisions that may not recruit on campus, while building industry knowledge and fostering a stronger job search network. This program also allows companies the opportunity to access Wharton talent and build a stronger relationship with the Wharton School.

Video Conferencing MBA Career Management has the capability to facilitate video interviewing via ISDN and IP connections in Philadelphia and San Francisco, if you are not able to make the trip to campus. Similarly, you may use our facilities at either campus location to interview a student at the other location.

About the Wharton MBA

The Wharton MBA student body includes nearly 1,600 full-time MBA students and 400 MBA for Executive students at our Philadelphia and San Francisco campuses. Our faculty includes more than 250 of the world's leading experts in 11 academic disciplines and many subspecialties. This critical mass of talented, engaged scholars creates a unique MBA program, distinguished by the most rigorous core curriculum of any business school. In addition to solid foundational knowledge, Wharton MBA students gain mastery in particular business disciplines through the school's 19 major areas of study. Hands-on experience in both leadership and teamwork cultivates the students' own professional approach and rounds out the academic program.

Class of 2007

Students*

	Number	Percent
Total Number of Graduates	804	100
Students Seeking Employment	736	92
Students Not Seeking Employment	48	6
Personal/Other	7	<1
Company Sponsored (Returning to Company)	27	3
Self-Employed/Starting Own Business	13	2
Postponed Job Search	1	<1
Students Not Responding to Survey	20	2

Demographics**

	Number	Percent
Total Enrolled	795	100
Male	543	68
Female	252	32
US Minority Students	167	21
International	275	35
US Permanent Residents	62	8
Average Work Experience	6.4 years	
Average Age	28 years	

Employment*

	Number	Percent
Students Seeking Employment	736	100
Students Reporting Job Offers	708	96
Students Reporting Job Acceptances	692	94

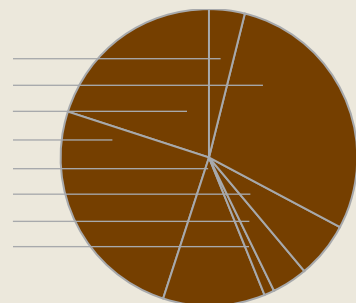
* Total student population for this report includes those graduating between July 1, 2006 and June 30, 2007.

** Demographics are based on matriculated student data reported by MBA Admissions (Fall 2006)

*** Asia subcontinent includes Afghanistan, Bangladesh, India, Maldives, Nepal, Pakistan and Sri Lanka.

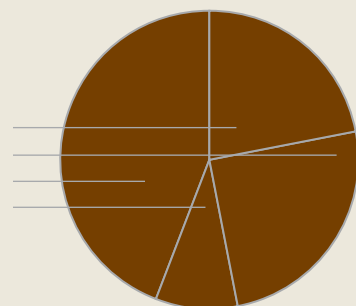
Geographic Origin of International Students**

Africa	4%
Asia	29%
Asia Subcontinent***	20%
Europe	25%
Latin America	11%
Middle East	6%
North America (not including US)	4%
Oceania	1%



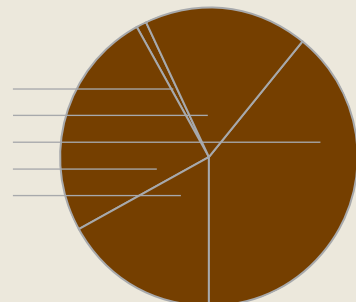
Undergraduate Major**

Liberal Arts & Sciences	22%
Engineering	25%
Business & Economics	44%
Social Sciences	9%



Length of Pre-Wharton Work Experience**

Two or fewer years	1%
3-4 years	18%
5-6 years	39%
7-8 years	25%
9+ years	17%





BALAJI KRISH, WG'07

Major
Strategic Management

Current Employment
Global Leaders Program
Management Associate,
Barclays PLC, London

Work History
Technology consultant
at Hewlett-Packard

Previous Education
Master's in industrial
engineering, Arizona State
University

Hometown
Bay Area, CA
and Madras, India

GRADUATE EMPLOYMENT

INDUSTRY CHOICES			FUNCTION CHOICES		
	Number	Percent		Number	Percent
Consulting	190	27.4	Business Development	15	2.2
Consumer Goods and Retail	31	4.5	Consulting/Strategy	207	29.8
Consumer Products	16	2.3	Control/Accounting	4	0.6
Food, Beverage & Tobacco	10	1.4	Corporate Finance/Mergers & Acquisitions	140	20.2
Retail	5	0.7	Entrepreneurial Mgmt	2	0.3
Energy	8	1.2	General Mgmt/Mgmt Dev Program	29	4.2
Financial Services	330	47.6	Human Resources Mgmt	2	0.3
Diversified Financial Services	19	2.7	Investment Mgmt/Portfolio Mgmt	84	12.1
Hedge Funds/Other Investments	38	5.5	Operations/Production Mgmt	9	1.3
Insurance	2	0.3	Private Equity	71	10.2
Investment Banking/Brokerage	169	24.4	Product/Brand Marketing	43	6.2
Investment Management	45	6.5	Product Development/Structuring	4	0.6
Private Equity/VC/Buyouts/Other	57	8.2	Real Estate	25	3.6
Health Care	30	4.3	Research	19	2.7
Health Care Services	5	0.7	Restructuring	3	0.4
Medical Devices	8	1.2	Risk Management	2	0.3
Pharmaceuticals/Biotechnology	15	2.2	Sales	7	1.0
Providers/Insurers	2	0.3	Trading	14	2.0
Manufacturing	8	1.2	Other Functions Not Listed	14	2.0
Automotive	1	0.1			
Chemicals	1	0.1			
Diversified Manufacturing	3	0.4			
Mining, Materials & Construction	1	0.1			
Transportation	2	0.3			
Media and Entertainment	11	1.6			
Media	10	1.4			
Sports	1	0.1			
Public Interest	8	1.2			
Development & Microfinance	1	0.1			
Education	2	0.3			
Government/Military	2	0.3			
Public Interest/Non-Profit	3	0.4			
Real Estate	29	4.2			
Technology Industries	49	7.1			
Computer Hardware	1	0.1			
Computer Software & Services	15	2.2			
Electronics & Misc. Technology	3	0.4			
Internet Services	27	3.9			
Telecommunications/Wireless	3	0.4			

Class of 2007

COMPENSATION SUMMARY*

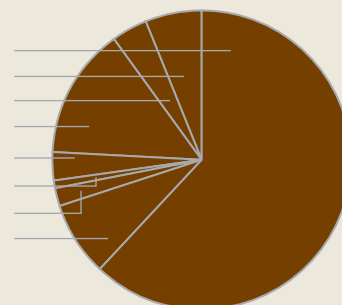
	Total Number	Percent	Salary Range	Median
Annual Base Salary	649	100	\$28,000 - 392,000	\$110,000
Sign-On Bonus	544	84	1,500 - 80,000	20,000
Guaranteed Year-End Bonus	291	45	5,000 - 260,000	25,000
Relocation Expenses	400	64	100 - 65,000	10,000
Tuition Reimbursement	35	5	3,000 - 180,000	44,795
Loan Forgiveness**	6	<1		

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships.

** In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class.

Offer Sources, Full-Time Employment

On-Campus Recruiting Services	62%
Job Board Posting	6%
Wharton Alumni Contact	4%
Personal Networking Connection	14%
Return to Previous Employer	3%
Trek Networking Connection	1%
MBA Career Management Contact	2%
Other	8%



COMPENSATION BY INDUSTRY*

	Annual Salary Range	Salary Median	Sign-On Bonus Percent**	Sign-On Bonus Median	Median Year-End Bonus
Consulting	\$78,000 - 160,000	\$120,000	98	\$20,000	\$20,000
Consumer Products/Retail	60,000 - 220,000	90,000	81	20,000	15,000
Consumer Products	60,000 - 112,000	90,000	88	20,000	—
Food, Beverage & Tobacco	70,000 - 220,000	90,000	70	20,000	—
Energy	87,000 - 112,000	105,000	100	20,000	—
Financial Services	28,000 - 392,000	100,000	80	40,000	50,000
Diversified Financial Services	95,000 - 150,000	95,000	94	25,000	—
Hedge Funds/Other Investments	75,000 - 220,000	125,000	57	25,000	100,000
Investment Banking/Brokerage	28,000 - 170,000	95,000	95	40,000	40,000
Investment Management	65,000 - 160,000	110,000	70	20,000	30,000
Private Equity/VC/Buyouts/Other	84,000 - 392,000	125,000	53	25,000	99,000
Health Care	70,000 - 180,000	105,000	86	20,000	20,000
Medical Devices	70,000 - 110,000	100,000	88	16,667	—
Pharmaceuticals/Biotechnology	70,000 - 180,000	111,500	86	20,000	21,210
Manufacturing ***	82,000 - 120,000	94,869	88	17,500	—
Media & Entertainment	85,000 - 115,000	100,000	64	15,000	—
Public Interest	71,219 - 100,000	77,500	14	1,500	—
Real Estate	80,000 - 125,000	100,000	61	15,000	20,000
Technology Industries	70,000 - 135,000	105,000	83	15,000	15,000
Computer Software & Services	80,000 - 135,000	100,000	73	15,000	—
Internet Services	90,000 - 135,000	115,000	92	15,000	15,750

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class. Therefore, some industries and/or compensation amounts are not listed.

** Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.

*** Manufacturing includes the Automotive, Aerospace & Defense, Agribusiness, Chemical, Diversified Manufacturing, Mining/ Materials and Transportation Sectors.



DAVID PADRINO, WG'07

Major
Finance

Current Employment
Consultant, Boston
Consulting Group

Work History
Assistant Director of the
Workforce Investment Board
at the NYC Department of
Small Business Services

Previous Education
BA in History, Vassar
College

Hometown
Bel Air, MD

Top Industries Chosen for
Full-Time Employment
by International Students

	Number Accepted	Percent of Respondents
Consulting	85	25%
Investment Banking	84	25%
Investment Mgmt	20	6%
Private Equity/ Venture Capital	19	6%
Technology	15	4%
Hedge Funds	13	4%

COMPENSATION BY FUNCTION*

	Annual Salary Range	Salary Median	Sign-On Bonus Percent**	Sign-On Bonus Median	Median Year-End Bonus
Business Development	\$75,000 - 125,000	\$105,000	73	\$15,000	\$15,000
Consulting/Strategy	78,000 - 160,000	120,000	95	20,000	20,000
Corporate Finance/Mergers & Acquisitions	28,000 - 220,000	95,000	89	40,000	40,000
General Mgmt/Mgmt Dev Program	72,000 - 150,000	105,000	89	20,000	20,000
Investment/Portfolio Management	65,000 - 220,000	110,000	71	25,000	50,000
Operations/Production Management	80,000 - 135,000	115,000	89	10,000	–
Private Equity	80,000 - 392,000	120,000	58	25,000	86,500
Product/Brand Marketing	60,000 - 120,000	90,000	83	20,000	15,000
Real Estate	80,000 - 125,000	100,000	74	15,000	20,000
Research	71,219 - 140,000	110,000	56	30,000	–
Sales	95,000 - 170,000	100,000	86	40,000	–
Trading	90,000 - 120,000	102,000	100	40,000	–

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class. Therefore some functions may not be listed.

** Percentage of students who report sign-on bonuses of those who reported salary within a particular function.

COMPENSATION BY LOCATION*

	Percent	Annual Salary Range	Salary Median	Sign-On Bonus Median**	Median Year-End Bonus
UNITED STATES OF AMERICA	82.3	\$70,000 - 250,000	\$110,000	\$20,000	\$25,000
Northeast	47.3	80,000 - 250,000	105,000	25,000	30,000
Boston	4	92,000 - 150,000	115,000	20,000	30,000
New York City	34.9	80,000 - 250,000	100,000	30,000	33,000
West	15.7	70,000 - 160,000	105,000	20,000	20,000
Los Angeles	3.0	85,000 - 160,000	112,000	25,000	24,500
San Francisco	3.6	70,000 - 127,000	105,000	20,000	25,000
Mid-Atlantic	7.5	71,219 - 180,000	115,000	20,000	25,000
Philadelphia	1.6	77,500 - 160,000	97,000	20,000	–
Washington, DC	2.6	71,219 - 180,000	115,000	20,000	–
Midwest	3.9	88,500 - 150,000	120,000	20,000	23,000
Chicago	2.9	90,000 - 130,000	120,000	20,000	26,500
Southwest	3.3	82,000 - 140,000	115,000	20,000	25,000
Dallas/Fort Worth	2.2	82,000 - 140,000	115,500	20,000	–
South	4.2	85,000 - 150,000	120,000	20,000	30,000
Atlanta	2.2	110,000 - 150,000	120,000	20,000	–
Charlotte	1.2	95,000 - 150,000	95,000	40,000	–
OUTSIDE THE USA	17.7	28,000 - 392,000	107,500	27,500	30,000
Europe	7.9	60,000 - 392,000	111,100	35,000	40,000
Western Europe	7.3	60,000 - 392,000	113,500	40,000	40,000
United Kingdom	5.6	60,000 - 392,000	115,000	40,000	40,000
London	5.5	60,000 - 392,000	115,000	40,000	40,000
Asia	8.1	28,000 - 150,000	100,000	20,000	23,500
China	3.3	70,000 - 120,000	95,000	26,000	25,800
Hong Kong	2.3	70,000 - 100,000	95,000	40,000	20,000
Singapore	1.2	75,000 - 150,000	101,000	20,000	22,500
South Korea	1.9	70,000 - 125,000	109,000	18,500	20,000
Seoul	1.9	70,000 - 125,000	109,000	18,500	20,000
Latin America	1.2	78,000 - 220,000	102,500	22,500	20,000

* Guaranteed compensation for one year only. Does not include discretionary bonuses, options and carried interest in partnerships. In accordance with MBA-CSC Standards, compensation is not listed for categories reported by less than 1% of the class.

** Percentage of students who report sign-on bonuses of those who reported salary within a particular location.

Class of 2008, Summer Employment

CLASS PROFILE

Students

	Number	Percent
Total Number in Class	814	100
Students Seeking Employment	753	93
Students Not Seeking Employment	26	3
Continuing Education	1	<1
Company Sponsored (Returning to Company or Taking Summer Off)	16	2
Self-Employed/Starting Own Business	8	1
Personal Reasons	1	<1
Students Not Responding to Survey	35	4

Demographics*

	Number	Percent
Total Enrolled	800	100
Male	510	64
Female	290	36
US Minority Students	208	26
International	305	38
US Permanent Residents	54	7
Average Work Experience	5.8 years	
Average Age	28 years	

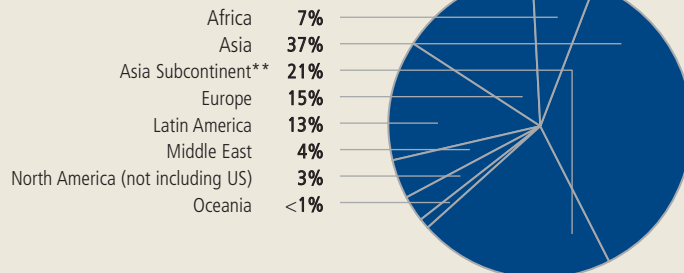
Employment

	Number	Percent
Students Seeking Employment	753	100
Seeking Students Reporting Job Offers	723	96
Seeking Students Reporting Job Acceptances	711	94

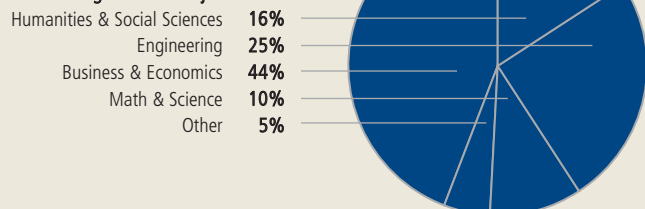
* Demographics are based on matriculated student data reported by MBA Admissions (Fall 2007)

** Asia subcontinent includes Afghanistan, Bangladesh, India, Maldives, Nepal, Pakistan and Sri Lanka.

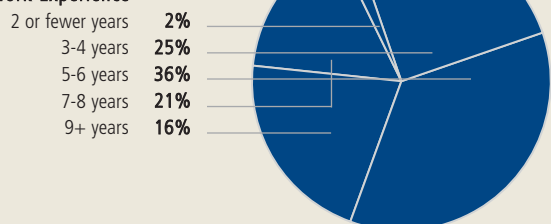
Geographic Origin, of International Students*



Undergraduate Major*



Length of Pre-Wharton Work Experience*





GISELA GLANDT, WG'08

Major
Strategic Management

Summer Internship
Corporate Development
Associate, Dow Chemical

Work History
Founded a non-profit in Buenos Aires, Argentina, that helped establish micro-enterprises by providing technical assistance, job training and management advisory services; prior, worked in both the for-profit and non-profit sectors in New York City

Previous Education
BA, Political Science,
University of Pennsylvania

Hometown
Houston, TX and
Buenos Aires, Argentina

SUMMER EMPLOYMENT

INDUSTRY CHOICES			FUNCTION CHOICES		
	Number*	Percent		Number**	Percent
Consulting	134	17.7	Business Development	36	4.8
Consumer Products/Retail	33	4.4	Consulting/Strategy	177	23.4
Consumer Products	12	1.6	Control/Accounting	1	0.1
Food, Beverage & Tobacco	13	1.7	Corporate Finance/Mergers & Acquisitions	166	22.0
Retail	8	1.1	Entrepreneurial Management	6	0.8
Energy	6	0.8	General Mgmt/Mgmt Dev Program	25	3.3
Financial Services	378	50.1	Human Resource Management	1	0.1
Diversified Financial Services	25	3.3	Investment Mgmt/Portfolio Mgmt	78	10.3
Hedge Funds/Other Investments	36	4.8	Legal Services	1	0.1
Investment Banking/Brokerage	219	29	Mgmt Info Systems/Information Technology	1	0.1
Investment Management	48	6.4	Operations/Production Management	5	0.7
Private Equity/VC/Buyouts	50	6.6	Private Equity	63	8.3
Health Care	45	6.0	Product Development/Structuring	4	0.5
Health Care Services	4	0.5	Product/Brand Marketing	57	7.5
Medical Devices	5	0.7	Real Estate	39	5.2
Pharmaceuticals/Biotechnology	34	4.5	Research	28	3.7
Providers/Insurers	2	0.3	Restructuring	2	0.3
Manufacturing	19	2.5	Risk Management	2	0.3
Agribusiness	3	0.4	Sales	12	1.6
Automotive	6	0.8	Trading	31	4.1
Chemicals	2	0.3	Other Functions	20	2.6
Diversified Manufacturing	8	1.1			
Media & Entertainment	26	3.4			
Media	18	2.4			
Sports	2	0.3			
Travel & Hospitality	6	0.8			
Professional Services	3	0.4			
Public Interest	22	2.9			
Development & Microfinance	9	1.2			
Education	5	0.7			
Public Interest/Non-Profit	8	1.1			
Real Estate	37	4.9			
Technology Industries	52	6.9			
Computer Hardware	2	0.3			
Computer Software & Services	10	1.3			
Electronics & Misc Technology	4	0.5			
Internet Services	31	4.1			
Telecommunication & Wireless	5	0.7			

* Industry numbers total up to a number higher than the number of students reporting job acceptances because some students had more than one summer internship.

** Function numbers total up to a number higher than the number of students reporting job acceptances because some students had more than one summer internship.

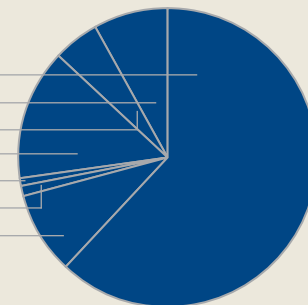
Class of 2008, Summer Employment

COMPENSATION SUMMARY

	Total Number	Percent	Salary Range	Median
Monthly Salary	660	100	\$400 -40,000	\$7,916
Sign-On Bonus	98	15	680 -10,000	2,500
Relocation Expenses	121	18	200 -15,000	2,000
Other Compensation	98	15	200 -20,000	2,000

Offer Sources, Summer Employment

On-Campus Recruiting Services	62%
Job Board Posting	8%
Wharton Alumni Contact	5%
Personal Networking Connection	14%
Career Fair	1%
Trek Networking Connection	1%
Other	9%



COMPENSATION BY INDUSTRY

	Monthly Salary Range	Monthly Salary Median	Sign-On Bonus Percent*	Sign-On Bonus Median
Consulting	\$1,875 - 23,000	\$10,000	20	\$5,000
Consumer Products/Retail	3,000 - 15,000	6,000	10	5,000
Consumer Products	3,000 - 15,000	5,700	11	1,000
Food, Beverage & Tobacco	5,416 - 7,500	6,100	17	5,000
Retail	3,200 - 15,000	6,000	0	—
Financial Services	500 - 40,000	7,917	15	2,000
Diversified Financial Services	3,200 - 8,342	7,800	9	3,750
Hedge Funds/Other Investments	3,000 - 29,000	8,734	0	—
Investment Banking/Brokerage	1,200 - 20,000	7,916	22	2,000
Investment Management	4,000 - 24,000	8,000	9	2,500
Private Equity/VC/Buyouts/Other	500 - 40,000	7,500	3	3,750
Health Care	1,500 - 9,000	6,400	8	2,000
Pharmaceuticals/Biotechnology	4,835 - 9,000	6,400	9	2,000
Manufacturing **	2,500 - 9,000	6,400	20	4,000
Diversified Manufacturing	2,500 - 7,460	6,400	0	—
Media & Entertainment	500 - 15,000	5,850	0	—
Media	1,000 - 8,800	5,650	0	—
Public Interest	400 - 6,000	2,900	0	—
Development & Microfinance	800 - 5,833	3,000	0	—
Public Interest/Nonprofit	1,400 - 6,000	3,200	0	—
Real Estate	2,000 - 30,000	6,125	7	1,090
Technology Industries	2,000 - 8,000	7,000	29	7,250
Computer Software & Services	2,000 - 6,400	6,325	0	—
Internet Services	3,500 - 7,500	7,000	36	7,500

* Percentage of students who report sign-on bonuses of those who reported salary within a particular industry.

** Manufacturing includes the Automotive, Aerospace & Defense, Agribusiness, Chemical, Diversified Manufacturing, Mining/ Materials and Transportation Sectors.



NICOLE SMITH, WG'08

Major
Finance and Strategic
Management

Summer Internship
Financial Management
Summer Associate, Planning
& Analysis, Citi Alternative
Investments, Citigroup, Inc.

Work History
Peace Corps Volunteer in
Burkina Faso, West Africa;
Analyst in the International
Practice of a Compensation
and Benefits Consulting Firm

Previous Education
BS, Finance and International
Business, NYU

Hometown
Seat Pleasant, MD

**Top Industries Chosen for
Summer Employment
by International Students**

	Number Accepted	Percent of Respondents
Investment Banking	119	33%
Consulting	73	20%
Technology	25	7%
Private Equity/ Venture Capital	23	6%
Investment Mgmt	21	6%
Hedge Funds	15	4%

COMPENSATION BY FUNCTION

	Monthly Salary Range	Monthly Salary Median	Sign-On Bonus Percent*	Sign-On Bonus Median
Business Development	\$2,000 - 15,000	\$6,400	3	\$2,000
Consulting/Strategy	500 - 23,000	10,000	18	5,000
Corporate Finance/Mergers & Acquisitions	1,200 - 20,000	7,916	23	2,000
General Mgmt/Mgmt Dev Program	3,500 - 15,000	7,000	25	7,250
Investment Management/Portfolio Management	3,200 - 30,000	8,000	7	2,500
Operations/Production Management	5,000 - 12,000	6,400	13	3,000
Private Equity	500 - 4,000	8,000	0	-
Product/Brand Marketing	2,500 - 12,000	6,325	13	2,000
Real Estate	2,000 - 20,000	7,850	6	1,090
Research	400 - 24,000	7,650	8	2,000
Sales	7,308 - 20,000	7,917	33	2,000
Trading	3,998 - 18,230	7,917	24	2,000

* Percentage of students who report sign on bonuses of those who reported salary within a particular function.

COMPENSATION BY LOCATION

	Percent	Monthly Salary Range	Monthly Salary Median	Sign-On Bonus Median
UNITED STATES OF AMERICA	77.0%	\$400 - 40,000	\$7,916	\$2,000
Northeast	43.7%	500 - 29,000	7,916	2,000
Boston	3.2%	2,000 - 11,000	8,000	5,500
New York City	32.6%	500 - 29,000	7,917	2,000
Mid-Atlantic	8.7%	400 - 40,000	7,460	3,750
Philadelphia	3.3%	400 - 40,000	7,800	5,000
Washington DC	1.6%	2,000 - 10,000	6,300	-
West	15.8%	1,000 - 30,000	7,000	4,500
Los Angeles	2.6%	1,000 - 10,000	7,916	2,000
San Francisco	2.9%	2,800 - 30,000	7,916	2,000
Midwest	3.8%	5,680 - 10,000	8,000	2,000
Chicago	1.9%	7,916 - 10,000	10,000	2,000
Minneapolis-St. Paul	1.1%	5,680 - 7,745	6,375	-
South	2.6%	1,500 - 10,000	6,500	2,500
Atlanta	1.2%	5,000 - 10,000	8,200	5,000
Southwest	2.1%	5,000 - 10,000	10,000	5,000
Dallas/Fort Worth	1.6%	6,000 - 10,000	10,000	5,000
OUTSIDE THE USA	23.0%	500 - 40,000	8,000	6,000
Asia	11.0%	500 - 40,000	7,916	3,000
China	5.6%	1,875 - 10,000	7,917	-
Beijing	1.2%	1,875 - 7,916	2,000	-
Hong Kong	3.8%	5,000 - 10,000	7,917	-
Japan	1.5%	7,000 - 20,000	7,600	-
Tokyo	1.3%	7,000 - 20,000	7,600	-
Singapore	1.2%	3,300 - 40,000	7,850	-
South Korea	1.5%	2,500 - 10,000	8,400	3,000
Seoul	1.5%	2,500 - 10,000	8,400	3,000
Europe	9.3%	2,000 - 13,000	9,500	9,000
Western Europe	8.7%	2,000 - 13,000	9,500	9,000
United Kingdom	7.2%	2,000 - 13,000	9,491	10,000
London	7.2%	2,000 - 13,000	9,491	10,000
Latin America	1.7%	4,000 - 10,000	7,500	6,000

Employers 2007

In the past year, more than 2,000 companies engaged Wharton MBA students through a wide range of activities that included on-campus recruiting, job board postings, and nearly two-dozen treks in cities worldwide. Of these companies, more than 650 made at least one offer to Wharton MBA students in 2007. Special recognition goes to our “top hirers”—companies who hired six or more MBA students for summer or full-time employment.

TOP HIRERS FULL TIME, CLASS OF 2007

	Permanent Accepted Offers
McKinsey & Company	56
Boston Consulting Group, The	47
Bain & Company	32
Goldman Sachs & Company	29
Morgan Stanley	25
Google, Inc.	18
Lehman Brothers Inc.	18
Citigroup	17
JPMorgan Chase & Co.	14
Merrill Lynch & Co., Inc.	13
Booz Allen Hamilton	11
Credit Suisse, Inc.	11
Deutsche Bank	11
UBS AG	11
Microsoft Corporation	10
Fidelity Investments	8
L.E.K. Consulting	8
Accenture	7
Barclays Bank PLC	7
Johnson & Johnson	7
Amazon, Inc.	6
Oliver Wyman	6

TOP HIRERS SUMMER, CLASS OF 2008

	Summer Accepted Offers
Boston Consulting Group, The	34
Goldman Sachs & Company	33
Merrill Lynch & Co., Inc.	31
Bain & Company	26
JPMorgan Chase & Co.	25
McKinsey & Company	25
Morgan Stanley	25
Lehman Brothers Inc.	20
Google, Inc.	18
Deutsche Bank	17
Citigroup	14
UBS AG	14
Credit Suisse, Inc.	12
Accenture	10
Barclays Bank PLC	10
Booz Allen Hamilton	8
Johnson & Johnson	8
Banc of America Corporation	7
Fidelity Investments	7
Wellington Management Company, LLP	7
Deloitte Consulting LLP	6

EMPLOYER OFFERS, 2007

This list includes employers that made one or more summer or full-time employment offers in 2007. Those listed in bold type hired three or more graduates and/or interns.

3M
717 Partners
A.T. Kearney, Inc.
Abbott Laboratories
ABC, Inc.
Accel-KKR Company LLC
Accenture
Accretive Care
ACI Capital Co., Inc.
Ackman-Ziff Real Estate Group LLC, The
Acumen Fund, Inc.
Advanced Micro Devices
Advanced Technology Ventures
Advent International Corporation
AEA Investors LLC
AES Gener
AGF Private Equity
Akin Bay Company, LLC
Alcoa, Inc.
Alliance Residential Company
AllianceBernstein - Bernstein Value Equities
Allianz Global Investors
Allied Capital Corporation
Alson Capital Partners
Altima Partners, LLP
Alvarez & Marsal, LLC
Amazon, Inc.
American Airlines, Inc.
American Capital
American Century Investments
American Express Company
American Medical Systems
Americorp Fund
Amgen Inc.
AMLI Residential Properties
Ammado Ltd
Amtx Hotel Corporation
Anacomp, Inc.
Apax Partners, Inc.
Apollo Advisors, LP
Apollo Group Inc.
Apollo Real Estate Advisors
Apple Computer, Inc.
Applied Biosystems
Aquamarine Fund
ARAMARK Corporation
Arcapita Limited
Archstone Consulting LLC
Arnhold and S. Bleichroeder Advisers, Inc.
Arsenal Capital Partners
Ashoka: Innovators For The Public, Inc.
Asian Development Bank
AstraZeneca

Atlas Venture
Attalus Capital
Atticus Capital, LP
Audacious Inquiry, LLC
August Equity Group
Automatic Data Processing, Inc. (ADP)
Avaya
Avenue Capital Group
AXA Equitable, Inc.
Axial Capital
B.B. Liu
Babcock & Brown
Bacardi Global Brands, Inc.
Back to Nature
Bain & Company
Bain Capital, LLC
Ballard Spahr Andrews & Ingersoll, LLP
Banco Santander
Bank of America Corporation
Barclays Bank PLC
Barclays Capital
Bard Capital Group
BASF Corporation
Bates White, LLC
BBVA
BC Partners
Beacon Capital Partners
Bear, Stearns & Co. Inc.
BearingPoint, Inc
Bechtel Enterprises
Becton, Dickinson and Company
Ben Katz Productions
Bessemer Venture Partners
Black Creek Group, LP, The
Black River Asset Management
BlackRock, Inc.
Blackstone Group LP, The
BMO Capital Markets
BNP Paribas
Booz Allen Hamilton
Bose Corporation
Boston Capital Corporation
Boston Consulting Group, The
Brandes Investment Partners, LP
Bridgespan Group, The
Bristol-Myers Squibb Company
Brooklyn NY Holdings, LLC
Brookside Capital Partner, LP
Brown-Forman Corporation
Bunge Limited
Bunker Hill Capital, LP
Burrill & Company
Cadbury Adams USA
Cadent Energy Partners, LLC
Cambridge Associates LLC
Campbell Soup Company
Capital Group Companies, Inc, The
Capital One Services, Inc
Cappello Capital Corp.
Carlson Capital, LP

Carlyle Group, The
CarVal Investors
CB Richard Ellis/Trammell Crow Company
CDH Mortgage & Investments, LLC
Celgene
Centurion Holdings, LLC
Chapter IV Investors
Chatham Financial Corporation
Cherokee Investment Partners, LLC
Chesapeake Partners LP
Cheyene Capital
Children's Medical Center of Dallas
Chilton Investment Company
China Development Industrial Bank (CDIB)
China International Capital Corporation Limited (CICC)
China Investment Co., Ltd.
Chrysalis Capital Partners, L.P.
CIBC World Markets Holdings, Inc.
CIM Group, Inc.
Cisco Systems, Inc.
CIT
Citadel Investment Group, LLC
Citi Corporate & Investment Banking Group
Citi Global Consumer Group & Corporate Center
Citi Private Bank
Clearview Capital, LLC
Clorox Company, The
Cobalt Capital
Cognetas, LLP
Colgate-Palmolive Company
Comcast Corporation
Commercial Industrial Finance Corp.
Consonance Capital
Constellation Energy Group, Inc.
Copal Partners
Core Capital Partners
Corning, Inc.
CQS Management Ltd.
CR Intrinsic Investors
CRA International
Credit Suisse, Inc.
Crestview Partners
Crosland
Cummins, Inc.
D.E. Shaw Group, The
Darden Restaurants
Davidson Capital Management Corporation
Davidson Kempner Capital Management LLC
DaVita Inc.
Deloitte & Touche LLP
Deloitte Consulting LLP
Delta Air Lines
Deutsche Bank
Deutsche Bank Asset Management
Developing World Markets
Devon Health Services, Inc.
DFJ Dragonfund
Diageo PLC
Diamond Management & Technology Consultants
Digitas, Inc.

EMPLOYER OFFERS, 2007

This list includes employers that made one or more summer or full-time employment offers in 2007. Those listed in bold type hired three or more graduates and/or interns.

DIRECTV Group, Inc., The
DLF Properties, Ltd.
DLH Capital, LLC
Dow Chemical Company, The
Dow Jones & Company, Inc.
Draper Fisher Jurvetson
DTZ Rockwood LLC
Dun & Bradstreet Corporation, The
DuPont Capital Management
Durham Asset Management
E! Entertainment
Earnest Partners
East Peak Advisors, LLC
Eastdil Secured
eBay, Inc.
Education Pioneers, Inc.
Eli Lilly and Company
Emerging Markets Partnership
Empirical Research Partners
Endeavor
Endo Pharmaceuticals Inc.
Energy Innovations, Inc.
Energy Investors Funds
Energy Plus
Essential Entertainment
Estee Lauder Companies Inc.
Evercore Partners
Everest Group
Excellere Partners
ExxonMobil Corporation
FA Technology Ventures
Farallon Capital Management, LLC
Farmers Insurance
Fauchier Partners, LLP
Federated Department Stores
Ferrer Freeman and Co.
Fidelity Investments
FINANCO, Inc.
FINCA International (Foundation for Int'l Community Assistance)
FIS Management Group, Inc.
Fitch Ratings
Ford Motor Company
Forest City Ratner Companies
Forest Laboratories, Inc.
Fortress Investment Group LLC
Fox Entertainment Group Inc.
FPL Energy
Frankel Group, LLC, The
Franklin Templeton Investments
Fred Alger Management
Fredericks Michael & Co.
Friction.tv

FriedbergMilstein, LLC
Frito Lay Inc.
Frontier Capital Management
FTI Consulting
Gabelli & Company
GE Equity (PEG)
Genentech, Inc.
General Atlantic Partners
General Electric Company
General Growth Properties, Inc.
General Mills, Inc.
General Motors Corporation
Genzyme Corporation
Geometric Power, Ltd
GFG Capital, LLC
GIC Group, LLC
Glencore Ltd.
GLG Partners LP
Global Infrastructure Management, LLC
Glocap LLC
GMAC LLC
GoldenTree Asset Management, LP
Goldman Properties USA, Inc.
Goldman Sachs & Company
Goodwill Industries of San Francisco, San Mateo and Marin Counties
Google, Inc.
Gotham Consulting Partners
Government of Singapore
Investment Corporation Pte Ltd
GP Investimentos
Graham Partners, Inc.
GratisCard, Inc.
Great Gable Partners
Greencastle Associates Consulting, LLC
Greenhill & Co, Inc.
Greyfields Investors, LLC
Greywolf Capital Management
Groton Partners LLC
GSO Capital Partners, LP
Guggenheim Partners
H & H Consulting
H.J. Heinz Company
H2 Capital
Hamilton Lane Advisors, Inc.
Hanover Company, The
Harrah's Entertainment, Inc.
Harris Williams & Co.
Healthways, Inc.
Hearthstone
Henderson Equity Partners
Henry Schein Inc.
Hersha Hospitality Management
Hershey Company, The
HIG Capital
Highbridge Capital Management, LLC
Highfields Capital Management LP
Highland Capital Management, LP
Hines Interests L.P.
Hotchkis and Wiley Capital Management

Houlihan Lokey Howard & Zukin
Hound Partners
HRJ Capital
HSBC
Humana Inc.
Hupomone Capital Partners
Huron Consulting Group
HVS International
IBM Corp.
ICICI Venture
IDEO
iLab Solutions, LLC
i-maritime Consultancy Private Limited
IMS Consulting
InBev
Independence Blue Cross
Infosys Consulting Inc.
Infosys Technologies Limited
ING Group
Innosight
Insight Equity
Integra Life Sciences
Intel Capital
Intel Corporation
Inter-American Development Bank
International Agenda
International Finance Corporation
International Game Technology
Internet Capital Group
iStar Financial
J.F. Lehman & Company
Jana Partners, LLC
Janus Capital Group Inc.
JBG Companies
Jefferies & Co.
JMB Capital Partners, LP
John Laing Homes
Johnson & Johnson
Jones Lang LaSalle, Inc.
JPMorgan Chase & Co.
K Backus & Associates
Kaiser Permanente
Kaplan Inc.
Katzenbach Partners LLC
King Street Capital Management, LLC
KKR Financial
Kleiner Perkins, Caulfield & Byers
Kolon Industries, Inc.
KOR Group, The
Korea Investment & Securities Co., Ltd
KPMG
Kraft Foods, Inc.
L.E.K. Consulting
Land Capital Group, Inc.
Lanexa Global Management
Langham Capital Ltd
Lazard LLC
LED Folio Corp.
Lefrak Organization, The
Legend Capital

Legg Mason
Lehman Brothers Inc.
LEM Mezzanine, Inc.
Level 3 Communications
Lewis Energy Group, LP
LexisNexis Group
LG Electronics Inc.
Liberty Mutual Group
Liberty Property Trust
Lighthouse Funds, LLC
Lightyear Capital
Limited Brands, Inc.
Liquid Machines, Inc.
L'Oreal, Inc.
Louis Dreyfus Highbridge Energy LLC
Lubert-Adler Management, Inc.
LVMH Moët Hennessy Louis Vuitton
M&T Bank Corporation
MAC AIDS Fund
Macquarie Group Limited
Major League Soccer, LLC
MAP Pharmaceuticals, Inc.
Marakon Associates
Marcus & Millichap Company, The
Marine Aquarium Council
Massirman Group, Inc.
MatlinPatterson Global Advisers, Ltd.
McColl Partners
McKesson Corporation
McKinsey & Company
MeadWestvaco
Medco Health Solutions
Medtronic, Inc.
Megeve Investments
Merck & Co., Inc.
Merrill Lynch & Co., Inc.
Merrill Lynch Global Private Equity
MFS Investment Management
Microfinance Information Exchange, Inc. (MIX)
Microsoft Corporation
Millennium Pharmaceuticals, Inc.
Miller Buckfire & Co. LLC
Mitchell Madison Group
MKS Partners Limited
Monitor Company Group, L.P.
Moody's Investors Service
Moon Capital Management
Morgan Stanley
Morgan Stanley Alternative Investments
Morgan Stanley Asset Management
Motorola, Inc.
Movado Group, Inc.
National Basketball Association
National Starch and Chemical Company
Nautic Partners
Navigant Consulting
NBC Universal Inc.
New Boston Fund
New Energy Capital Corp.
New Enterprise Associates

New Profit Inc.
New York Life Insurance Company
New York Times Company, The
Newport Coast Capital Management
Nexstar Capital Partners LLC
Nidera Handelscompagnie, BV
Nike, Inc.
NikkoCitigroup
Nomura Securities International, Inc.
North Castle Partners, LLC
Northwest Airlines
Novartis AG
Novitas Capital
Novo Nordisk A/S
Nvidia Corporation
Oaktree Capital Management, LLC
Ocean & Oil Holdings Limited
Ocean Spray Cranberries, Inc.
Och-Ziff Capital Management Group
Octavian Advisors
Old Lane, LP
Oliver Wyman
Olympus Partners
Omnicom Group Inc.
Opera Solutions
Oppenheimer Capital
Opus Capital
Orange Capital LLC
Orchid Asia Group Management, Ltd.
Orient Global
Pacific Alternative Asset Management Company
Pacific Corporate Group LLC
Pacific Investment Management Company, LLC
Palladium Equity Partners, LLC
Palo Alto Investors
Panera Bread Co
Parthenon Group, The, Inc.
Paul Capital Partners
PayPal, Inc.
Peloton Partners, LLC
Pennant Capital Management
PepsiCo
Permira Advisors LLC
Perry Capital LLC
Petrus Partners, Ltd.
PetSmart, Inc.
Pfizer Inc.
PG&E Corporation
PharMerica, Corp.
Phatra Securities Co., Ltd.
Philadelphia Industrial Development Corporation
Phillips Edison & Co.
PlaceVine
Plainfield Asset Management
Planned Parenthood of Orange and San Bernardino Counties
PNC Financial Services Group, Inc.
Pollux Capital
Polo Capital Management
Polo Ralph Lauren, Corp.

Powerset Search, Inc.
Prides Capital LLC
Principle Equity Management
Principled Capital Management
Procter & Gamble Company, The
Program for Appropriate Technology in Health (PATH)
ProLogis
Prophet Brand Strategy
PRTM
Ptarmigan Capital
PureTech Ventures
PWC Logistics
Quad-C Management, Inc.
Quadrangle Group LLC
Quaker Capital Management Corporation
Qualcomm
Ramius Capital Group, LLC
RBC Capital Markets
Realkapital Partners
RealNetworks, Inc.
Red Ladder Media
REDF
Redwood Capital Management, LLC
Related
Relativity Fund
Rho Capital Partners, Inc.
Rio Bravo Inestimentos S.A.
Riverside Company, The
RNC Genter Capital Management, LLC
Robert W. Baird & Co., Inc.
Rockbay Capital Management LP
Rohm and Haas Company
Roland Berger Strategy Consultants
Roll International
Rothschild Inc.
Royal Dutch Shell PLC
Russian Technologies
S.C. Johnson
S.R. One Limited
SAC Capital Advisors, LLC
Safeguard Scientifics, Inc.
Sagent Advisors Inc.
SAIF Partners
Salesforce.com
Samsung Group
Sanford C. Bernstein
Sankaty Advisors
Sansar Capital
SAP America, Inc.
SAP Labs, Inc.
Schering-Plough Corporation
Schnitzer Northwest, LLC
Seabury Group
Sears Holdings Corporation
Security Capital Assurance, Ltd.
Sedco Chemical, Inc.
Sembler Company, Inc., The
Sembler Company, Inc., The
Serengeti
Sesame Workshop

EMPLOYER OFFERS, 2007

This list includes employers that made one or more summer or full-time employment offers in 2007. Those listed in bold type hired three or more graduates and/or interns.

SG Capital Management, LLC
Shamrock Holdings, Inc.
Shenzhen Development Bank Co., Ltd.
Shire Pharmaceuticals, Inc.
Shore Capital, LLC
Siemens AG
Silver Pacific Advisors
Sireo Investment Management S.ar.L
Sireo Real Estate Asset Management
Sirios Capital Management
SIVOO Holdings Inc.
Skyy Spirits, LLC
Smarter Agent
Smarter Structures, LLC
Sony Corporation
Sony Pictures Entertainment
Sorenson Capital LLC
Soros Fund Management LLC
Sovereign Global Limited
Spear Street Capital, LLC
Spectrum Equity Investors
SR One, Ltd.
Standard Bank
Standard Chartered Bank
Stanford University - Law School
Starwood Capital Group, LLC
Starwood Hotels & Resorts Worldwide, Inc.
Sterling Partners
Stifel Nicolaus
Stryker Corporation
SunEdison, LLC
Sungard Data Systems Inc.
Sunoco, Inc.
SunPower
SureMilk, LLC
Susquehanna International Group, LLP
Swicorp
Swiss Reinsurance Company
Symantec Corporation
Synthes
T. Rowe Price Group, Inc.
Taiyo Pacific Partners
Target Corporation
TATA Group, Ltd.
TBC Bank
TCW/Crescent Mezzanine LLC
Technology Crossover Ventures
Telsey Advisory Group
Temasek Holdings Ltd.
Templeton Capital Advisors Ltd.
Tengion
Textron
Thackeray Partners
Third Point Advisors

Thomas H. Lee Partners LP
Thomas Weisel Partners
Thomson Corporation, The
Tiffany & Co.
Tiger Consumer Management, LLC
Time Inc.
Tishman Speyer LP
T-Mobile
Toll Brothers, Inc.
Topspin Partners LBO
Toyota Motor Engineering
& Manufacturing North America Inc.
Toyota Motor Sales, U.S.A., Inc.
Trammell Crow, Co.
Tremblant Capital LP
Tremont Group Holdings
Trump Organization, Inc., The
Turner Broadcasting System, Inc.
Tyco International
U.S. Department of State
U.S. Department of the Interior
U.S. Department of the Treasury
UBS Global Asset Management
UBS Investment Bank
UBS Wealth Management
UCEIF
Ullens Center for the Arts
Unilever North America
United Media
United Nations
United Nations Development Programme
UnitedHealth Group Inc.
University of Pennsylvania Health System
UrbanAmerica LP
US Renewables Group, LLC
Valencia Capital Management, LP
Vanguard Group, The
Vault, Inc
Venetian Resort-Hotel-Casino
Veritable, LP
Verizon Wireless
Veronis Suhler Stevenson Partners LLC
VF Corporation
VIA Technologies, Inc.
W.R. Grace & Co.
Wachovia Securities
Wal-Mart Stores, Inc.
Walt Disney Company, The
Warburg Pincus LLC
Warner Bros. Entertainment Inc.
Warner Music Group
WebEx Communications
Weingarten Realty, LLC
Wellington Management Company, LLP
Welsh Carson Anderson & Stowe
Western Development Corporation
Wharton School, The
Woolbright Development, Inc.
Wyeth Pharmaceuticals
Xerox Corporation

XRoadsSolutions, LLC
Yahoo! Inc.
York Capital Management
Zelos Therapeutics, Inc.
Ziegler Meditech Equity Partners, LP
Zila, Inc.
ZS Associates
Zurich Insurance Company

Wharton MBA Career Management Team

ADMINISTRATION

Michelle A. Antonio	Director
Jennifer Sheffler	Head of Administration
Alice Branch	Financial Coordinator
Tiya Mclver	On-Campus Recruiting Services Coordinator

INDUSTRY CONTACTS

Area of Expertise	Senior Associate Director	Recruiting Relationship Manager
Alumni	Ursula Maul	Varies based on industry
Consulting	Ivan Kerbel	Michelle Hopping
Consumer Products & Retail	Elissa Harris	Kristi Schlegel-Miller
Diversified Financial Services	Sara Simons	Anthony Penna
Energy	Chris Higgins	Virginia Jennings
Health Care	Elissa Harris	Michelle Hopping
Insurance	Sara Simons	Anthony Penna
International	Sara Simons	Varies based on industry
Investment Banking	Maryellen Reilly Lamb	Anthony Penna
Investment Management/Hedge Funds	Sara Simons	Virginia Jennings
Manufacturing	Chris Higgins	Virginia Jennings
Media & Entertainment	Cara Costello	Kristi Schlegel-Miller
Private Equity/Venture Capital	Rebecca Hollander	Shannon Connelly
Public Interest	Jennifer Savoie	Virginia Jennings
Real Estate	Cara Costello	Shannon Connelly
Travel & Tourism	Cara Costello	Shannon Connelly
Technology/Telecommunications	Chris Higgins	Kristi Schlegel-Miller

CONTACT US

Wharton MBA Career Management Graduate Division

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University of Pennsylvania
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Philadelphia, PA 19104-6209

215.898.4383 phone
mbarecruiting@wharton.upenn.edu e-mail
<http://mbacareers.wharton.upenn.edu> web

<http://mbacareers.wharton.upenn.edu>

Notes:

The Wharton School adheres to the statistical standards set by the MBA Career Services Council.

Salary statistics include all salaries which are guaranteed compensation and given by graduates and interns. International salaries are reported in U.S. dollars calculated (by students) on the basis of prevailing exchange rates.

All figures in this report are rounded to the nearest decimal; therefore, not all charts will total 100%.



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Graduate Division**
The Wharton School
University of Pennsylvania
50 McNeil Building
3718 Locust Walk
Philadelphia, PA 19104-6209

215.898.4383 phone
mbarecruiting@wharton.upenn.edu e-mail
<http://mbacareers.wharton.upenn.edu> web

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